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## **Methodological Developments within the Quasi-Direct Format Demand Structure : the Multicountry Application for Passengers MAP-1**

by

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## Abstract

In this paper, we perform four tasks. FIRSTLY, we summarise the seminal fixed-form formulations of coupled two-stage models initiated 30 years ago in the context of Northeast Corridor Transportation Project of the U. S. Department of Transportation and show how the use of Box-Cox transformations made it possible a decade later both to unify the various model formulations and to challenge the credibility of model results obtained under fixed-form component assumptions, notably in gravity-type models of levels and in classical linear Logit-type choice models. SECONDLY, we note that, as soon as either the Level or the Split component of two-stage models are considered separately and can be effected either with aggregate or with disaggregate data, the four possible combinations define a structure, the Quasi-Direct Format, with four matching classes of algorithms.

THIRDLY, we summarise particular streams of improvement of three of these classes, all found in the TRIO program, Version 2.0, and concerned with the generalisation of so-called « root » models in different dimensions : in models of levels, ordinary least-squares procedures are generalised with respect to form of the fixed part and to heteroskedasticity and autocorrelation of the residuals ; in split models, the usual linear Logit model is generalised to non-linear forms that enrich the utility function and solve endemic parameter underidentification problems, and to the addition of choice captivity or modeler ignorance measures. We distinguish between background baseline pre-1996 developments and improvements under STEMM since 1996 : in models of levels, the algorithmic generalisations allow for tests of spatial autocorrelation of residuals with large samples ; in models of splits, numerous extensions of the Logit choice model are made possible with disaggregate data. FOURTHLY, we describe the first-ever multicountry application for passengers of the QDF format, obtained using the TRIO baseline algorithms : MAP-1 consists in a combination of disaggregate mode choice models and aggregate total demand models pertaining to three trip purposes. We also perform advanced tests of the algorithmic improvements effected under STEMM and demonstrate their usefulness on the business trip components of the MAP-1 multicountry application within the QDF structure.

**Key-words** : travel demand, mode choice, Northeast Corridor, Germany, Europe, INSEE, International passenger Survey, Civil Aviation Authority, regression analysis, Box-Cox, Box-Tukey, Inverse Power Transformation, asymmetry of response, Logit, Dogit, captivity, ignorance, fidelity, heteroskedasticity, serial autocorrelation, directed autocorrelation, spatial autocorrelation, TRIO program, elasticities, probability points, parameter invariance, maximum likelihood, MAP-1 model.

## Résumé

Nous réalisons quatre tâches dans cet article. EN PREMIER LIEU, nous résumons les formulations à forme fixe des modèles à deux étapes couplées élaborés il y a une trentaine d'années dans le cadre des études de la demande de transport dans le couloir Nord-Est des Etats-Unis sous l'égide du ministère américain des transports et nous rappelons qu'une dizaine d'années plus tard il a été possible, grâce aux transformations de Box et Cox, d'unifier les formulations tout en mettant en doute leur crédibilité dans la mesure où leurs résultats avaient été obtenus en supposant pour leurs composantes des formes fixes, notamment la forme gravitaire pour les modèles de niveaux et linéaire pour la composante de répartition de type Logit classique. Nous faisons remarquer EN SECOND LIEU que dès qu'on distingue chaque composante de l'autre et que le modèle de niveaux et le modèle de répartition peuvent chacun être construits avec des données agrégées ou désagrégées, la structure ou Format Quasi-Direct qui en résulte définit quatre combinaisons possibles auxquelles correspondent quatre classes d'algorithmes.

Nous résumons EN TROISIÈME LIEU, pour trois de ces classes, présentes dans le progiciel TRIO en Version 2.0, des directions d'amélioration axées sur la généralisation de « modèles-racines » dans certaines dimensions. Dans les modèles de niveaux, la généralisation des moindres carrés ordinaires se fait par l'introduction de formes souples sur la partie dite fixe du modèle et la prise en compte de l'hétéroscédasticité et de l'autocorrélation des erreurs. Dans le modèle Logit de choix, elle se fait par l'usage de formes non-linéaires qui permettent l'enrichissement des fonctions d'utilité et résolvent les problèmes inhérents d'identification des paramètres, ainsi que par l'ajout de paramètres qui mesurent la captivité aux alternatives ou l'ignorance de l'analyste. Nous distinguons entre les améliorations antérieures à 1996 et celles qui, depuis, sont imputables à STEMM: il s'agit, pour les modèles de niveaux, d'améliorations algorithmiques autorisant l'usage d'échantillons plus importants

pour l'étude de la corrélation spatiale des résidus ; dans le cas des modèles de choix, nous avons programmé plusieurs généralisations du modèle Logit pour les données désagrégées. Nous décrivons EN QUATRIÈME LIEU la première application multinationale aux voyageurs d'une structure QDF en utilisant les algorithmes disponibles dans TRIO : le modèle MAP-1 combine, pour chacun de trois motifs de déplacement envisagés, un modèle désagrégé de choix modal et un modèle agrégé de demande totale. Nous démontrons par ailleurs la pertinence des améliorations algorithmiques occasionnées par STEM par des essais sur la partie « affaires » de l'application multinationale MAP- 1 sertie dans une structure QDF.

**Mots-clés** : demande voyageurs, choix du mode, Couloir Nord-Est, Allemagne, Europe, INSEE, Enquête IPS, CAA, analyse de régression, Box-Cox, Box-Tukey, transformation puissance inversée, IPT, réaction asymétrique, Logit, Dogit, captivité, ignorance, fidélité, hétéroscédasticité, autocorrélation de séries, autocorrélation dirigée, autocorrélation spatiale, progiciel TRIO, élasticités, points de probabilité, invariance des paramètres, maximum de vraisemblance, modèle MAP-1.

### Zusammenfassung

In diesem Artikel werden vier Aufgabenstellungen bearbeitet. ERSTENS, wir fassen die ursprüngliche Formulierung der gekoppelten statischen Zwei-Stufen Modelle zusammen, die vor 30 Jahren im Zusammenhang mit dem Nordost-Korridor-Verkehrsprojekt des Verkehrsministeriums der Vereinigten Staaten von Amerika entwickelt wurden, und zeigen, wie später unter Verwendung der Box-Cox Transformation eine Vereinheitlichung der Modellformulierungen herbeigeführt sowie die Zuverlässigkeit der Ergebnisse dieser auf statischen Annahmen beruhender Modelle erhöht wurde, was die Niveaumodelle ('Level') auf Basis des Gravitationsansatzes als auch die klassischen linearen Logit Wahlmodelle ('Split') umfaßt. ZWEITENS, es wird herausgearbeitet, daß sich bei einer separaten Betrachtung der Niveau- und Wahlkomponente des Zwei-Stufen Modells durch die potentielle Verwendung von aggregierten und disaggregierten Daten vier Fälle ergeben, auch Quasi-Direktes-Format (QDF) genannt, die mittels vier verschiedener Algorithmen zu behandeln sind.

DRITTENS, wir zeigen - unter Verwendung der TRIO Software Version 2.0 - für drei dieser Fälle ausgehend von den generalisierten Ursprungsmodellen Verbesserungsmöglichkeiten unterschiedlicher Dimension auf. Für die Niveaumodelle wurde die Standardform der Methode der kleinsten Quadrate unter Berücksichtigung des systematischen Funktionsbestandteils sowie der Heteroskedastizität und Autokorrelation der Residuen generalisiert. Für die Wahlmodelle wurde die Standardform des linearen Logitansatzes um die Abbildung von nichtlinearen Funktionsformen erweitert, was eine Anreicherung der Nutzenfunktion darstellt und die existierenden Probleme der Unteridentifikation von Parametern löst sowie die Gebundenheit an zur Wahl stehender Alternativen oder des Modellierers Ignoranz quantifiziert. Wir unterscheiden dabei grundlegende Entwicklungen, die vor dem Jahr 1996 stattfanden, und jenen Verbesserungen, die im Rahmen des STEM Projekt seit 1996 erarbeitet wurden. Bei den Niveaumodellen betrifft dies die Generalisierung der Algorithmen, die nunmehr die Prüfung der räumlichen Autokorrelation der Residuen bei großen Stichproben zuläßt; bei den Wahlmodellen umfaßt dies verschiedene Erweiterungen des Logitansatzes für disaggregierte Daten. VIERTENS, wir beschreiben die erste multinationale Anwendung des quasi-direkten-Formates (QDF) für den Personenfernverkehr, die unter Verwendung der in TRIO implementierten Algorithmen entwickelt wurde. Diese MAP-1 Modelle bestehen für jeden der drei Reisezwecke aus einer Kombination von disaggregiertem Wahlmodell und aggregiertem Nachfragemodell. Es wurden ferner weitreichende Tests der im Rahmen des Projektes STEM verbesserten Algorithmen durchgeführt, die deren Nützlichkeit anhand des MAP-1 Geschäftsreisendenmodells demonstrieren.

**Schlüsselworte:** Reisenachfrage, Verkehrsträgerwahl, Nordost-Korridor, Bundesrepublik Deutschland, Europa, INSEE, internationale Passagierbefragung, zivile Luftfahrtbehörde, Regressionsanalyse, Box-Cox, Box-Tukey, Inverse Power Transformation, Asymmetrie der Nachfrage, Logit, Dogit, Gebundenheit an eine Alternative, Ignoranz des Modellierers, Genauigkeit, Heteroskedastizität, serielle Autokorrelation, direkte Autokorrelation, räumliche Autokorrelation, TRIO Programm, Elastizitäten, Wahrscheinlichkeiten, Invarianz der Parameter, Maximum Likelihood, MAP-1 Modell.

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# 1. Two-stage transportation demand modelling as a framework<sup>1</sup>

We need a convenient framework to discuss the importance of functional form considerations in regression models, particularly those used in transport demand analysis, and provide a background for the presentation of advances in this area and demonstrations of their relevance. Two-stage models provide this useful framework because their key distinct components, models of levels and probabilistic or share models, cover much of the practical regression field in Economics and Transportation.

## 1.1 Making total demand responsive to transport network conditions

Until the early 1960's, it was the practice to explain modal trip demand between any two points by breaking up the problem among at least 3 different steps : if we neglect the problem of service or path choice by mode, the steps involved the successive explanation of (i) total trips produced ( $T_i$ ) or attracted ( $T_j$ ) at a point, (ii) the total interzonal flow ( $T_{ij}$ ) and (iii) the demand by mode ( $T_{ijm}$ ). Although these steps were linked in the sense that the result from each became an input to the next one, they « could not reflect the fact that improved transportation performance by one mode or the introduction of a new mode would induce increased total demand for transportation between the two points » (Crow *et al.*, 1971). Two streams of models arose in order to obtain more reasonable overall properties.

### **A. Fixed-form single-stage or direct models : 1963-1969**

Utility is not separable. One-step models attempted to explain the demand by mode ( $T_{ijm}$ ) directly, that is by writing a single equation where appear, denoted by  $A_i$  and  $A_j$ , various activities at the origin or destination (usually functions of Population and Employment or Output) and the  $U_{ijm}$ , or Generalized costs of the modes (usually functions of modal characteristics such as fares, travel time or frequency, and sometimes of socio-economic factors like Income) :

$$T_{ijm} = f ( A_i , A_j , U_{ij1}, \dots , U_{ijM} ) \quad , m = 1, \dots, M \quad (1)$$

These models, such as Kraft (1963), were in the spirit of microeconomic demand models, attempting to make the demand for one good depend on the prices of all goods, or at least of prices of close substitutes. A branch developed to forecast the demand for « new modes » and included the famous Quandt and Baumol (1966) « abstract mode » model and its successors (Young, 1969), obtained by imposing « genericity » constraints on the money and time coefficients of the modes.

Generalized costs and mode-abstractness. Two specificities of transportation had to be incorporated. Firstly, the fact that money costs (prices) must be complemented by time costs (service levels) to obtain credible results, a requirement that often increased colinearity and probably also covered (Dagenais and Gaudry, 1986) still unresolved specification issues related to time variables, forced many modelers to use restrictions on signs in estimation procedures. Secondly, the resilience of « mode specificity », easily established by relaxing the genericity coefficient constraints embodying « abstractness ».

### **B. Fixed-form two-stage or quasi-direct models : 1968-1971**

Breaking up the problem—in effect a 3-component structure. The second stream formulated two-step three-component models, namely products of two coupled models where the first one explains the total

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<sup>1</sup> The first chapter is closely related to Gaudry (1999).

demand for all modes but includes a measure of the utility of all modes,  $U_{ij}$ , and the second one « splits » this demand with a mode choice model. The coupling arises from the fact that the overall utility measure is the denominator of the mode split model :

$$T_{ijm} = T_{ij} \cdot p_{ijm} \quad (2)$$

or, more explicitly :

$$T_{ijm} = f(A_i, A_j, U_{ij}) \cdot \left\{ U_{ijm} / \sum_m U_{ijm} \right\}, m = 1, \dots, M \quad (3)$$

with

$$U_{ij} = \sum_m U_{ijm} \quad (4)$$

These models rapidly produced results that were reasonable without resorting to constraints on regression signs. They were estimated in two separate steps for practical reasons, a situation that has not changed due to computing costs : the only known exception is Laferrière's (1988, 1998) demonstration of statistical gains from joint estimation in his quasi-direct model of the demand for air travel by itinerary, where the total demand for air travel is multiplied by an itinerary choice model.

Multiplicative throughout. The series of two-step models that starts with McLynn *et al.* (1968), used multiplicative forms in all functions of (3). Dropping  $ij$  subscripts, neglecting both constants and errors, these models can be written less abstractly if we denote any activity variable by  $A_a$ , any socio-economic variable by  $S_s$  and any modal network characteristic by  $N_n$  :

$$T = \prod_a A_a^{\beta_a} U^{\beta_U} \quad a = 1, \dots, F \quad (5)$$

$$U = \sum_m U_m \quad m = 1, \dots, M \quad (6)$$

$$U_m = \prod_n N_n^{\beta_{mn}} \prod_s S_s^{\beta_{ms}} \quad n = 1, \dots, G \quad (7)$$

In spirit and form, these models, such as those by McLynn and Woronka (1969) are quite close to the contemporaneous quasi-direct multiplicative model written by Armington (1969) to explain international trade flows : the trade flow literature had to specify forms in which each commodity (like a modal flow) was traded everywhere and in both directions (in spite of the theory of comparative advantage) in quantities that depended on all individual commodity prices. To achieve these ends, the trade literature used *a priori* restrictions on the coefficients (written as elasticities of substitution) and extremely simple specifications, typically collapsing all characteristics of goods into a single variable (price) in (7) and the whole structure of the economy into a single activity (GNP) in (5). A recent application of such a quasi-direct multiplicative trade model to the demand for air travel—requiring the inclusion of other network variables than price—is that by Gillen *et al.* (1998).

The linear Logit as a component. The only exception to the use of a multiplicative form within a recognisable quasi-direct model is Blackburn who, in the most tractable version of his model (1969), made use of a linear-in-variables exponential form of (7), effectively writing a linear Logit model :

$$U_m = \exp(V_m) \quad (8)$$



$$V_m = \beta_{m0} + \sum_n \beta_{mn} N_{mn} + \sum_s \beta_{ms} S_s. \quad (9)$$

This classical linear Logit model had been used first by Warner (1962) as a binary mode choice model using individual (discrete or disaggregate) observations, studied by Cox (1970) and Ellis and Rassam (1970) and first linked to utility theory by Rassam *et al.* (1970, 1971) in a multinomial application with share (aggregate) data, a linkage later completed by Domencich and McFadden (1975). The model can also be obtained from other random processes : as a by-product of Wilson's (1967) derivation of the Gravity model as most likely arrangement under a total cost constraint ; from the asymptotic theory of extremes (Leonardi, 1982) ; by rearrangement of Theil's « rational random demand » (1975)—as pointed out by Truong (1981)—or for that matter from any process where maximisation involves taking the derivative of natural logarithms, such as entropy maximisation or information minimisation !

We will limit our discussion to the multinomial Logit model and neglect more complicated nested constructs because they are not central to our purpose here. Also, applications of the disaggregate Logit model to frequency and destination choice were late in coming and much more difficult than applications to the choice of mode : in that sense, the Logit model has become the workhorse of mode choice analysis but has yet to demonstrate its advantages over aggregate models in generation-distribution models—were that ever to be the case, it will be our implicit point that such a demonstration would not be credible without due consideration of functional forms.

### C. Unification of quasi-direct models—the power of flexible forms : 1976-1981

*Nesting previous models in a general form.* These various models were compared as nested special cases of a quasi-direct model by Gaudry and Wills (1977, 1978) through the use of Box-Tukey and Box-Cox (1964) direct power transformations, defined with parameters  $\lambda_k$  and  $\mu_k$  on the positive variable  $X_k$  as in Table 1.

**Table 1. Transformations defined by Box, Cox and Gaudry**

| Ref. | Box and Cox (1964)                                |                                       | Gaudry (1981)                               |                                       |      |
|------|---|---------------------------------------|---|---------------------------------------|------|
| Def. | Direct Power Transformation (DPT) of $X_k$        |                                       | Inverse Power Transformation (IPT) of $Z_k$ |                                       |      |
| Code | $X_k^{(\lambda_k, \mu_k)}$                        | Condition                             | $Z_k^{(\phi_k, \mu_k)^{-1}}$                | Conditions                            | Code |
| BC   | $\frac{X_k^{\lambda_k} - 1}{\lambda_k}$           | $\lambda_k \neq 0, X_k > 0$           | $(\phi_k Z_k + 1)^{1/\phi_k}$               | $\phi_k \neq 0, (\phi_k Z_k + 1) > 0$ | BCG  |
|      | $\ln X_k$   | $\lambda_k = 0, X_k > 0$              | $\exp(Z_k)$                                 | $\phi_k = 0, (Z_k > 0)$               |      |
| BT   | $\frac{(X_k + \mu_k)^{\lambda_k} - 1}{\lambda_k}$ | $\lambda_k \neq 0, (X_k + \mu_k) > 0$ | $(\phi_k Z_k + 1)^{1/\phi_k} - \mu_k$       | $\phi_k \neq 0, (\phi_k Z_k + 1) > 0$ | BTG  |
|      | $\ln(X_k + \mu_k)$                                | $\lambda_k = 0, (X_k + \mu_k) > 0$    | $\exp(Z_k) - \mu_k$                         | $\phi_k = 0, (Z_k > 0)$               |      |

Although both the BC and BT forms are found in that 1964 paper, the expression « Box-Cox transformation » had come to denote only the BC form in common parlance, because Box and Cox had not found the shift parameter  $\mu_k$  to be statistically significant : this limited its role to that of insuring that the variable considered becomes strictly positive before being raised to the power  $\lambda_k$ . The absence of any other interpretation of this shift parameter also contributed to its falling into disuse and to the BC form progressively becoming the most widely used monotonic transformation of variables in

applied work (Davidson and MacKinnon, 1993). The Gaudry and Wills paper demonstrated that the shift parameter, reintroduced under the name « Box-Tukey », could be statistically significant when applied to *variables* of the 4 time-series and cross-sectional models considered. The paper did not yet provide for the Tukey shift parameter the new behavioural interpretation that was to come later (Gaudry, 1981) by considering the BCG and BTG inverse forms and applying them to complete *functions*  $U_m$  or  $V_m$  in (8). This application was conceived from the realization that one could not directly transform the dependent variable of a Logit model and easily maintain the requirement that the choice probabilities sum to one, but that one could achieve this result indirectly by using inverse transformations on the right-hand side  $U_m$  functions of this model. However, the paper showed in a number of ways the decisive practical importance of Box-Cox transformations in terms of model properties, data fit, parameter signs and values, to be summarised and elaborated on presently. Some questions pertaining to the numerical and statistical costs of form estimation will be addressed in a later section.

Model specification and meaning. Quite naturally, using BC on variables will change the meaning or properties of models of all types. Interesting differences arise with respect to common practice.

« **Models of levels** ». In Economics, the BC had been used previously in « models of levels » — where the dependent variable  $y$  is strictly positive but otherwise unrestricted—precisely because it includes both linear ( $\lambda_y = 1$ ) and logarithmic ( $\lambda_y = 0$ ) cases in nested fashion, and one is often interested in testing whether the effects are additive, multiplicative or other in the following, where the observation indices are introduced and denoted by  $t$  :

$$y_t^{(\lambda_y)} = \sum_{k=1}^K \beta_k \cdot X_{kt}^{(\lambda_{X_k})} + u_t \quad (10)$$

In our case, there is a particular interest in the utility term  $U$  in (5) because the index (11-A)

$$\left. \begin{aligned} \text{(A)} \quad U^{(\lambda_U)} &= \frac{(\sum_m e^{v_m})^{\lambda_U} - 1}{\lambda_U} , \\ \text{(B)} \quad V_m &= \beta_{m0} + \sum_n \beta_{mn} X_n^{(\lambda_{X_n})} + \sum_s \beta_{ms} X_s^{(\lambda_{X_s})} \end{aligned} \right\} \quad (11)$$

yields the Williams-McFadden (1977) log sum term as a special case if the Box-Cox transformation is such that  $\lambda_U \rightarrow 0$  in (10) :

$$U^{\beta_U} \equiv \left\{ \beta_U \ln \left( \sum_m e^{v_m} \right) \right\} \quad (12)$$

As a matter of fact, the results obtained for 1972 intercity Canadian flows were extremely close to the natural logarithm of the  $U$  variable constructed from 4 modal utility functions with 3 network variables, each having its own  $\lambda_k$  (and also sharing a  $\mu_k$  not shown in (11-B)) ; for the other activity variables, they were different from both 0 and 1 and amply justified the general specification (10). This demonstration was useful because of the prevalence, in transportation, of multiplicative forms for generation-distribution models. Kau and Sirmans (1979) worked at the same time on a more limited

application to a gravity model. In split models, the term (12) becomes the key coupling mechanism in the hierarchical logit model and advanced models even weigh its components (Mandel, 1998).

Outside of transportation, *a priori* multiplicative forms continue to be used without further testing, even in areas like trade modelling where gravity models (with a  $U$  term reduced to a simplistic distance proxy measure) are prevalent : Gaudry *et al.* (1996) appear to provide the first challenge to these practices, using intra-European and intra-North American trade flows.

« **Probabilistic and Share models** ». The BC had not been used previously in Logit models. The so-called « standard Box-Cox Logit » used in the Gaudry and Wills paper was shown to be a powerful general form naturally including both the standard linear Logit model and the multiplicative form (7) of the classical marketing and of the mode split literatures, where it was used simply or with additional restrictions on the  $\beta_{mn}$  in many quasi-direct models. In addition to this classification role, the « standard Box-Cox Logit » also possesses more reasonable properties than the popular linear form. Indeed, the non-linear Box-Cox form (i) makes the effect of a network improvement depend on the level of the characteristic, as shown in Table 2 : this means that the impact of a 10 minute change in travel time is not the same for a short and for a long trip...; (ii) makes derived marginal rates of substitution between time and money (values of time) vary both across modes (due at least to different sample levels of the characteristics) and with the amount of time saved. The standard Box-Cox Logit therefore avoids much market segmentation used to obtain reasonable and variable trade-offs by distance, income, etc.

**Table 2. Non constant returns in a Box-Cox Logit model**

|                | $\frac{\partial U_m}{\partial X_{mk}} = \beta_{mk} X_{mk}^{(\lambda_{mk}-1)}$ | $\frac{\partial^2 U_m}{\partial X_{mk}^2} = \beta_{mk} (\lambda_{mk} - 1) X_{mk}^{(\lambda_{mk}-2)}$ | Returns    |
|----------------|---|--|------------|
| $\lambda = -1$ | $\beta_{mk} / X_{mk}^2$   | $-2\beta_{mk} / X_{mk}^3$  | Decreasing |
| $\lambda = 0$  | $\beta_{mk} / X_{mk}$   | $\beta_{mk} / X_{mk}^2$  | Decreasing |
| $\lambda = 1$  | $\beta_{mk}$  | 0  | Constant   |
| $\lambda = 2$  | $\beta_{mk} X_{mk}$   | $\beta_{mk}$   | Increasing |

In retrospect, it is amazing that a model with constant marginal effects and additive utility would establish itself as a reference model anywhere and come to supersede more credible non-additive utility forms, e. g. the multiplicative one, without notice being taken of test results—that invariably lead to rejection of the linear Logit in favor of a form like the square root or the multiplicative, as one would expect on the basis of classical utility theory. Indeed, in passenger studies, Koppelman (1980), Hensher and Johnson (1981), Mandel (1992, 1999) and Mandel *et al.* (1997) have clearly shown the superiority of the Box-Cox Logit over the linear Logit in passenger studies. Applications to freight are extremely recent (Fridström and Madslie, 1995 ; Picard and Gaudry, 1998).

If more reasonable properties and meanings cannot change the habit of presenting models of untested form, what of other motivations concerning data fit and elasticities ?

Model fit and results in general. By definition, the relaxation of constraints in a model must improve the fit and likelihood ratio tests can be used to determine how significant these gains are. The best way to understand model fit is to graph the curves that are drawn by the estimation procedures as these can always be thought of as summarising the information by « fitting » a curve of some shape through the data. This is true in all models and can easily be illustrated in graphs showing the value of the dependent variable  $y$  against an explanatory variable  $X_k$ . We shall first discuss the issue of form by

assuming that a BC is used on the dependent variable  $y$  and/or one or more independent variables  $X_k$  either in models of levels or in split models of the Logit type. In these cases, it is used as a monotonic transformation. We shall also say a few words about the use of BC to detect quadratic effects.

**Form in models of levels.** The many models that are special cases of the Box-Cox model of levels<sup>2</sup> are defined in Figure 1 and shown in Figure 2 for these convenient homely forms. The linear form is used because of the convenient statistical properties derivable under linearity assumptions, despite the often heroic assumption that a consequence can be decomposed into linearly additive causes and the bother of calculating elasticities that depend on where the change is considered. The log-log form is used because it implies interaction among causes and constant elasticities. Naturally, the « cross » forms, the log-inverse (exponential) and the semi-log, are less used because they involve more work on the part of the researcher, due to the somewhat more complicated elasticity calculations : they are only worthwhile if the combinatorial game played by the analyst yields desired results only with this form.

There is in general no good reason to expect these pure cases to give the best adjustments to the data : as in Figures 3-4, « true » shapes may be anywhere between the linear and the semi-log case, or between the latter and the log-log case. There are now many sound examples demonstrating that the best fit is indeed often between the linear and log cases in a variety of transportation demand models.

**Form in Logit models.** It can be pointed out that, as shown in Figure 5, the linear Logit model is symmetric with an inflexion point at probability equal to  $\frac{1}{2}$  : by contrast, the presence of non-linearity implies asymmetry of the response curve. Deepack and Laferrière (1994) and Mandel *et al.* (1997) demonstrated, respectively on the Canadian and German rail networks, how much impact this could have on market share gains following a High Speed Rail improvement. Intuitively, a response curve is not likely to be symmetric : a utility function cannot be credible without being demonstrated to be so ! For instance, using an excellent data set on mode choice in Santiago de Chile, Gaudry *et al.* (1989) find that, in linear form, the models has elasticities of in-vehicle time greater than elasticities of wait time, and values of time that fall as incomes rise ! These results correct themselves as soon as a single BC transformation is applied to all variables.

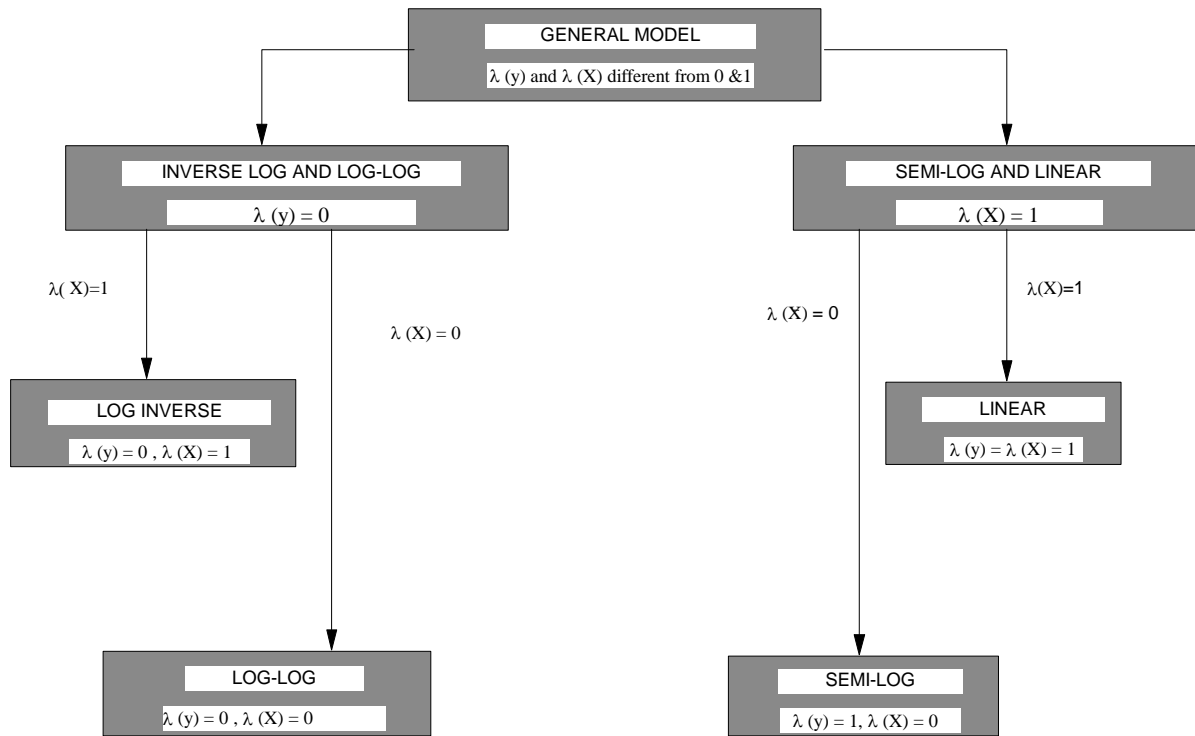
Further unpublished work on these data (Pong, 1991) also showed that the Train-McFadden (1978) goods/leisure trade-off assumed in this model, represented by the ratio of modal cost to income, is easily rejected for a more general specification, where each term is self-standing, for all functional forms except the linear—itself completely dominated by more general BC forms that also imply more reasonable trade-offs (marginal rates of substitution) between time and money, so-called values of time.

Changing form can change regression signs. As just implied by statements about results in general, elasticities will differ from what they would have been had a non-optimal form been used. The 1978 paper showed this with graphs of elasticities changing continuously with the BC parameters. But it also showed what practitioners had long known : changing the functional form can change *not only the size of coefficients, but also their sign* ! In multivariate models, because regressors are not generally orthogonal (uncorrelated) in any form, the sign obtained for a given variable depends on the covariances among regressors—depends on the functional form used. In the paper, this was demonstrated with models of levels but is also true of split models. There are many examples of such sign reversals even in published articles.

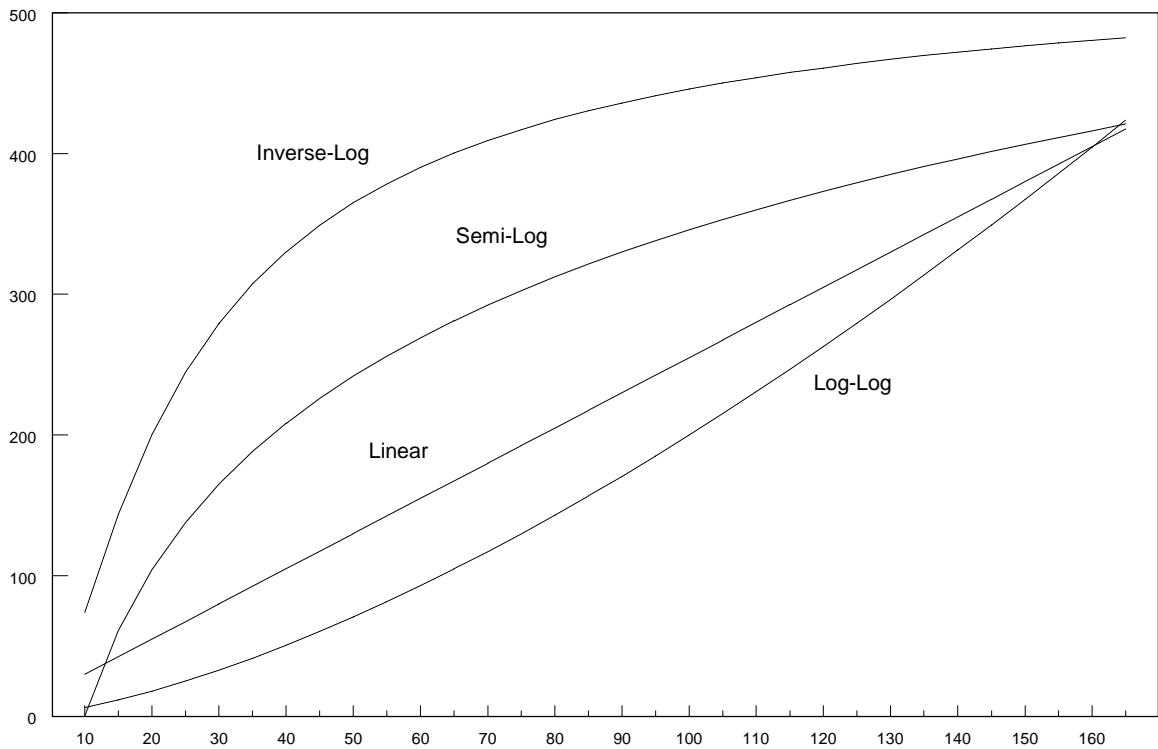
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<sup>2</sup> Figures 1-4 are minor reeditions of overhead sheets drawn from A. Blanquier's presentation « Using the TRIO Level 1.4 Algorithm at SETEC-économie », Ecole Nationale des Ponts et Chaussées (ENPC), Paris, November 25, 1993.

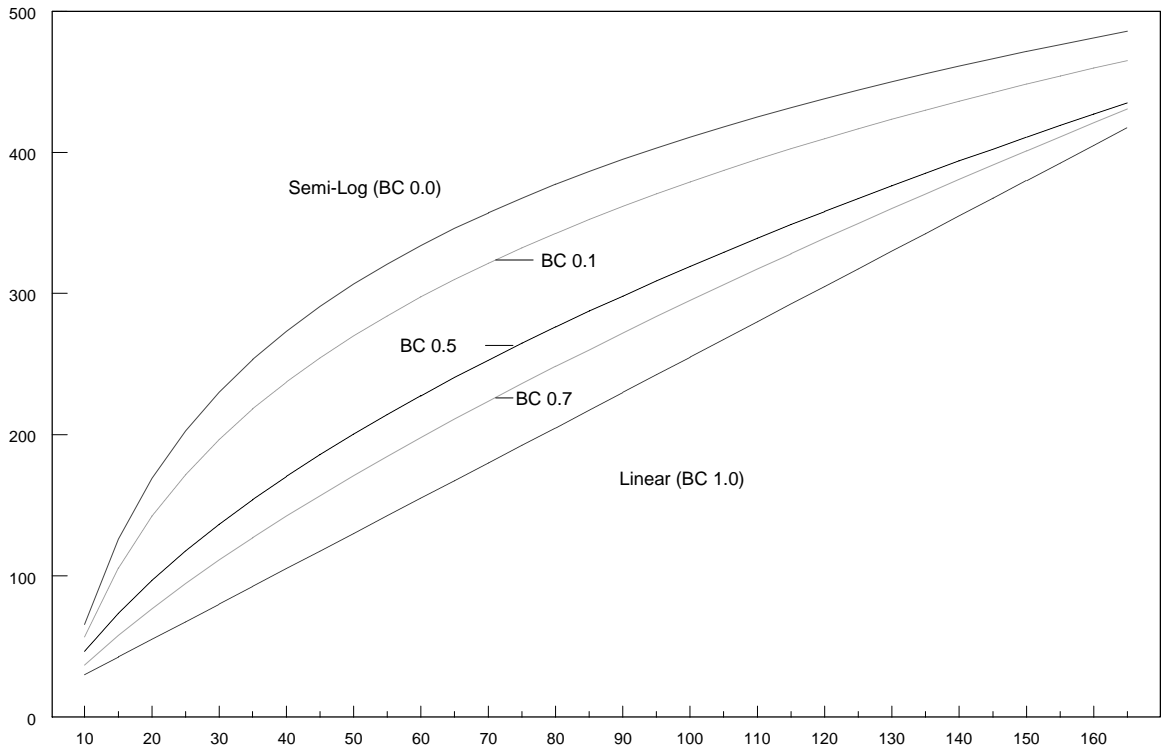
**Figure 1. Box-Cox models of levels : four nested classical models**



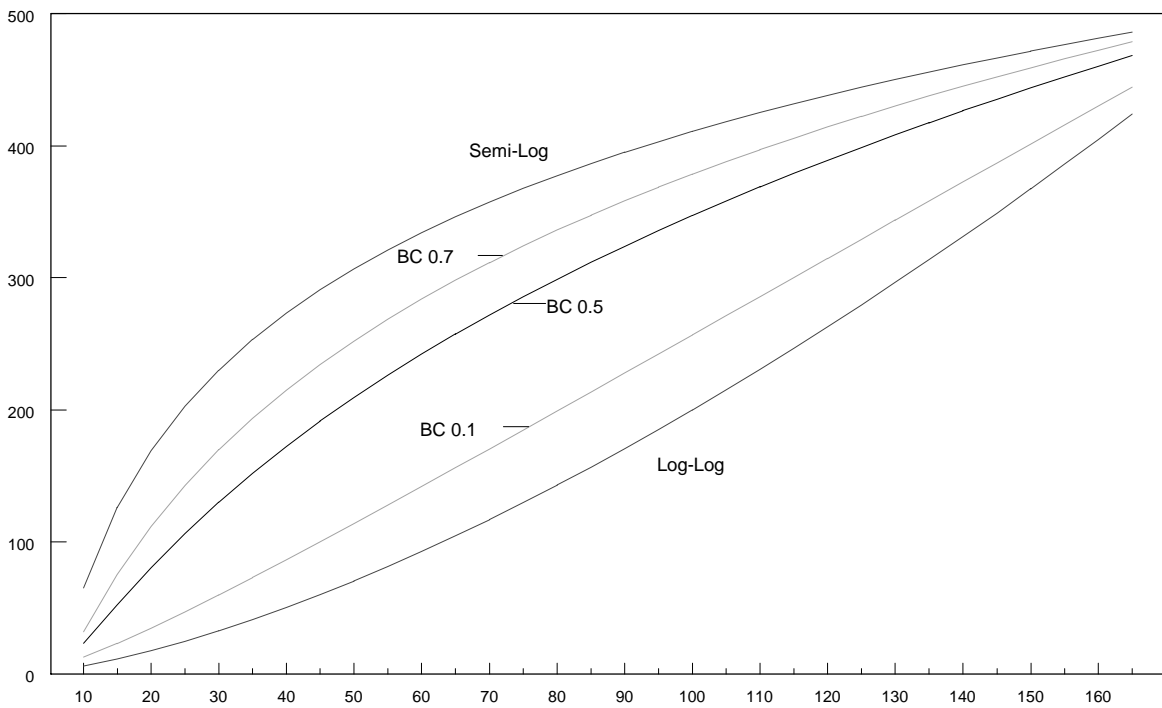
**Figure 2. Four classical shapes in linear regression**



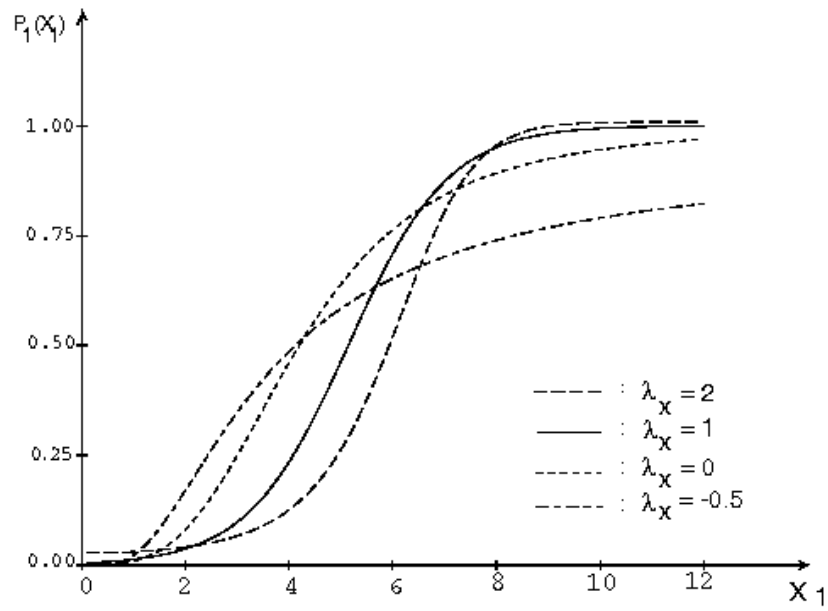
**Figure 3. From linear to semi-log form with Box-Cox**



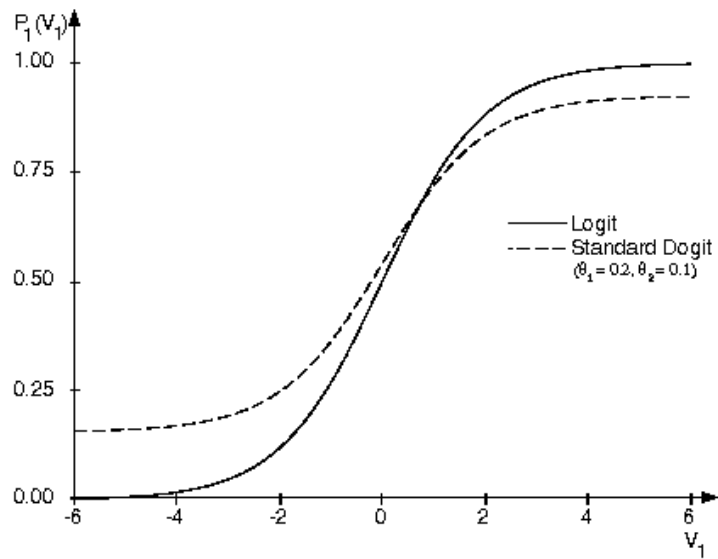
**Figure 4. From log-log to semi-log form with Box-Cox**



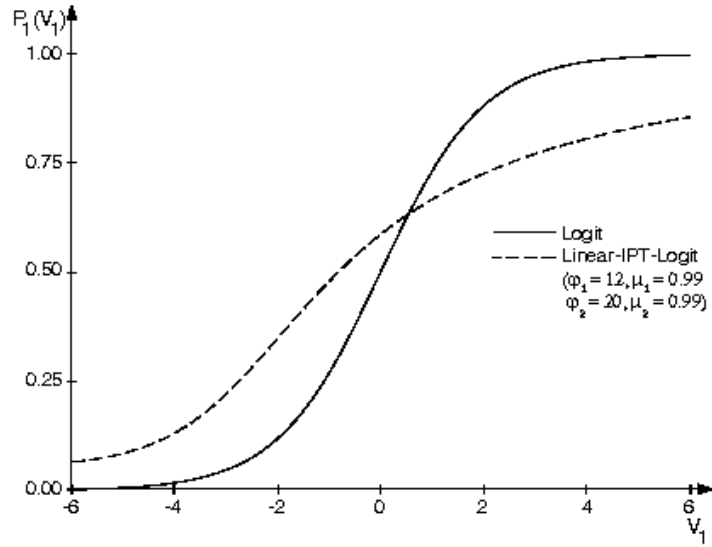
**Figure 5. Linear-Logit vs Box-Cox-Logit**



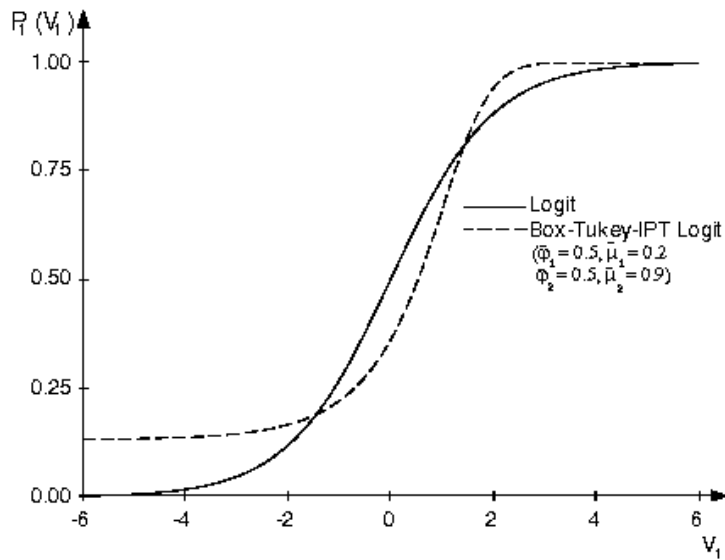
**Figure 6. Linear-Logit vs Standard-Dogit**



**Figure 7. Linear-Logit vs Linear-Inverse-Power-Transformation-Logit**



**Figure 8. Linear-Logit vs Box-Tukey-Inverse-Power-Transformation-Logit**





**Signs in « Models of levels ».** Despite this clear visual demonstration of signs changing with the functional form used, illustrated in Figure 9.A, many papers have been written during the last 20 years after using a « by hand » search for the form that gives the *desired* results. For instance, in a recent study of the impact of competition on the dispersion of prices charged by airlines, the authors (Borenstein and Rose, 1994) obtain, as shown in Figure 9.B, positive and significant signs for 3 of their crucial variables (pertaining to the degree of competition among airlines) when the model is linear, but negative and significant signs when the model is multiplicative (log-linear); they then accept the linear model without formal tests of the appropriate form : such tests might well invalidate their preferred finding, perhaps by revealing a point between the linear and logarithmic cases, and *insignificant* results , or even a point not too far from the log-linear point...and *contrary to their expectations!* Mind you, the same issues arise outside of transportation as well as in other domains of application : for instance, Blum and Gaudry (1990) demonstrate, as shown in Figure 9.C, that the very form of the savings function largely determines the results obtained and the *direction* of influence of the variables in the discussion on the impact of social security contributions on household savings.

**Signs in Logit models.** In Logit models, the issue is not just one of sensitivity to form, as shown in Figure 10.A, but also of the robustness of regression signs. A few years ago, Gaudry (1985) reproduced the linear Logit results obtained by R.A.T.P. and Cambridge Systematics (1982) using a first rate data base on Paris work trips (Moïsi *et al.*, 1981) and easily showed, as indicated in Figure 10.B, using only one BC transformation that dramatic gains in fit could be achieved with an optimal BC value at mid-point between 0 and 1 but that, at that point, the parking cost variables obtained an « incorrect » sign in the R.A.T.P.'s favourite model that had required two years of work ! More recently, Fridström and Madslie (1995) obtain the correct sign on transport risk in a Logit model as soon as they use BC transformations, as indicated in Figure 10.C.

It is well known that practitioners arbitrarily play with the functional form until they obtain desired results. It is therefore hard to resist this recent « Proposition on Form » :

**PF-1 :** Models of untested functional form are not credible, irrespective of the economic or other theory on which they are based. Such tests, applied to many current models using predetermined monotonic forms would show that the models are not robust. This is true irrespective of the kind of data used : revealed and stated preference data, experimental data...(Gaudry, 1998)

**Asymmetric quadratic effects on form.** Also on this point that if, in a model of the level class such as (13), a variable X is used both linearly and with a BC,  $\lambda_X = 2$  yields the normal symmetric (integer=2) quadratic form and any other value (except 1) yields an asymmetric U-shaped form (see Figure 11) independently from the value of  $\lambda_Y$ , if the two regression coefficients are of opposite signs (with the conditions for a maximum or minimum reversed depending on whether the BC on X is smaller or greater than 1)—a result (Gaudry, 1996), that should also hold *mutatis mutandis* in a Logit model :

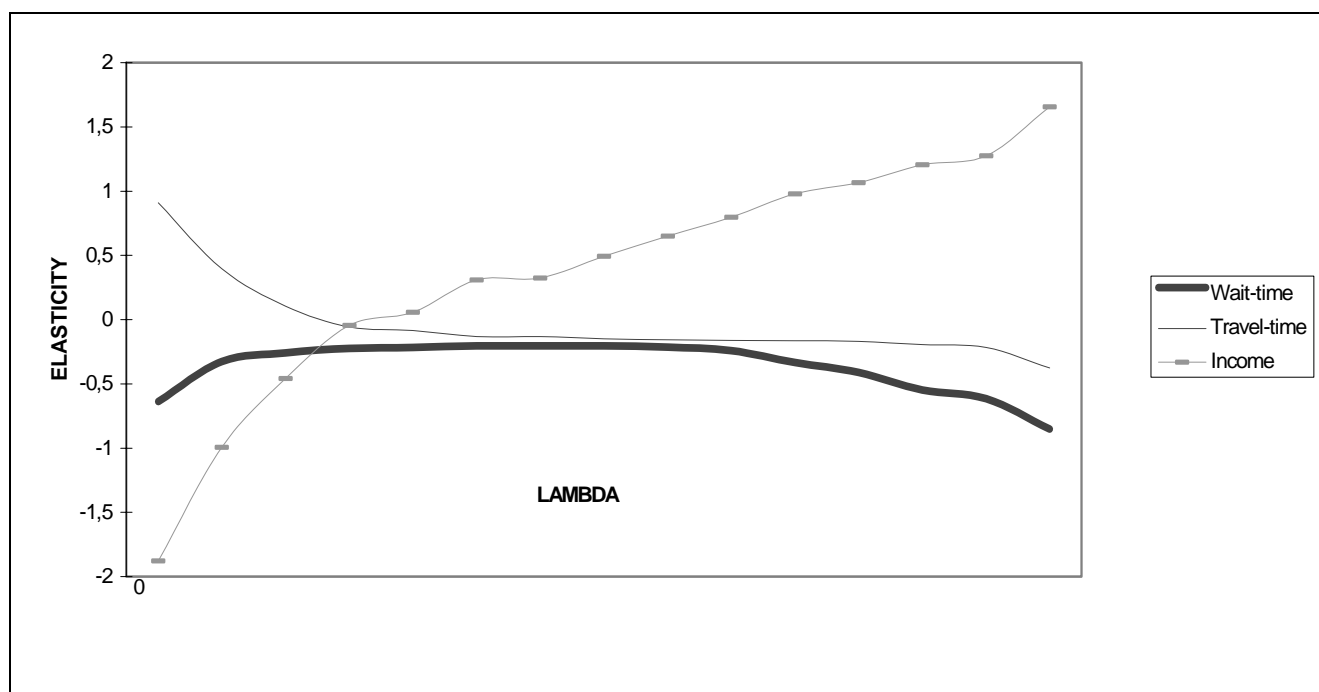
$$y^{(\lambda_Y)} = \beta_0 + \beta_1 X + \beta_2 X^{(\lambda_X)} + u. \tag{13}$$

## **1.2. From a model to a format : the possible key component data combinations**

We pointed out above that two-stage models provide a useful framework because their key distinct components, models of levels and probabilistic or share models, each widely used in its own right, can be discussed separately. We have explicitly neglected to discuss the data types that can be associated with each step and their possible combinations within a common quasi-direct format (QDF).

**Figure 9. Form and Signs in Models of Levels**

**A. Transit Demand in Montreal**  
 Gaudry and Wills, 1978 ; Results from Figure 19  
 Wait-time, Travel Time and Income Elasticities  
**y variable : monthly transit demand by schoolchildren**



$\lambda$  goes from 0 to 2 on the X-axis

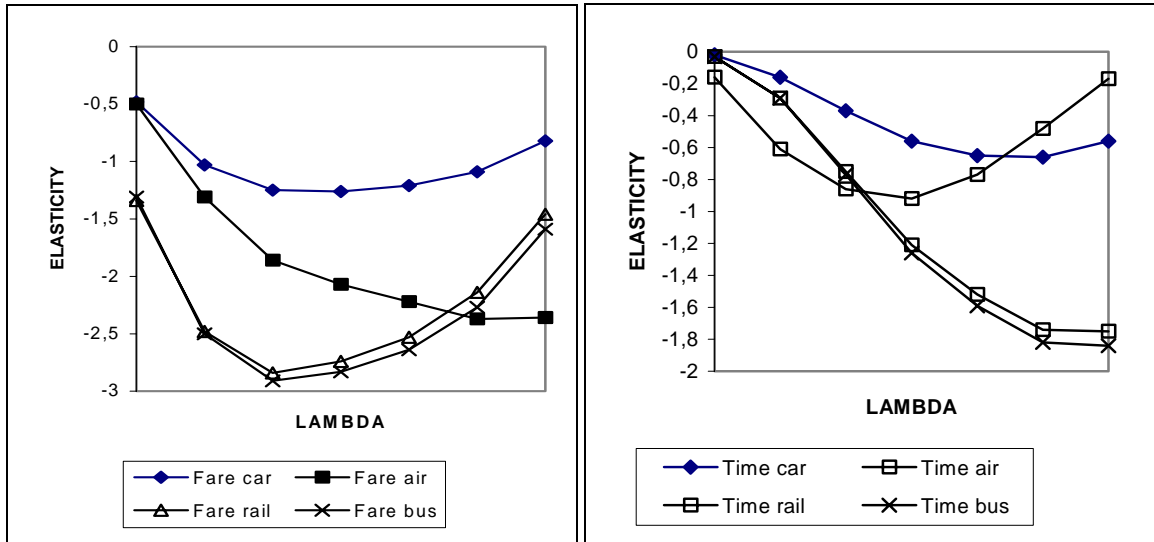
**Comment :** note how variables change signs. The optimal value is close to one : at that point, public transit is a superior good and loses clients if in-vehicle time increases. The opposite occurs with a non-optimal logarithmic form.

| <b>B. Airline Price Dispersion Market Structure, U.S.A.</b>  |   |                   |                   |
|--|---|-------------------|-------------------|
| Borenstein and Rose, 1994 ; Model 2 from Table 3   |   |                   |                   |
| Coefficients and t-statistics conditional on form  |   |                   |                   |
| <b>y variable :</b>  | <b>Gini ticket price dispersion index</b> |                   |                   |
| X variables...   | (4) Linear                                | (3) Log-log       | Optimal $\lambda$ |
| [...]  |   |                   |                   |
| Monopoly   | +0,154<br>(+4,81)                         | -2,169<br>(-5,27) | n.c.              |
| Duopoly  | +0,174<br>(+4,97)                         | -2,033<br>(-9,46) | n.c.              |
| Large-duopoly  | -0,022<br>(-2,77)                         | -0,117<br>(-0,21) | n.c.              |
| Small-duopoly  | -0,017<br>(-1,89)                         | -0,067<br>(-1,10) | n.c.              |
| Competitive  | +0,172<br>(+7,16)                         | -1,807<br>(-6,98) | n.c.              |
| Lambda ( $\lambda$ )   | 1,00 Fixed                                | 0,00 Fixed        | n.c.              |
| Log-likelihood   | n.c.                                      | n.c.              | n.c.              |
| <b>Comment :</b> No log-likelihood values are reported by the authors who arbitrarily choose Model (3) after stating that « the main qualitative results are robust to changes in functional form » (sic !). |   |                   |                   |

| <b>C. Household Savings, Germany</b>   |                                 |                   |                       |
|--|---------------------------------|-------------------|-----------------------|
| Blum and Gaudry, 1990 ; Models from Tables 4 and 5   |                                 |                   |                       |
| Elasticities and t-statistics conditional on form  |                                 |                   |                       |
| <b>y variable :</b>  | <b>Annual household savings</b> |                   |                       |
| X variables  | (1) Linear                      | (2) Log-log       | (3) Optimal $\lambda$ |
| [...]  |                                 |                   |                       |
| <b>a) Self employed</b>  |                                 |                   |                       |
| Social insur. contributions  | -0,149<br>(-10,24)              | +0,054<br>(+2,86) | -0,048<br>(-5,35)     |
| Lambda ( $\lambda$ )   | 1,00 Fixed                      | 0,00 Fixed        | +0,648                |
| Log-likelihood   | 65,477                          | -649,585          | 248,304               |
| [...]  |                                 |                   |                       |
| <b>b) Low-income white-collar</b>  |                                 |                   |                       |
| Social insur. contributions  | -0,962<br>(-2,97)               | +0,245<br>(+0,28) | -0,836<br>(-2,41)     |
| Lambda ( $\lambda$ )   | 1,00 Fixed                      | 0,00 Fixed        | +0,748                |
| Log-likelihood   | -139,074                        | -293,503          | -126,687              |
| <b>Comment :</b> The impact of social security contributions on household savings is expected to be negative, as it is in both cases when the optimal form is used. The optimal point is close to half way between the linear and logarithmic. |                                 |                   |                       |

**Figure 10. Form and Signs in Logit Models**

**A. Intercity Demand in Canada**  
 Gaudry and Wills, 1978 ; Results from Figure 6 and Figure 7  
 Fare and Travel Time Elasticities  
 Modal shares : Car, Air, Rail, Bus



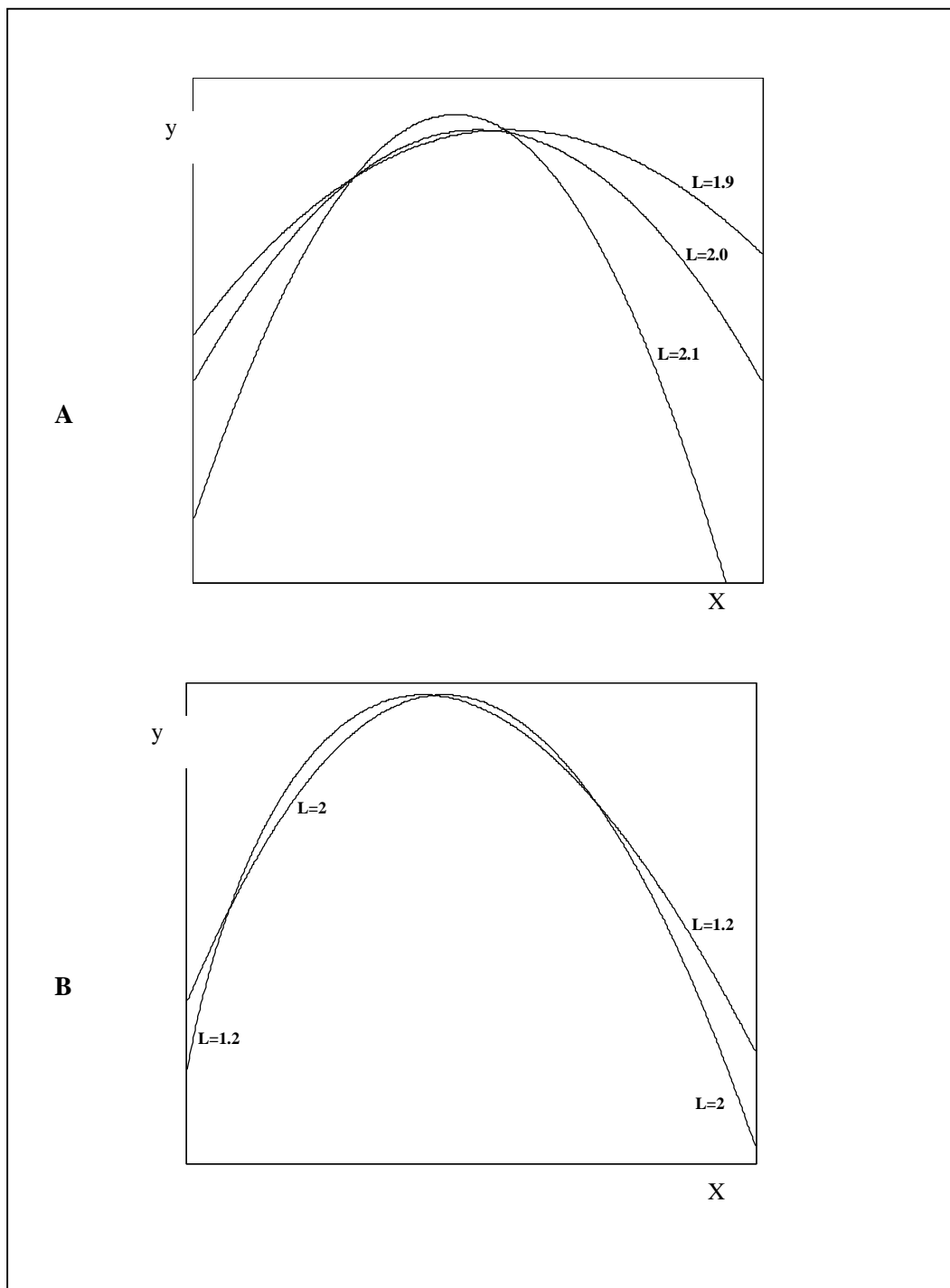
$\lambda$  goes from -1 to +1 on the X-axis

**Comment :** Models with different elasticities have different properties.

| <b>B. Trip to Work in Paris</b>  |                  |                   |
|--|------------------|-------------------|
| Gaudry, 1985 ; R.A.T.P. Models from Table 3  |                  |                   |
| Elasticities and t-statistics conditional on form  |                  |                   |
| <b>Choice between 6 modes : by Rail, Bus and Rail, Bus, Private Car, Motorized Two-Wheel and on Foot</b> |                  |                   |
| X variables...   | Linear           | Optimal $\lambda$ |
| [...]  |                  |                   |
| Parking cost/inc. socio cat. 1,3   | -0,01<br>(-3,23) | 0,00<br>(+2,76)   |
| Parking cost/inc. Socio cat. 2,4   | -0,01<br>(-2,48) | 0,00<br>(+1,70)   |
| Lambda ( $\lambda$ )   | 1,00 Fixed       | 0,500             |
| Log-likelihood   | -911,82          | -904,03           |
| <b>Comment :</b> none of the other variables changed signs and a single BC is involved                   |                  |                   |

| <b>C. Wholesalers' Freight Shipments in Norway</b>  |                    |                   |
|---|--------------------|-------------------|
| Fridström, L. and A. Madslie, 1995 ; Models A-1 and A-2   |                    |                   |
| Coefficients and t-statistics conditional on form   |                    |                   |
| <b>Choice between 4 alternatives : 2 For-Hire and 2 Own-Account Options</b>                           |                    |                   |
| X variables...  | Linear             | Optimal $\lambda$ |
| [...]   |                    |                   |
| Late delivery risk of a general nature  | +0,0036<br>(+2,50) | -0,043<br>(-4,24) |
| [...]   | --                 | --                |
| [...]   | --                 | --                |
| Lambda ( $\lambda$ )  | 1,00 Fixed         | 0,536             |
| Log-likelihood  | -1775,34           | -1595,36          |
| <b>Comment :</b> none of the other variables changed signs and 3 BC are involved (for Time and Cost). |                    |                   |

Figure 11. From symmetric ( $\lambda_x = 2$ ) to asymmetric ( $\lambda_x \neq 2$ ) quadratic forms



## Four principal data types for each QDF component

To simplify, data belong to two different classes : aggregate [a] , or disaggregate [d] or count. Within each class, data may pertain to a cross-section [s] or to a time-series [t]—we neglect pooled data—of observations. If these four types, denoted by a pair of symbols, for instance  $\langle a | s \rangle$  for aggregate cross-sectional data, are combined within a Quasi-Direct Format model, 16 combinations are possible. However, only a few have been used frequently.

For instance, all Northeast Corridor quasi-direct models of  $T_{ij,m}$  , trips by mode by origin-destination pair, including Blackburn’s model by income class, are aggregate cross-sectional in both product component dimensions of (2):

$$\left[ \langle a || s \rangle T_{ij,m} \right] = \left[ \langle a || s \rangle T_{ij} \right] \bullet \left[ \langle a || s \rangle P_{ij,m} \right] \quad (13)$$

By contrast, Tegnér *et al.* (1998) formulate a quasi-direct model of  $T_{i, mop}$  , the demand for transit by ticket type (mode of payment, denoted *mop*) in Stockholm with aggregate time-series data:

$$\left[ \langle a || t \rangle T_{i,mop} \right] = \left[ \langle a || t \rangle T_i \right] \bullet \left[ \langle a || t \rangle P_{i,mop} \right] \quad (14)$$

In the Strategic European Multimodal Model (STEMM) Multicountry Application for Passengers (MAP-1) demonstration model below, the trip demand  $T_{ij,m}$ , is obtained by multiplication of cross-sectional estimates obtained from an aggregate model of total trips and a disaggregate mode choice model :

$$\left[ \langle a || s \rangle T_{ij,m} \right] = \left[ \langle a || s \rangle T_{ij} \right] \bullet \left[ \langle d || s \rangle P_{ij,m} \right] \quad (15)$$

which requires some care in evaluating the U term used in the coupling mechanism, as will be noted in the discussion of the algorithm appropriate to this mechanism.

## B. Model classes and QDF combinations

In effect, as the distinction between time-series and cross-sectional data types is considered to define data types within data classes, the 4 component model classes found in Table 3, the Level, Count, Share and Probability classes, afford 4 different QDF combinations. But we have not found examples of Count-Share and Count-Probability models. We shall therefore focus our attention on Level, Share and Probability algorithms and only marginally refer to Count algorithms.

**Table 3. Combining regression model classes in a Quasi-Direct Format (QDF)**

| Model classes                           |                       | Models of shares |                   | Models of probabilities  |  |
|---|-----------------------|------------------|-------------------|--------------------------|--|
|   |                       | Aggregate        |                   | Disaggregate or discrete |  |
| Models of levels                        | Aggregate             | Level-Share      | Level-Probability |                          |  |
| Models of counts                        | Disaggregate or Count | Count-Share      | Count-Probability |                          |  |
| <b>Quasi-Direct Format combinations</b> |                       |                  |                   |                          |  |

## 2. Methodological developments within three principal model classes

We just stated that it was convenient to distinguish among four regression model classes associated with two types of data and that we would focus our attention on three such classes, limiting our comments on count data procedures to a paragraph. To be more precise about regression model classes, it is important to be more precise about what is meant by aggregate and disaggregate data. We shall use for this purpose the TRIO terminology (Gaudry *et al.*, 1993-1997) and then describe both the baseline algorithms found in Version 2.0 of the program and the recent developments over the period of the STEMM project (1996-1998), including the development of the QDF utility to combine model results.

### 2.1. Regression model classes, families and types

#### A. Defining regression classes, families and types

To gain precision on model classification, consider the following general regression problem :

$$y_m = f_m(X_m; \Pi_m, u_m), \quad , m = 1, \dots, M, \quad (16)$$

where, for the  $m^{\text{th}}$  equation of interest,  $f_m(\cdot)$  is an unspecified function relating the continuous dependent variable  $y_m$  to a vector of exogenous variables  $X_m$ ,  $\Pi_m$  denotes the parameters to be estimated and  $u_m$  the error terms. Note also that there are no endogenous right-hand side variables.

With this general problem in mind, one can understand the formal definitions found in Table 4 :

- **classes** are defined by *limitations on the possible values of the  $y_m$*  (on their individual range and on whether they must sum up to 1) due to the set of regression functions considered and the (continuous or discrete) *nature of observations* available on the  $y_m$  ;
- **families and types** are defined by *limitations on the range of observations* and by *constraints on the specification of the  $f_m(\cdot)$* . A particular **family~+~type** specification is defined by considering jointly a systematic part (involving the regressors) and a stochastic part (or model of the residuals) of a model.

#### B. Algorithmic framework

Model classes and roots. The philosophy of the LEVEL, SHARE and PROBABILITY algorithms is to allow the analyst to start with three simple univariate or multivariate models and to build gradually more complex extensions—in arborescent fashion—that contain the simpler ROOT models as nested special cases. Within all 3 classes, these extensions modify the functional form of the functional relationship and allow enrichments of the specification ; within the LEVEL class, they take into account various ways of extracting systematic information from the residual errors in order to obtain a spherical distribution—that is, purely random and of constant variance. The ROOT models are the **Ordinary Least Squares** (OLS) procedure and the classical linear-exponent LOGIT, called LOGIT (**Standard-Linear**), procedure. These two ROOT procedures are well known and widely used.

Maximum likelihood estimators. In all cases, a maximum likelihood procedure is used and documented in full in the reports describing the algorithms. In this summary of program design and development, we shall then concentrate on the formulations and their meaning in order to give the reader a feel for the point of the procedures and their relevance. By covering both background and recent work, we shall in effect give an overview of each of the 12 new model families found in the 3 classes defined in Table 4.

**Table 4. TRIO definitions of model class, family and type**

| CLASS                    | Values of the dependent variable $y_m$ |                          |               |                            | Specification of the $f_m(\bullet)$ |  |             |                                |     |      |      |  |
|--------------------------|--|--------------------------|---------------|----------------------------|-------------------------------------|--|-------------|--------------------------------|-----|------|------|--|
|                          | in the regression                      |                          | in the sample |                            | in systematic and stochastic parts  |  |             |                                |     |      |      |  |
|                          | $\Sigma y=1$                           | range R                  | nature        | range S                    | Algor. Name                         | <u>ROOT</u> $\neg$<br>~~ <b>FAMILY</b> | <b>TYPE</b> |                                |     |      |      |  |
|                          |  |                          |               |                            |                                     |  |             |                                |     |      |      |  |
| LEVEL                    | no                                     | $-\infty < y_m < \infty$ |               | same as R                  | OLS                                 | <u>OLS</u> $\neg$                      |             |                                |     |      |      |  |
|                          | no                                     | $0 < y_m < \infty$       | continuous    | same as R                  | L-1.4<br>L-2.0                      | ~BC-GAUHESEQ<br>~BC-DAUHESEQ           | LIN         | +BC                            | +HG | +GAU |      |  |
| SHARE                    | yes                                    | $0 < y_m < 1$            | continuous    | same as R                  | S-1                                 | <u>LOGIT</u> $\neg$                    | S-LIN       |                                |     | S-BC | G-BC |  |
|                          |  |                          |               |                            | S-2                                 | ~ S-DOGIT                              | S-LIN       |                                |     | S-BC | G-BC |  |
|                          |  |                          |               |                            | S-3                                 | ~ G-DOGIT                              | S-LIN       |                                |     | S-BC | G-BC |  |
|                          |  |                          |               |                            | S-4                                 | ~ LIN-IPT-LOGIT                        | S-LIN       | G-LIN                          |     | S-BC | G-BC |  |
|                          |  |                          |               |                            | S-5                                 | ~ BT-IPT-LOGIT                         | S-LIN       | G-LIN                          |     | S-BC | G-BC |  |
| PROBABILITY              | yes                                    | $0 < y_m < 1$            | discrete      | $y_m=0$ or 1               | P-2                                 | <u>LOGIT</u> $\neg$                    | S-LIN       |                                |     | S-BC | G-BC |  |
|                          |  |                          |               |                            | P-3                                 | ~ S-DOGIT                              | S-LIN       |                                |     | S-BC | G-BC |  |
|                          |  |                          |               |                            | P-4                                 | ~ G-DOGIT                              | S-LIN       |                                |     | S-BC | G-BC |  |
|                          |  |                          |               |                            | P-5                                 | ~ LIN-IPT-LOGIT                        | S-LIN       | G-LIN                          |     | S-BC | G-BC |  |
|                          |  |                          |               |                            | P-6                                 | ~ BT-IPT-LOGIT                         | S-LIN       | G-LIN                          |     | S-BC | G-BC |  |
| Defines 3 <b>CLASSES</b> |  |                          |               | Defines 13 <b>FAMILIES</b> |                                     |  |             | 2 to 4 <b>TYPES per family</b> |     |      |      |  |

Note to Table 4

**Meaning of FAMILY and TYPE model names used**

| Algorithm                 | Family         |   |
|---------------------------|----------------|---|
| <b>LEVEL</b>              |                | <b>Definitions of family and type names</b>   |
| OLS                       | OLS            | Ordinary Least-Squares  |
| L-1.4                     | BC-GAUHESEQ    | Box-Cox Generalized Autoregressive Heteroskedastic Single Equation  |
| L-2.0                     | BC-DAUHESEQ    | Box-Cox Directed Autoregressive Heteroskedastic Single Equation<br>(HG : with Heteroskedasticity of a General form) |
| <b>SHARE /PROBABILITY</b> |                | <b>Definitions of family names</b>  |
| S-1/P-2                   | LOGIT          | LOGIT   |
| S-2/P-3                   | S-DOGIT        | Standard DOGIT  |
| S-3/P-4                   | G-DOGIT        | Generalized DOGIT   |
| S-4/P-5                   | LIN-IPT- LOGIT | LINear INVERSE POWER TRANSFORMATION-LOGIT   |
| S-5/P-6                   | BT-IPT- LOGIT  | Box-Tukey INVERSE POWER TRANSFORMATION-LOGIT  |
|                           |                | <b>Definitions of type names for all SHARE and PROBABILITY families</b>   |
|                           |                | S-LIN : with Standard LINear utility functions  |
|                           |                | G-LIN : with Generalized LINear utility functions   |
|                           |                | S-BC : with Standard Box-Cox utility functions  |
|                           |                | G-BC : with Generalized Box-Cox utility functions   |

*Pre-existing first versions of the L-2.0 Family of the LEVEL class and the P-3 to P-6 Families of the PROBABILITY class were further developed and finished as part of the STEMM project (1996-1998).*

## 2.2. Program development of the LEVEL algorithm

### A. Background and baseline

*The fixed part.* We start from (10), restated here for convenience, and develop a model of residuals :

$$y_t^{(\lambda_y)} = \sum_{k=1}^K \beta_k \cdot X_{kt}^{(\lambda_{X_k})} + u_t \quad (17)$$

Any model of residuals can be seen both as a way of extracting systematic information from residuals and as a way of fulfilling the statistical requirements of constant variance (homoskedasticity) and independence of errors needed for adequate estimation of standard errors of parameters. In this respect the literature is unbalanced because there is little emphasis on heteroskedasticity and much emphasis on autocorrelation, particularly of the serial kind in time-series. The reason is of course that extracting information from residuals is a modelling exercise that requires intuition about misspecification of the fixed part that would be expected to produce systematic patterns within the errors  $u_t$ .

*The stochastic part : heteroskedasticity.* Take first the statistical requirement that the  $u_t$  should have a constant variance  $\sigma^2$ . It is obvious that maximisation of the likelihood of the observations—the heart of which consists of minimisation of the residual sum of squared errors—cannot be done under the assumption of constancy of the variance of these errors because changing  $\lambda_y$  in (17) directly affects this error variance : indeed, that is precisely the reason why log-log models are often used as they yield less variable residuals, residuals with less « σκεδασισ » or dispersion !

Concerned by this problem, Zarembka (1974) developed an approximate diagnostic statistic. But more was needed for a satisfactory solution : as one cannot modify the functional form without modifying this « skedasis », the only way out is to have a separate tool to establish constant variance simultaneously with the establishment of the proper BC form of the fixed part—one cannot expect to « control » for functional form and heteroskedasticity without as many tools as there are objectives. The simplest way to think about the problem is to look for a function of a vector of variables  $Z_t$ , in the following transformation from the heteroskedastic error  $u_t$  to the homoskedastic error  $v_t$  :

$$u_t = [f(Z_t)]^{1/2} \cdot v_t \quad (18-A)$$

and it is practical to write a very general function for  $f(Z_t)$ , such as the BCG form in Gaudry and Dagenais (1978) that includes this useful special case that not only guarantees positive variances but also includes many classical forms of heteroskedasticity as special nested cases :

$$u_t = \left[ \exp\left(\sum_m \delta_m Z_{mt}^{(\lambda_{Z_m})}\right) \right]^{1/2} \cdot v_t \quad (18-B)$$

Now it has to be kept in mind that this form (18-B) is extremely powerful also in the numerical sense that it can modify the correlation among the transformed variables of the homoskedastic expression obtained by replacing  $u_t$  in (17) by its value in (18-B), that is by effectively dividing all observations of the dependent and all right-hand side variables of (17) by  $[f(Z_t)]^{1/2}$ . Alternatively, one could say that the transformation to homoskedasticity can create « outliers » that could dominate the estimation. In that sense, and in view of the difficulty of writing a model with meaningful variables in (19), it is often found in practice and stated, for instance in Dagenais *et al.* (1987), that correcting for heteroskedasticity



does not help, a result also noted by Mishkin (1990). Dagenais *et al.* also note that using a BC may create heteroskedasticity and that it is consequently false to assume that use of the BC automatically induces homoskedasticity and normalises the error distribution.

The stochastic part : serial autocorrelation. In the L-1.4 algorithm (Liem *et al.*, 1987-1993), a multiple-order autocorrelation scheme is added to correct for serial autocorrelation of the  $v_t$ :

$$v_t = \sum_l \rho_l v_{t-l} + w_t \quad (19)$$

This vector of autoregressive  $\rho_l$  parameters is used even for residual errors that are clearly autoregressive moving average processes (ARMA), as indicated by the Box-Jenkins analysis provided. The reason for increasing the order of the AR scheme to model truly ARMA residuals is computational convenience. In addition, note that a multiple order generalisation of the single order AR case amounts to imposing on all variables of the model the same AR structure. This may seem restrictive to those who wish to apply a distinct AR structure to each variable in order to isolate the white noise residuals or « innovations », and then apply regression to these residuals in a second distinct step. However, our procedure has the advantage of estimating the regression coefficients and the autoregressive structure simultaneously, a process that may be more robust if many of the variables contain errors of observation (Dagenais, 1994) : clearly, whitewashing data series that contain observation errors runs the risk that the residuals of each variable will primarily consist of errors of observation. One would then expect regressions made on such « innovations » to be very sensitive to minute changes in specifications of the first step one-by-one whitewashing schemes (in practice not always themselves unique or straightforward) and to the second step choice of « regressors ». The L-1.4 algorithm simultaneously estimates the system (17)-(18) and (19), ignoring the first  $l$  observations to avoid creating outliers.

The stochastic part : directed autocorrelation, in particular spatial. The idea of the L-2.0 algorithm is to generalise (19) by allowing any particular error  $v_t$  to be correlated not just with a particular value of the same vector situated at a constant time distance, but with many values of  $v_n$ , for each of 2 orders:

$$v_t = \sum_{l=1}^2 \rho_l \left( \sum_{n=1}^N \tilde{r}_{l,m} v_n \right) + w_t \quad (20)$$

where  $\tilde{r}_{l,m}$  is the typical element of the matrix  $\tilde{R}_l$ , as may be clearer in matrix form :

$$v = \sum_{l=1}^2 \rho_l \tilde{R}_l v + w . \quad (21)$$

**Residue Impact Criteria.** This matrix  $\tilde{R}_l$  results from three steps. In the first step, a matrix  $R_l$  is defined with typical element  $r_{l,m}$  equal to one if there is a correlation between two residuals  $v_t$  and  $v_n$  and equal to zero otherwise. This matrix  $R_l$  therefore embodies an assumption about the nature or source of the potential correlation the presence of which will be tested by the coefficient  $\rho_l$ . The formulation of such hypotheses forms part and parcel of the model and gives rise to a terminology. Gaudry and Blum (1988) call a particular equidistance rule or assumption about the interaction among residuals a « residue impact criterion » (RIC) and distinguish between criteria arising from the natural ordering (NO) of the data—involving say time or space—and criteria that involve the researcher's directed ordering (DO) of the data—according to a behavioural or other socio-economic hypothesis. As many as two NORIC, DORIC or mixed criteria can be simultaneously used in (20). The resulting matrix  $R_l$  is called a contiguity matrix because the spatial case is the oldest. It has long been the practice (Ord,

1975) to row or column normalise this matrix : Bolduc (1987) has shown that the new normalised matrix  $\bar{R}_l$  guarantees a convex likelihood function over the stable unit interval of  $\rho_l$ . Whence a second step. The formulation of RIC is « idiot-proof » in the sense that, as it involves only zeroes and ones, it avoids the great complications, such as those linked to units of measurement, that arise when elements of the matrix  $R_l$  are functions of variables, for instance distance (Bolduc *et al.*, 1989). However, something is needed to compensate for the discreteness of the Boolean matrix  $R_l$ , as many phenomena are likely to be smooth and their representation by an « all-or-nothing » slice insufficient : the solution resides in taking due account of the whole set of near and distant neighbours.

**Near and distant neighbours : degrees of contiguity.** Following the Blum *et al.* (1990 ; 1995/1996) approach, powers of  $\bar{R}_l$  generate a sequence of contiguity matrices ( $\bar{R}_l^2, \dots, \bar{R}_l^c, \dots$ ) which define degrees of neighbourliness or proximity ( $\bar{R}_l^2$  denoting neighbours of neighbours, and  $\bar{R}_l^c$  higher powers). It is convenient to assume that the impact of these close and distant neighbours decreases geometrically with « distance », as in Koyck distributed lags of time-series (whence the name Autoregressive Contiguous Distributed (AR-C-D) for this analogue process), which leads to :

$$\tilde{R}_l = \pi_l [I - (1 - \pi_l) \bar{R}_l]^{-1} \bar{R}_l, \quad (0 < \pi_l \leq 1) , \quad (22)$$

where the proximity parameter  $\pi_l$  allows endogenisation of the relative importance of near and distant effects. If  $\pi_l$  equals one,  $\tilde{R}_l$  is equal to  $\bar{R}_l$ , indicating that only the adjacent neighbours have an impact on the correlations among the associated residuals assumed in defining the RIC : this corresponds exactly to the classical Ord (1975) case. By contrast, as  $\pi_l$  tends towards zero, the near effect is reduced to a minimum in favour of the distant effect. Generally, the  $\pi_l$  weigh the *relative* importance of near and distant effects with a single parameter defining the sharpness or slope of the decline.

**Spatial complements and substitutes.** In effect, the Boolean  $R_l$  matrix captures the impact of misspecification of the fixed part of the model, and primarily the effect of missing variables. For instance, in the Blum and Gaudry paper (1990) on the savings behaviour of German households mentioned above, the BC corrects signs as various DORIC simultaneously indicate how socio-economic groups imitate or avoid « doing like the Joneses ». In a first series of single-country spatial applications to Canada and Germany, Gaudry *et al.* (1994) show the relevance of the approach using both NORIC and DORIC specifications considered separately and jointly. They also point out that a positive  $\rho_l$  can be interpreted as implying spatial competition (substitution) among origin-destination pairs and that a negative  $\rho_l$  can be interpreted as an indication of spatial complementarity. By contrast, Wills' (1986) Generalized Gravity-Opportunities model, used recently by Leore (1996a, 1996b) also introduces interdependence among flows, but excludes detection of complementarity among them.

## B. Recent developments of the L-2.0 algorithm under STEM (1996-1998)

Although we had a first version of the L-2.0 algorithm, it was limited due to the computational burden of maximising the likelihood function for the system (17)-(18) and (20). This burden arises from the fact that the function to be maximised, as documented in Liem *et al.* (1998), contains the logarithm of the Jacobian of the transformation from  $w$  to  $v$  (from (21)), namely

$$\ln \left| \det \left[ I - \sum_{l=1}^2 \rho_l \tilde{R}_l \right] \right| \quad (23)$$

which means that repeated inversion of  $\tilde{R}_t$  cannot be avoided throughout the already very non-linear maximisation. The Canada and Germany tests mentioned above involved some 300 origin-destination flows. Much work was therefore required to improve the speed of the algorithm and its capacity to handle large numbers of observations (up to 2000). Despite improvements of at least an order of magnitude, some tests with about 600 origin-destination flows (implying  $\tilde{R}_t$  matrices of dimension 600 by 600), reported on as a STEMM « MAP-1 Additional Non-Linearity and Spatial Competition Demonstration » below, took more than 13 hours on recent SUN Ultra-60 stations.

### C. Fridström's count data use of LEVEL : Box-Cox Poisson regression

Although we have here no formal discussion of Count data and have defined no class for them in Table 4, it is relevant to note that the LEVEL algorithms can be used to estimate Poisson models with BC transformations on the explanatory variables, in the spirit of PF-1 stated at the end of Section 1.1. Fridström (1997) calls his procedure to do this the Iterative Reweighted Poisson-Skedastic Maximum Likelihood (IRPOSKML) method.

It consist in adding a small BT constant  $a$  to the logarithm of the dependent variable in (19) :

$$\ln(y_t + a) = \sum_k \beta_k X_{k,t}^{(\lambda_{X_k})} + u_t \quad (24)$$

and then, because of the assumed Poisson nature of  $y_t$ , of recognising that (24) will be heteroskedastic in a particular way, namely :

$$\text{var}(u_t) = \text{var}[\ln(y_t + a)] \quad (25)$$

so that, provided one can numerically evaluate the variance of the log of a Poisson variable with a small (BT) constant added as a function of  $E[y_t]$ —an exercise he supplies in his Appendix A—, one can iterate as follows :

- (i) obtain an estimate of the dependent variable in (24) under homoskedasticity assumptions ;
- (ii) find the implied  $\hat{y}_t$  by « unrolling » the transformation ;
- (iii) transform it by numerical approximation into  $\hat{\sigma}_{[\ln(y_t+a)]}$ , the estimate of the right-hand side of (25) ;
- (iv) use this estimate as a  $Z_1$  variable in (20), setting  $\lambda_{Z_1} = 0$ ,  $\delta_{Z_1} = 1$  and  $Z_1 = \hat{\sigma}_{[\ln(y_t+a)]}$  ;
- (v) find a new set of  $\hat{y}_t$  and iterate until convergence (3-4 times appear sufficient).

This non-trivial procedure replaces the zeroes of count data sets by a small value and cycles on (24) until the Poisson assumption holds, taking due account of the relationship (25). Although the variance of the dependent variable and the variance of the error term are identical in a linear model, they are distinct in (17) where  $\sigma_{y_t}^2 \neq \sigma_{u_t}^2$ , but IRPOSKML is a correct procedure because  $\sigma_{[\ln(y_t+a)]}^2 = \sigma_{u_t}^2$ .

## 2.3. Modal split algorithms

### A. Background and baseline

The root model, the fixed part and the data class. We start from the Logit (Standard Linear) root :

$$P_i = \frac{\exp(V_i)}{\sum_m \exp(V_m)}, \quad i, m = 1, \dots, M \quad (26)$$

$$V_i = \beta_{i0} + \sum_n \beta_{in}^i X_n^i + \sum_s \beta_{is} X_s + u_i \quad (27)$$

where we have changed the notation to identify the  $X_n^i$  (where the upper index denotes the mode and the lower ones the utility function index and the network variable), the network characteristics that belong to a particular mode and therefore vary across alternatives, and it is clear that in (27) the  $X_s$  denote socio-economic characteristics of consumers that are common across alternatives.

This model is referred to in Table 4 as the Standard Linear type because it is linear in the  $X_k$  variables and these variables do not include the network characteristics of other alternatives than the  $i^{th}$ : we reserve the word Generalized for representative utility functions that would contain such variables, and therefore make the model inconsistent with the IIA axiom of choice theory, for instance :

$$V_i = \beta_{i0} + \sum_n \beta_{in}^i X_n^i + \sum_n \beta_{in}^j X_n^j + \sum_s \beta_{is} X_s \quad (28)$$

whence the Standard Linear (S-LIN) and Generalized Linear (G-LIN) types found in Table 4.

**The root model.** But, in the root Logit (Standard Linear), the coefficients of all variables that are common across alternatives, namely the constants and the socio-economic variables, are underidentified and one can only identify differences between the structural coefficients of an alternative and those of a reference alternative, for instance alternative  $r$  :

$$\left. \begin{aligned} V_i &= (\beta_{i0} - \beta_{r0}) + \sum_n \beta_{in}^i X_n^i + \sum_s (\beta_{is} - \beta_{rs}) X_s \\ V_i &= \beta_{i0}^\nabla + \sum_n \beta_{in}^i X_n^i + \sum_s \beta_{is}^\nabla X_s \end{aligned} \right\} \quad (29)$$

which means that  $t$ -statistics associated with those differences tell us nothing about whether the variables have a place in the model but only about the difference between their two coefficients.

**The stochastic part.** Although there is an error term associated with each representative utility function, little attention has been given to the problems of heteroskedasticity—exceptions with discrete data are Domencich and McFadden (1975) and Schnetzler (1996, 1998), who convincingly argues that heteroskedasticity is generally secondary unless socio-economic factors matter, a result compatible with some distance related heteroskedasticity found for long-distance markets for Sweden (Algers and Gaudry, 1994)— and less attention still to the problems of autocorrelation (serial or directed or spatial). We shall continue this policy of benign neglect and focus on the fixed part of the model.

**Data classes.** Our presentation will not differentiate much between the SHARE class (when the observed dependent variables are shares) and the PROBABILITY class (when the observations are

mutually exclusive categorical choices), as these have similar properties and the arborescent enrichments of the root model that we present pertain to both classes. In fact, the 5 families found in the SHARE algorithm we developed before those found in the PROBABILITY algorithm.

Five Families and their Linear and Box-Cox model types. We discuss each of the five families first under the hypothesis that the representative utility functions are of the Generalized Linear type (28) and then under the hypothesis that they are of Generalized Box-Cox (G-BC) type (Gaudry, 1978), namely

$$V_i = \beta_{i0} + \sum_n \beta_{in}^i X_n^{i(\lambda_{in}^i)} + \sum_n \beta_{in}^j X_n^{j(\lambda_{in}^j)} + \sum_s \beta_{is} X_s^{(\lambda_{is})} \quad (30)$$

where the term « Generalized » applies only if network variables that belong to the  $j^{th}$  alternative are used in the  $i^{th}$  function, in contrast with the the Standard Box-Cox (S-BC) type also found in Table 4 :

$$V_i = \beta_{i0} + \sum_n \beta_{in}^i X_n^{i(\lambda_{in}^i)} + \sum_s \beta_{is} X_s^{(\lambda_{is})} \quad (31)$$

**Linear and Box-Cox model types defined by the utility function specification.** It is then possible to identify simply the new dimension brought about by the generalisation. Generalized types (either Linear or Box-Cox) at once re-establish the interdependence of utility, make the model inconsistent with the Independence from Irrelevant Alternatives (IIA) property and allow the theoretical possibility of complementarity among alternatives. This contrasts with the well-known properties of the root model of Standard Linear type : additive separability of utility, consistency with the IIA axiom—with attending equality of cross-elasticities of demand—and necessary substitutability among alternatives. In effect, Generalized types reintroduce the classical world of microeconomics where all prices appear in the demand function for each good : a system of demand equations where only own effects are allowed and matrices of price effects are reduced to their main diagonal, thereby ruling out « specific substitution effects, inferior goods and the possibility of complementary goods [...] may be plausible when goods are defined broadly, but not with a fine classification of consumer expenditures » (Goldberger, 1967, p. 31). Equations (28) and (30), which rule out none of these three reasonable properties, should be the maintained hypotheses of models : the IIA property is not generally credible and is not likely to hold in choice models (Samuelson, 1985).

**Enrichment dimensions : utility, thick tails, form and coefficient identification.** Table 5 presents the summary specification of the various families, using the attractiveness functions  $U_i$  and their conditions. It also summarises the new dimensions of enrichment brought about by each family (as compared to those of the Logit), showing them first under the assumption of linearity of the representative utility functions and then under the assumption of nonlinearity.

But our interest is not only in the separability but also in the presence of asymptotes of the response function that differ from zero and one, as in Figures 6-8, as well as in asymmetry of the response curve itself. We are also interested in solving the underidentification problem shown in going from (28) to (29). As we shall see, none of these very restrictive properties of the root model need be accepted, as more credible specifications exist that may contain the root specification as a nested special case to test improvements against. Our discussion will not be formal : for this the reader should consult Liem *et al.* (1997) for the SHARE algorithm baseline and Liem and Gaudry (1998a) for the PROBABILITY algorithm developments under STEMM based on the Liem and Gaudry (1993) baseline.

**Table 5. Five families and their enrichment of the root Logit (Standard Linear) model**

| FAMILY   | $U_i$ function   | Conditions                            |
|--|--|---------------------------------------|
| Classical Logit (Warner, 1962 ; Cox, 1970 ; Rassam <i>et al.</i> , 1970, 1971):                                      |  |                                       |
| <b>LOGIT</b>   | $exp(V_i)$   |                                       |
| Standard-Dogit (Gaudry and Dagenais, 1977, 1979):  |  |                                       |
| <b>S-DOGIT</b>   | $exp(V_i) + \theta_i \sum_j exp(V_j)$  | $\theta_i \geq 0$                     |
| Generalized-Dogit (Gaudry and Dagenais, 1978):   |  |                                       |
| <b>G-DOGIT</b>   | $exp(V_i) + \theta_{ij} \sum_{j \neq i} exp(V_j)$  | $\theta_{ii} = 0, \theta_{ij} \geq 0$ |
| Linear-Inverse Power Transformation-Logit (Gaudry, 1978, 1981):  |  |                                       |
| <b>LIN-IPT-LOGIT</b>   | $[\varphi_i exp(V_i) + 1]^{1/\varphi_i} - \mu_i$   | $\varphi_i \geq 0, \mu_i \leq 1$      |
| Box-Tukey-Inverse Power Transformation-Logit (Gaudry, 1989 ; Liem and Gaudry, 1993, 1997):                           |  |                                       |
| <b>BT-IPT-LOGIT</b>  | $exp\left\{\frac{[exp(V_i) + \tilde{\mu}_i]^{\tilde{\varphi}_i} - 1}{\tilde{\varphi}_i}\right\}$   | $\tilde{\mu}_i \geq 0$                |
| <i>where the utility function is of Generalized Linear type or of Generalized Box-Cox type (Gaudry, 1978) :</i>      |  |                                       |
| <b>G-LIN :</b><br>$V_i = \beta_{i0} + \sum_n \beta_{in}^i X_n^i + \sum_n \beta_{in}^j X_n^j + \sum_s \beta_{is} X_s$ | <b>G-BC :</b><br>$V_i = \beta_{i0} + \sum_n \beta_{in}^i X_n^{(\lambda_{in}^i)} + \sum_n \beta_{in}^j X_n^{(\lambda_{in}^j)} + \sum_s \beta_{is} X_s^{(\lambda_{is})}$ |                                       |

| ENRICHMENT DIMENSIONS   |                          |                        |       |                                   |                |                |                     |
|---|--------------------------|------------------------|-------|-----------------------------------|----------------|----------------|---------------------|
| Dimension :   | Utility                  | Ignorance/captivity    | Form  | Identified $\beta_k$ coefficients |                |                |                     |
| IN ROOT MODEL WITH LINEAR $V_i$   | Separable                | Tails at 0 or 1        | sym.  | $\beta_{i0}^\nabla$               | $\beta_{in}^i$ |                | $\beta_{is}^\nabla$ |
| DESIRED ENRICHMENT  | Not separable            | Thick tails            | asym. | $\beta_{i0}$                      |                | $\beta_{in}^j$ | $\beta_{is}$        |
| OBTAINED ENRICHMENT IF REPRESENTATIVE UTILITY FUNCTION $V_i$ IS OF GENERALIZED LINEAR TYPE    |                          |                        |       |                                   |                |                |                     |
| <b>LOGIT</b>  |                          |                        |       |                                   |                |                |                     |
| <b>S-DOGIT</b>  |                          | due to $\theta_i$      |       |                                   |                |                |                     |
| <b>G-DOGIT</b>  | due to the $\theta_{ij}$ |                        |       |                                   |                |                |                     |
| <b>LIN-IPT-LOGIT</b>  | due to BTG on $exp(V_i)$ | due to $(1 - \mu_i)$   | asym. | $\beta_{i0}$                      |                | $\beta_{in}^j$ | $\beta_{is}$        |
| <b>BT-IPT-LOGIT</b>   | due to BT on $exp(V_i)$  | due to $\tilde{\mu}_i$ | asym. | $\beta_{i0}$                      |                | $\beta_{in}^j$ | $\beta_{is}$        |
| ADDITIONAL ENRICHMENT IF REPRESENTATIVE UTILITY FUNCTION $V_i$ IS OF GENERALIZED BOX-COX TYPE |                          |                        |       |                                   |                |                |                     |
| <b>LOGIT</b>  |                          |                        | asym. |                                   |                | $\beta_{in}^j$ | $\beta_{is}$        |
| <b>S-DOGIT</b>  |                          |                        | asym. |                                   |                | $\beta_{in}^j$ | $\beta_{is}$        |
| <b>G-DOGIT</b>  |                          |                        | asym. |                                   |                | $\beta_{in}^j$ | $\beta_{is}$        |
| <b>LIN-IPT-LOGIT</b>  |                          |                        |       |                                   |                |                |                     |
| <b>BT-IPT-LOGIT</b>   |                          |                        |       |                                   |                |                |                     |

**Separability of utility and coefficient identification.** Under a linear form of  $V_i$ , the representative utility function of an alternative, the classical **LOGIT** model assumes that only *own* characteristics

matter. The **GENERALIZED DOGIT** corrects this by introducing a measure of similarity/dissimilarity between the alternative considered and other alternatives, as is clear when the G-DOGIT is rewritten according to Restle's (1961) format :

$$U_i \equiv R_i \exp(V_i) = \exp(V_i + \ln(R_i)) \quad (32)$$

by replacing  $R_i$  by

$$R_i = 1 + \sum_{j \neq i} \theta_{ij} \exp(V_j - V_i). \quad (33)$$

There are many other models that introduce some measure of similarity/dissimilarity : among the most recent ones are Cascetta *et al.* (1996) who introduce an average measure and Fowkes and Toner (1998) who, for the STEMM freight model, specify a « commonality factor » of the form :

$$R_i = \left\{ \sum_j \left[ \frac{f_{ij}(X_{in}^i, X_{jn}^j)}{[f_i(X_{in}^i)]^{0.5} [f_j(X_{jn}^j)]^{0.5}} \right] \right\}^\beta \quad (34)$$

In effect all these forms reintroduce the influence of near substitute alternatives in establishing the utility of the own alternative.

Because both IPT forms « wrap » the utility function  $V_i$  or the attractiveness function  $U_i$  in a non-linear envelope, the *cross* network terms  $X_n^j$  and the socio-economic terms  $X_s$  present in all  $V_i$  functions do not « cancel out » any more as common factors—their  $\beta_{in}^j$  and  $\beta_{is}$  coefficients can be identified even if the  $V_i$  function is linear : all coefficients of the Generalized Linear function are identified, including those of the constants  $\beta_{i0}$ .

Identification of all alternative-specific constants in (28) is in principle as important as it is difficult : many network problems of path choice, for instance for air networks, effectively require that the equality of constants be tested under various specifications of the path choice problem and the results used to forecast constants for new paths or services. These tasks can only be performed under **IPT** families indifferently using Generalized Linear or Box-Cox types and their special Standard cases. In his application to the choice of itineraries in air networks, Laferrière (1988, 1999) used itinerary-specific constants associated to markets with 2 itineraries and to markets with more than 2 itineraries, setting the  $\phi_i$  of the **LIN-IPT-LOGIT** at values very close to those of the **LOGIT**.

Under a Generalized Box-Cox form of  $V_i$ , the representative utility function of an alternative, the **LOGIT, S-DOGIT AND G-DOGIT** families make it possible to identify the coefficients of cross network terms  $X_n^j$  and socio-economic terms  $X_s$ , the  $\beta_{in}^j$  and  $\beta_{is}$  coefficients, but do not allow for the identification of all modal constants  $\beta_{i0}$ . As the addition of variables in the  $V_i$  functions will profoundly modify the correlation among the error terms  $u_i$  in (27), because misspecification due to missing variables is always the principal cause of error correlation across equations, one expects the **LOGIT (G-BC)** to be a substitute for the nested Logit, as implied in a recent Canadian High Speed Rail study (Gaudry and Le Leyzour, 1994) where the addition of cross-terms considerably improved the results.

**Captivity to alternatives and modeler's ignorance.** There are situations where it is very difficult to properly explain the tails of response functions. The **Standard DOGIT** model formulated by Gaudry and Dagenais (October, 1977) corrects this by allowing for variable asymptotes illustrated in Figure 6 (not to be confused with big regression constants that make the response « sticky » but do not affect the asymptotic behaviour). They first interpreted their new  $\theta_i$  as producing analogues of income effects.

A few weeks later, in November, upon reception of this technical paper, various people pointed out various other interpretations, including the analogy to Stone's expenditure system<sup>3</sup> and the role of the  $\theta_i$  as captivity measures (Ben-Akiva, 1977, aware of McFadden, 1976). McFadden also noted in conversation<sup>4</sup> that he had written a similar model in 1976 but neglected to develop it because unimodality of the Likelihood function appeared difficult to prove upon an examination of the first-order conditions. In practice, this did not turn out to be a problem and plots of likelihood functions soon showed well behaved forms in urban and intercity mode choice and transit mode-of-payment models, either cross-sectional or time series (Gaudry and Wills, 1979 ; Gaudry, 1980). The simplest way (McFadden, 1981) to understand this model is to consider that one is drawing from a mixed distribution with two populations : one captive to any alternative in proportion  $C_i$  and the remaining non-captive and exercising a choice according to the Logit model, as in :

$$P_i = \frac{\theta_i}{(1 + \sum_j \theta_j)} + \frac{1}{(1 + \sum_j \theta_j)} \cdot \frac{\exp(V_i)}{\sum_j \exp(V_j)} = \frac{\exp(V_i) + \theta_i \sum_j \exp(V_j)}{(1 + \sum_j \theta_j) \sum_j \exp(V_j)} \quad (35)$$

$$P_i = C_i + (1 - \sum_j C_j) \cdot \left[ \begin{array}{c} \circ \\ \end{array} \right]$$

It is the case that various people have effectively tried to limit the Logit response curve and prevent it from reaching its zero or one asymptote, thereby « compressing » it by statistical methods (Westley, 1979) as shown by Small (1981), or manually in the pre-assignment of captive riders to modes (Gunn and Bates, 1980), all in effect writing special cases of the **S-DOGIT**. More recently, Bordley (1989, 1990) has shown that the Dogit can be derived as a brand loyalty model even if buyers are not perfectly captive to one choice and Williams and Ortuzar (1982), Fry (1988) and Fry and Harris (1995) have studied its statistical properties.

An alternative interpretation is that of modeler's ignorance. If the absence of information means that the  $V_i = 0$ , then the asymptotes can be viewed as the « *a priori* ignorance » of the modeler. This perspective is applicable not only to the **S-DOGIT**, but also to the **IPT** families where the « thick tails » are best seen by putting the  $\phi_i$  equal to 1 in the **LIN-IPT-LOGIT** model and the  $\tilde{\phi}_i$  equal to 0 in the **BT-IPT-LOGIT** models, yielding respectively the captivity or ignorance levels  $(1 - \mu_i)$  and  $\tilde{\mu}_i$ . In this perspective, the  $V_i$  introduce an « explanation » or a « meaning » and gradually reduce the *a priori* ignorance levels in all M directions (one per alternative).

For instance, Montmarquette and Mahseredjian (1985) have used the **LIN-IPT-LOGIT** available within the SHARE algorithm to explain the marks obtained by schoolchildren, an ideal non-transportation application : the schooling selection process makes it very difficult for students both to fail badly and to succeed extremely well, thereby defining « background » levels that are not properly explained within the model but are determined by it as unexplained asymptotes like those shown in Figure 7 or 8—at levels determined by the nature of the problem.

**Asymmetry of the response curve.** A first important distinction in the discussion of form pertains to the object of the application of transformations : they can be applied to variables or to functions.

<sup>3</sup> Pointed out by Daniel Leblanc, *Ecole Polytechnique de l'Université de Montréal*.

<sup>4</sup> Conversation in Marc Gaudry's office, before Daniel McFadden's November seminar at *Université de Montréal*.



In the above discussion of the BC and the definition of model types for all families, this transformation was applied to *variables*. In particular, we have pointed out how the BC transformation applied to variables of the **LOGIT** model made the response curve in Figure 5—shown with a variable  $X_k$ , not a  $V_i$  function, on the X-axis— asymmetric as one departed from the linear form. This approach, first implemented for the first time to allow both Generalized and Standard Box-Cox model types to be estimated within the P-2 algorithm (Liem and Gaudry, 1987, 1993) is also useful outside of transportation : Montmarquette and Blais (1987) use the Logit (S-BC) approach and the P-2 algorithm to measure attitudes towards risk and show that risk-neutrality ( $\lambda=1$ ) cannot be rejected in their data. It sometimes also happens in transport mode choice analysis that the linear form cannot be rejected (McCarthy, 1982), but this is extremely rare.

Naturally, there have been attempts at using other transformations : Lerman and Louvière (1978) use a special case of BCG on a particular variable of a model ; similarly, R.A.T.P. and Cambridge Systematics, in the aftermath of their mode choice work (1982), developed a destination choice model that would only converge if the activity attractors used in the discrete choice model were transformed by the same special case of the BCG (double exponential, arising from  $\varphi_{x_k} = 0$  on this variable).

But application of transformations to *functions* is a different matter. The **LIN-IPT-LOGIT** family is defined by applying a BTG to the attraction functions  $U_i = \exp(V_i)$  and was conceived, as stated in Section 1.1.C, from the realization that one could not directly transform the dependent variable of a Logit model and easily maintain the requirement that the choice probabilities sum to one, but that one could achieve this result indirectly by using inverse transformations on the right-hand side  $U_i$  functions of this model. The **BT-IPT-LOGIT** was written later applying the BT to the  $V_i$  functions instead to overcome a certain lack of flexibility of its predecessor : the LIN-IPT family tends to become very elongated in « the middle » (almost linear, as in Figure 7) when the tails are quite different from zero.

In both cases, asymmetry arises even if the Standard Linear model type is specified, as indicated in Table 5. The reaction curve of a mode will be asymmetric if one departs from the Logit case for at least one mode and can be specific to each mode, as shown in Laferrrière and Gaudry (1993) with both Generalized and Standard Linear LIN-IPT specifications. In both Figures 7 and 8, the  $V_i$  functions are shown on the X-axis to make clear the fact that in this case the asymmetry is distinct from (and perhaps additional to) that occurring with a Standard or Generalized Box-Cox type of representative utility function.

## **B. Recent developments of the P-2 to P-6 algorithms under STEMM (1996-1998)**

*Making the 5 families available within PROBABILITY, as in SHARE.* We had in SHARE a program for aggregate data available for the 5 families (S-1 to S-5), but in PROBABILITY a program for discrete data available only for the LOGIT family (P-2). Our first task was to program the 4 other families (P-3 to P-6) within PROBABILITY. A more difficult task however was to study the invariance properties of the IPT options within PROBABILITY, thus providing an indirect benefit to SHARE because the invariance questions are the same, whether one deals with aggregate or with disaggregate data<sup>5</sup>.

*Invariance of parameters in the presence of transformations.* In regression analysis, one expects certain parameters to depend on units and others to be invariant to changes in units : changing a money term from francs to centimes should affect its coefficient but leave the form of the relationship unchanged. In

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<sup>5</sup> The only differences occur within SHARE due to the fact that this program contains an option to use samples where all alternatives are not available. This option requires defining restrictions on the square variance-covariance matrix  $\Sigma$  of order M-1 of residual errors obtained by the iterative Berkson-Theil approach used, as explained in Liem *et al.* (1993, 1997).

logit models, coefficients of categorical variables (dummy variables) are invariant under arbitrary scale shifts only if alternative specific constants are present (Tardiff, 1978).

**The regression  $\beta_k$  and the BC form.** In least-squares regression, the regression  $\beta_k$  adjust proportionately to changes in units of the  $X_k$ . Similarly, it has long been known (Schlesselman, 1971) that the BC is invariant to a scalar transformation of a strictly positive variable as long as there is a constant in the regression and it has been found more recently that the BC is also invariant to a power transformation of a variable (Gaudry and Laferrière, 1989) even without a constant in the regression.

In the case of a variable that contains observed zeroes, the invariance is preserved by the further creation within the list of regressors of an associated Boolean dummy variable that compensates for the fact that these observations are unaffected by the change in units, the BC shift of  $-1/\lambda$  in effect « floating » for these observations. For this reason, all programs discussed here automatically generate this associated dummy variable when a BC is used on these variables, called « quasi-dummy variables » in the jargon of the program documentation for LEVEL, SHARE and PROBABILITY.

**Student's  $t$ -statistics.** However,  $t$ -statistics of the  $\beta_k$  are another matter. Ever since they were invented by Gosset, they are expected to be invariant to units of measurement because estimates required to define them both adjust in due proportions. Unfortunately and to the great surprise of many whose previous results became conditional upon units of measurement they had used, Spitzer (1984) pointed out that this invariance of the  $t$ -statistics of the  $\beta_k$  does not hold in the presence of BC. For this reason, in both models of levels and split models one has to use either likelihood ratio tests, which are exact, or use estimates of  $t$ -statistics of the  $\beta_k$  that are conditional upon the estimated values of the BC in the model. In models of levels, this also holds for the  $t$ -statistics of the  $\delta_m$  in (18-B) but not for the other parameters of the models, the  $\lambda_y$ ,  $\lambda_x$ ,  $\lambda_z$  and the  $\rho_1$ : their unconditional  $t$ -statistics do not depend upon the units of measurement of the  $X_k$  and  $Z_m$  regressors.

**Invariance of results in IPT families : should variables or functions be transformed ?** However, a more complex problem of lack of invariance arises with BCG and BTG transformations used to define the IPT options because these transformations are used on complete functions within a split format. In these conditions, it is almost impossible to study analytically the invariance problems that arise when one changes the units of measurement of the  $X_k$  used in the utility functions : numerical methods have to be used. We therefore studied the invariance properties of all  $\beta_k$  coefficients not related to the change, and of other elements (captivity/ignorance and form parameters, choice probabilities and log-likelihood values) under the very general conditions of the G-BC model types available in the programs and allowed BC transformations to be used both on continuous and strictly positive  $X_k$  variables and also on variables that contain some observed zeroes. We also considered all cases of interest : those with M specific constants in the  $V_i$  functions, as well as those with restrictions on those M constants.

The most interesting results pertain to the case of M specific constants because this case is, as pointed out above in the discussion of identification, unique to the IPT families : all other families suffer from some underidentification of the  $\beta_{i0}$  and only permit differences  $\beta_{i0}^\nabla$  to be identified. In that case, we found as expected that results are invariant to changes in measurement units of a linear  $X_k$  variable even if all envelope parameters that define the family are allowed to differ across alternatives. However, if that variable has a BC, changing its units yields invariant results only if all BCG and BTG envelope form and ignorance/captivity parameters are constrained equal across alternatives : if they are not so constrained, but are free to differ across alternatives, changing the scale of  $X_k$  matters, unfortunately. In this case, asymmetry defined as the reaction of  $P_i$  to  $V_i$ , can only exist if it is of the same shape for all

alternatives. Alternative-specific asymmetry requires linear variables. In the presence of M-1 constants, only linear forms of  $X_k$  yield invariant results. We documented all findings in full.

#### 2.4. A short summary of additional parameters

It is interesting to ask how many new parameter dimensions are added when the root models are compared to the more general specifications. In Table 6, one notes that 6 dimensions are added within any model class, neglecting differences in the meaning of parameters across families of a class and  $\Sigma$ .

**Table 6. Parameter dimensions added to root models**

|             | Part of the model subjected to enrichment |  |                   |                       |                         |            |
|-------------|---|--|-------------------|-----------------------|-------------------------|------------|
|             | Fixed part                                |  |                   | Stochastic part       |                         |            |
| CLASS       | Form                                      | Utility                                  | Ignorance         | Heteroskedasticity    | Autocorrelation         | Var.-Cov.  |
| LEVEL       | $\lambda_y, \lambda_x$                    |  |                   | $\delta_z, \lambda_z$ | $\rho_l, \tilde{\pi}_l$ |            |
| PROBABILITY | $\phi_i, \lambda_x$                       | $\beta_{i,0 \text{ or } s}, \theta_{ij}$ | $\theta_i, \mu_i$ |                       |                         |            |
| SHARE       | $\phi_i, \lambda_x$                       | $\beta_{i,0 \text{ or } s}, \theta_{ij}$ | $\theta_i, \mu_i$ |                       |                         | $\Sigma$   |
| Reference   | Equation (17) and Table 5                 |  |                   | Equation (18)         | Equations (19)-(20)     | Footnote 5 |

#### 2.5. The QDF utility

##### A. Background and baseline

*The notion of elasticity.* The notion of elasticity used to express model results since Marshall invented it in Palermo in 1882 increases in importance when transformations of variables or of functions are used because it becomes almost impossible to make intuitive sense of parameters that are not directly translatable as marginal effects as they are in the ordinary least-squares format—providing one can keep track of the units of measurement of the  $X_k$  and  $y$ ! In fact making sense of results by measures that get rid of units becomes necessary, in complicated model such as (17) or (26) and (30), to evaluate the reasonableness of estimates of the impact on  $y$  of changes in any explanatory variable  $X_k$ .

**Sample measure of elasticity.** The simplest way to present the notion is to consider the ratio of percentage changes in the two variables at a point  $t$ , defined for any variable  $X_k$  in function (16) as :

$$\eta_t (y, X_k) = \frac{\partial y}{\partial X_k} \cdot \frac{X_k}{y} \Bigg|_{X_{kt}, y_t, X_{lt}} \quad (36)$$

where we have dropped the subscript  $m$  on the dependent variable and where the vertical line simply means that the derivative is « evaluated at »  $y = y_t$  and  $X_k = X_{kt}$  for the variables of interest and at  $X_l = X_{lt}$  for other right-hand-variables belonging to (16). This expression makes it clear that even if the function (16) of interest is linear, the value of this point measure of elasticity depends on the reference levels at that point and is therefore not constant across observations. We shall explicate this intuitive notion by drawing on the formal discussion found in Dagenais *et al.* (1987) who call the above a **sample measure** because it does not recognise that  $y$  is a random variable due to the presence of an error term in the model.

**The dependent variable  $y$  as a random variable.** If some recognition is given of this, it is possible to define measures in terms of moments of  $y$ , for instance the first two moments of  $y$  :

$$\eta_t (E(y), X_k) = \frac{\partial E(y)}{\partial X_k} \cdot \frac{X_k}{E(y)} \Bigg|_{X_{kt}, E(y_t), X_{lt}} \quad (37)$$

$$\eta_t (\sigma(y), X_k) = \frac{\partial \sigma(y)}{\partial X_k} \cdot \frac{X_k}{\sigma(y)} \Bigg|_{X_{kt}, \sigma(y_t), X_{lt}} \quad (38)$$

which can be called the **expected value** measure and the **standard error** measure of elasticity and are relatively straightforward to specify and calculate in the case of models of levels. However, if share or probabilistic models are used, the mechanical application of (36)-(38) would simply lead one to specify

$$\eta_t (P_m, X_k) = \frac{\partial P_m}{\partial X_k} \cdot \frac{X_k}{P_m} \Bigg|_{X_{kt}, P_{mt}, X_{lt}} \quad (39)$$

for the sample measure and analogous forms for the expected value and standard error elasticity measures. But there seems to exist no such calculation in terms of moments in the case of probabilistic or share models, due to the extreme difficulty of writing density functions for these choice models.

**Sample measures of « percentage points » and « probability points » for split models.** Limiting ourselves in those circumstances to sample measures for these model classes, there exists a measure that is more faithful to the original notion of elasticity, and therefore more appropriate, than (39) : that of *percentage points* for share models and of *probability points* for probability models (at a point  $t$ ) :

$$\pi_t (P_m, X_k) = \frac{\partial P_m}{\partial X_k} \cdot \frac{X_k}{1} \Bigg|_{X_{kt}, X_{lt}} \quad (40)$$

which is clearly preferable to (39) because the dependent variable of these models is already a percentage or a probability ! Although it is still conventional to compute (39), it should make more sense to compute the change in percentage points or in probability points relative to a percent variation of  $X_k$ . In practice, researchers have to keep in mind the sample values of mode shares when they decide on the reasonableness of estimates obtained with (39) : with small market shares, values much larger than one are frequent and reasonable, but they are not for a mode that dominates the market.

### **Summary values types: mean of the measure or measure at the mean?**

How does one provide summary measures that avoid listing all points of evaluation  $t = 1, \dots, T$  ? There are two approaches : the first and oldest one evaluates the expressions at the mean of the sample and the other calculates the (perhaps weighted) mean of point measures over the whole sample. Limiting

ourselves to the sample measures and neglecting the expected value and standard error measures, for models of levels and split models, we have, respectively :

$$\eta (\bar{y}, \bar{X}_k) = \eta_t (y, X_k) | X_{kt} = \bar{X}_k, y_t = \bar{y}, X_{lt} = \bar{X}_l \quad (41)$$

$$\bar{\eta} (y, X_k) = \sum_t \frac{\eta_t (y, X_k)}{T} | X_{kt}, y_t, X_{lt} \quad (42)$$

$$\eta (\bar{P}_m, \bar{X}_k) = \eta_t (P_m, X_k) | X_{kt} = \bar{X}_k, P_{mt} = \bar{P}_m, X_{lt} = \bar{X}_l \quad (43)$$

$$\bar{\eta}_w (P_m, X_k) = \frac{\sum_t \hat{P}_{mt} \eta_t (P_m, X_k)}{\sum_t \hat{P}_{mt}} | X_{kt}, P_{mt}, X_{lt} \quad (44)$$

where (41) and (43) are measures of elasticity at the mean (ELM) of the sample and (42) and (44) are means of point measures of elasticity (MEL). Moreover, (44) is called a « weighted aggregate elasticity » because each point elasticity is weighted by the individual's estimated choice probability. In models of split, the expressions (43) and (44) have corresponding applications with percentage point and probability point measure (40).

**Corrections for quasi-dummy and true dummy variables.** As the concept of elasticity implies that an independent variable  $X_k$  is of continuous type, it needs to be modified to allow for variables that are continuous but not strictly positive—we stated above that they are called « quasi-dummy » variables in all program documentation—and for true dummy variables.

Dagenais *et al.* (1987) show that an appropriate correction in these cases consists in using mean values obtained only over positive observations of the  $X_k$  variable in question for elasticities evaluated at the mean, namely according to (41) or (43), and in using in the computation of the sum only observations (individuals in probability applications) for which  $X_k$  is positive for mean elasticity measures (42) and (44). Both corrections increase the resulting elasticity measure by about the inverse of the proportion of positive observations of  $X_k$  in the sample.

As a result, an elasticity corrected in this way for a quasi-dummy variable means that we are interested in the response of  $y$  when  $X_k$  *occurs* only. In the case of a true dummy variable, the corrected measure is a satisfactory evaluation of the discrete change in  $y$  due to the *presence* of the dummy variable.

As a result of these options, all programs produce results that can be read as « elasticities » for all variables including dummy variables. The user can therefore easily decide on the reasonableness of the model estimates without having to deal even with partial derivatives. But these are also computed and used notably to derive marginal rates of substitution among pairs of variables of choice models. Value of time calculations are the most common reason for these computations : with transformations, they naturally differ with trip duration, with how much time is saved and with the mode of interest.

**Calculated measures.** The above define a considerable number of possible measures of interest. Table 7 presents those currently available in the LEVEL, SHARE and PROBABILITY algorithms. Note that some are not defined in the presence of directed autocorrelation.

**Table 7. Currently available elasticity, percentage point and probability point measures**

| CLASS :           | LEVEL   |                                   |                             | SHARE                               | PROBABILITY                         |                               |
|-------------------|---|-----------------------------------|-----------------------------|-------------------------------------|-------------------------------------|-------------------------------|
|                   | No autocorrelation/<br>serial autocorrelation | Directed autocorrelation          |                             |                                     |                                     |                               |
|                   | ELM<br>$\eta(\bar{y}, \bar{X}_k)$             | ELM<br>$\eta(\bar{y}, \bar{X}_k)$ | MEL<br>$\bar{\eta}(y, X_k)$ | ELM<br>$\eta(\bar{P}_m, \bar{X}_k)$ | ELM<br>$\eta(\bar{P}_m, \bar{X}_k)$ | MEL<br>$\bar{\eta}_w(y, X_k)$ |
| $\eta(y)$         | X   | X                                 |                             | X                                   | X                                   | X                             |
| $\eta(E(y))$      | X   | not defined                       | X                           |                                     |                                     |                               |
| $\eta(\sigma(y))$ | X   | not defined                       |                             |                                     |                                     |                               |
| $\pi(P_m)$        |   |                                   |                             | X                                   | X                                   | X                             |

Combining level and split models. The QDF utility combines level and split models. As (3) is a product,  $\eta$ , the elasticity of demand of mode  $T_m$  with respect to any variable  $X_k$ , can be decomposed between its impact on  $p_m$ , mode share, and its impact on  $T$ , total demand irrespective of mode :

$$[ \eta \text{ of Mode } ] = [ \eta \text{ of Total } ] + [ \eta \text{ of Share } ], \quad \text{or} \quad (45)$$

$$\eta(T_m, X_k) = \eta(T, X_k) + \eta(p_m, X_k),$$

more precisely :

$$\eta(T_m, X_k) = \underbrace{\bar{\eta}(T, X_k)}_{(A)} + \underbrace{\eta(T, U)}_{(B)} \cdot \underbrace{\eta(U, X_k)}_{(C)} + \eta(p_m, X_k), \quad (46)$$

$$(F) = \quad (E) \quad (D)$$

where (A) denotes the elasticity of T with respect to  $X_k$ , given a fixed U, subcomponent (B) is the elasticity of T with respect to U and (C) denotes the elasticity of U with respect to  $X_k$ .

The QDF utility allows one to combine measures from Table 7 to compute explicitly all components of (46) irrespective of the class, family and model type of the mode choice model and whether the level model is estimated with autocorrelation or not.

### **B. Recent developments under STEMM (1996-1998)**

As STEMM involved extending the P-2 algorithm to other family members than the Logit, the range of possibilities in the QDF utility (Liem and Gaudry, 1998b) to compute the elements of (46) increased considerably. We also discovered a consistency requirement that had not been obvious in the baseline version of the utility : if a discrete choice model is used for the mode choice model, the MEL-type weighted aggregate elasticity can only be used in component (D), and cannot be used in (C). Component (C) should then only be computed with ELM-type elasticity  $\eta(\bar{P}_m, \bar{X}_k)$  : it cannot be computed in terms of a weighted aggregate measure since the utility index U represents the sum of the representative utility components across the modes for which the modal weights are not defined.

### 3. A first multicountry application for passengers

#### 3.1. A multicountry strategy

##### A. Data foundations and simple specifications at a NUTS-3 level

In the absence of Europe-wide passenger travel surveys, the development of a multicountry model on the NUTS-3 level defined by EUROSTAT (1992) requires a specification that meets the lowest common data availability denominator across national databases that contain cross-country trips. Despite considerable, and sometimes vain, efforts—that still provided us with national data sets for various countries (Norway, Sweden, Germany)—we were limited in the availability of data sets that contained significant cross-border trips : this is not a recent problem (COST 305, 1988). The best such recent bases are the French « Enquête Transports 1993-1994 » (INSEE, 1993), the British Office for National Statistics (ONS) Channel Tunnel related International Passenger Surveys (IPS ; 1991 and 1996) and the Heathrow-related Civil Aviation Authority (CAA) data sets. Given more resources and time, this tripod could have been marginally expanded with other, more limited and partial sources.

For « intercity » travel demand modelling purposes, the NUTS-3 level (« *Départements* » in France, « *Kreise* » in Germany and « Counties » in The United Kingdom, etc.) constrains the availability of socio-economic variables for our two model stages. This means that the mode choice model cannot easily contain many socio-economic variables of the kind found in recent discrete choice models. Fortunately, a model based on network variables can be specified : it will resemble the early two-stage models outlined in Chapter 1. To the extent that there has been a drift over time of variables into the mode choice model from other stages of the decision process, and that this drift has not been determined on statistical grounds by procedures that would jointly determine the role of all variables in each stage, a simple specification in terms of modal cost and time characteristics should be acceptable. Similarly, the Generation-Distribution model will be restricted in its potential list of factors but, as it is notoriously difficult to do better than a population based gravity model at any time, this limitation is relatively inconsequential. Overall, such a structure should produce a robust model.

##### B. Baseline model, updates and the resulting MAP-1 model

In the terminology of Table 3, the baseline model for Germany (Gaudry *et al.*, 1994) was a Level-Share combination. The Level-Probability combination made possible by available survey data provided an opportunity to make the best use of the relative performance of aggregate and disaggregate data. So two series of models were studied with national data, primarily for Germany (*Mobilität* 1991 data) but also with other national databases, to study the robustness of the intended format and specification. Each stream of work aimed at doing at least as well, for each of 3 trip purposes, as the baseline model had done without a distinction by trip purpose, using the TRIO program (Gaudry *et al.*, 1993-1997).

Validated approaches were then applied to multicountry data sets. Selected results for model variants presented in Columns produced by the Tablex utility of TRIO include, in three sections, subsets of :

- in Part I, coefficients, partial derivatives, elasticities with corresponding  $t$ -statistics of the underlying  $\beta_k$  or  $\delta_Z$ , as well as other indicators (genericity of  $\beta_k$  ; presence of a  $\lambda_k$ ). Code names underlined once denote quasi-dummy variables and those underlined twice denote true dummy variables ;
- in Part II, coefficients of form or captivity (BC, BT, BCG and BTG), of heteroskedasticity and directed autocorrelation, some shown only with their usual  $t$ -statistic against 0, but others, like the proximity parameter  $\pi$  , shown also with the  $t$ -statistic against 1 ;
- in Part III, general statistics, especially the sample size and the log-likelihood value.

Mode choice : asymmetry of response. The first stream of work resulted in the generic mode choice models based on the notion of principal mode, shown in Table 8. Genericity means that the weights

associated to the network variables are constrained equal, a procedure that, in the general literature, is often deemed necessary to obtain reasonable signs. Although all definitions of variables in Table 8 are self-explanatory, it should be remembered that out-of-vehicle time is a component of total travel time and therefore captures the *supplementary* disutility of this kind of time. There is no dummy variable to account for heterogeneity among data sources. Note that about half of the huge sample of about 78 000 observations pertains to vacation trips.

For each trip purpose, the first Column (MAP 1.1, MAP 2.1 and MAP 3.1) of Table 8 (or see Appendix 1 for more details), shows results for the usual linear model and the second Column (MAP 1.2, MAP 2.2 and MAP 3.2) shows the impact of a single Box-Cox transformation. In the three models, this BC induces astronomical gains in log-likelihood value, more significant explanatory variables and implies an asymmetric response function, the first such demonstration for a multi-country model.

*Generation-Distribution : rejection of the multiplicative homoskedastic form.* The second stream of work improves the standard formulation of distribution models in three ways : (i) the population term at the origin is weighted by the propensity to travel by age class, an idea first developed in Last (1998) and applied here (with fixed weights derived from the French data) ; (ii) the impedances include both language and the presence of a border, in addition to the utility term from a Logit model (the small improvement over a simple travel time measure is documented in Appendices 2-4) ; (iii) interesting attractors are defined for vacation trips. The sample of 21 000 Origin-Destination flows contains 40 % of private purpose trips and is strongly home-based in France and the United Kingdom (Appendix 5).

Appendices 2-4 show the impact of progressively introducing Box-Cox transformations and heteroskedasticity (of the general type (18-B)—and very convincingly based on distance). Table 9 summarises the work found in these appendices by focusing on the contrast between the usual multiplicative gravity-like homoskedastic specification for each trip purpose (MAP 1.1, MAP 2.1 and MAP 3.1) and the more general BC-HE (Box-Cox heteroskedastic) formulation (MAP 1.2, MAP 2.2 and MAP 3.2). The multiplicative form, including the famous log-sum aggregator (12), is rejected in all models despite the fact that the actual values of the BC are numerically quite close to zero.

There may perhaps be an exception to this general conclusion in the vacation model (MAP 3.2) where low *t*-statistics with respect to zero appear to contradict the likelihood ratio tests results. In this case, it is possible that the approximate method (Berndt *et al.*, 1974) used to compute *t*-statistics from first derivatives of the log-likelihood is too imprecise when the true value of the coefficient is close to zero—in which case the *t*-test lacks power anyway—and that one should not go beyond the exact likelihood ratio test for this model. This minor point need not detract from the overall value of this powerful example : the generalisation of the multiplicative form would be impressive in a national model and is of no less interest in this first-ever context of a multinational model.

Detailed examination of the results found in Table 9 are also interesting :

- the sums of population and GDP per person elasticities is less than 1, and differs across purposes;
- although all elasticities of the utility term increase with the BC, private trips are always and remain the most sensitive, twice as high (at 0,54) as the other trip purposes (at 0,23 and 0,24) ;
- border effects are larger for business than for other purposes and smallest for vacation trips, but language effect are inexistant for business trips and strongest for vacation trips ;
- Channel survey flows are much lower than other flows, reflecting perhaps both sampling design and geographical barrier effects.



**Table 8. MAP-1 Reference Asymmetric Response Mode Choice Models (F. Heinitz, July 1998)**  
**LOGIT Family**  
**Standard Linear and Standard BOX-COX Types (PROBABILITY P-2 Algorithm)**  
**Choice Probability for Three Modes; Business, Private and Vacation Trips (CAA/IPS 1996 data)**

```

=====
I.  W.A. ELASTICITIES          VARIANT =MAP 1.1  MAP 1.2  MAP 2.1  MAP 2.2  MAP 3.1  MAP 3.2
    and                        FAMILY =LOGIT   LOGIT   LOGIT   LOGIT   LOGIT   LOGIT
    (COND. T-STATISTIC)        TYPE =linlogit bcllogit linlogit bcllogit linlogit bcllogit
                                PURPOSE =BUSINESS BUSINESS PRIVATE PRIVATE VACATION VACATION
=====
ALTERNATIVE 1 : AIR
=====
NETWORK VARIABLES
-----
TOTAL GROUP          TXCostA          - .07    - .09    - .05    - .09    - .09    - .10
COST [AIR]           (-18.61) (-20.30) (-10.01) (-12.74) (-23.78) (-24.32)
(1)                  L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE)

TOTAL                TTTimeA          - .05    - .14    - .05    - .14
TRAVEL TIME [AIR]   (-14.25) (-23.03) (-9.47) (-17.77)
(1)                  L 1(GE) L 1(GE) L 1(GE) L 1(GE)

TOTAL                TOoVTimA         - .02    - .03    - .01    - .03
OUT-OF-VEHICLE [AIR] (-2.35) (-6.59) (-1.44) (-2.98)
(1)                  (GE)      (GE)      (GE)      (GE)

-----
REGRESSION CONSTANT  CONSTANT         -         -         -         -         -         -
(1)              (34.31) (31.05) (35.53) (35.38) (-16.03) (-41.14)

ALTERNATIVE 2 : RAIL
=====
NETWORK VARIABLES
-----
TOTAL GROUP          TXCostR          - .57    -1.40    - .15    - .88    - .20    - .20
COST [RAIL]          (-18.61) (-20.30) (-10.01) (-12.74) (-23.78) (-24.32)
(2)                  L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE)

TOTAL                TTTimeR          -1.00    -1.32    - .54    - .91    -1.55    -1.63
TRAVEL TIME [RAIL]  (-14.25) (-23.03) (-9.47) (-17.77) (-68.32) (-70.66)
(2)                  L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE)

TOTAL                TOoVTimR         - .09    - .21    - .04    - .09
OUT-OF-VEHICLE [RAIL] ----- (-2.35) (-6.59) (-1.44) (-2.98)
(2)                  (GE)      (GE)      (GE)      (GE)

TOTAL NUMBER OF      TUmstR          -1.11    -1.06    -2.04    -1.73    - .17    - .18
TRANSFERS [RAIL]    (-14.25) (-15.93) (-24.68) (-22.00) (-5.10) (-5.29)
(2)                  (SP)      (SP)      (SP)      (SP)      (SP)      (SP)

-----
REGRESSION CONSTANT  CONSTANT         -         -         -         -         -         -
(2)              (19.09) (18.43) (26.97) (19.45) (7.17) (7.55)

```

Table 8. (continued)

```

=====
I. W.A. ELASTICITIES          VARIANT =MAP 1.1  MAP 1.2  MAP 2.1  MAP 2.2  MAP 3.1  MAP 3.2
and                          FAMILY =LOGIT    LOGIT    LOGIT    LOGIT    LOGIT    LOGIT
(COND. T-STATISTIC)         TYPE =linlogit bcllogit linlogit bcllogit linlogit bcllogit
                             PURPOSE =BUSINESS BUSINESS PRIVATE PRIVATE HOLIDAY HOLIDAY
=====
ALTERNATIVE 4 : CAR
=====
NETWORK VARIABLES
-----
TOTAL COST [CAR]            TCostC          - .76   -1.25   -.22   -.81   -.22   -.22
                             (-18.61) (-20.30) (-10.01) (-12.74) (-23.78) (-24.32)
                             (4)         L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE)

TOTAL TRAVEL TIME [CAR]    TTTimeC         -1.12  -1.34   -.72   -.91   -1.60  -1.66
                             (-14.25) (-23.03) (-9.47) (-17.77) (-68.32) (-70.66)
                             (4)         L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE)

TOTAL OUT-OF-VEHICLE [CAR] ToOVTimC          -0...  -0...  -0...  -0...
                             -----
                             (-2.35) (-6.59) (-1.44) (-2.98)
                             (4)         (GE)      (GE)      (GE)      (GE)
=====
II. PARAMETERS
UNCOND.[T-STATISTIC=0]
UNCOND.[T-STATISTIC=1]
=====
BOX-COX TRANSFORMATIONS
-----
LAMBDA(X) - GROUP 1  LAM 1          1.00   -.62   1.00   -.33   1.00   -.53
                             FIXED [-13.39] FIXED [-7.47] FIXED [10.79]
                             [-34.99] [-29.84] [-9.51]
=====
III.GENERAL STATISTICS      VARIANT =MAP 1.1  MAP 1.2  MAP 2.1  MAP 2.2  MAP 3.1  MAP 3.2
                             FAMILY =LOGIT    LOGIT    LOGIT    LOGIT    LOGIT    LOGIT
                             VARIANT =linlogit bcllogit linlogit bcllogit linlogit bcllogit
                             PURPOSE =BUSINESS BUSINESS PRIVATE PRIVATE HOLIDAY HOLIDAY
=====
LOG-LIKELIHOOD -FINAL VALUE      -6731.15 -6246.86 -7288.48 -7117.35 -20343.0 -20299.7
                  -INITIAL VALUE   -7286.77 -24563.9 -7926.74 -7926.74 -25422.2 -25422.2
                  -WITH CONSTANTS ONLY -7286.77 -7286.77 -7926.74 -7926.74 -25422.2 -25422.2
                  -RATIO TEST       1111.24 2079.82 1276.52 1618.77 10158.46 10245.05
RHO-SQUARED          .08          .14          .08          .10          .20          .20
RHO-SQUARED BAR -AKAIKE          .08          .14          .08          .10          .20          .20
                  -HOROWITZ        .08          .14          .08          .10          .20          .20
                  -HENSHER AND JOHNSON .08          .14          .08          .10          .20          .20
PER CENT RIGHT          92.07       92.18       87.67       87.61       76.24       77.50
SAMPLE -NUMBER OF ALTERNATIVES      3           3           3           3           3           3
        -NUMBER OF OBSERVATIONS     22579      22579      17477      17477      37512      37512
        -FIRST OBSERVATION           1           1           1           1           1           1
        -LAST OBSERVATION            22579      22579      17477      17477      37512      37512
        -AVAILABLE OBSERVATIONS IN VT 22359      22359      17308      17308      35004      35004
        -AVAIL OBS IN 1 AIR          22579      22579      17477      17477      37512      37512
        -AVAIL OBS IN 2 RAIL         22579      22579      17477      17477      37512      37512
        -AVAIL OBS IN 4 CAR          22579      22579      17477      17477      37512      37512
NUMBER OF ESTIMATED PARAMETERS
        -BETAS .VARIABLES            4           4           4           4           3           3
        .CONSTANTS                   2           2           2           2           2           2
        .ASSOCIATED DUMMIES           0           0           0           0           0           0
        -BOX-COX TRANSFORMATIONS      0           1           0           1           0           1
=====
Note: under each t-statistic found in Section I, the symbols denote a generic (GE) or
specific (SP) regression coefficient, as well as (L), the presence of a BCT and its
group identification.
=====

```

**Table 9. MAP-1 Reference Flexible Form Generation-Distribution Models (J. Last, July 1998)**  
**BC-GAUHESEQ Family (LEVEL 1.4 algorithm)**  
**Multiplicative, BOX-COX (2-3) and Heteroskedasticity Types**  
**Total Flow by all Modes; Business, Private and Vacation Trips (CAA/IPS 1991 and SES 1993-1994 data)**

| I. ELASTICITY E(Y)          |           | VARIANT =MAP      | 1.1      | MAP 1.2  | MAP 2.1  | MAP 2.2  | MAP 3.1  | MAP 3.2  |
|-----------------------------|-----------|-------------------|----------|----------|----------|----------|----------|----------|
| and                         |           | FAMILY =LEVEL     | -1       | LEVEL-1  | LEVEL-1  | LEVEL-1  | LEVEL-1  | LEVEL-1  |
| (COND. T-STATISTIC)         |           | TYPE =LOG         | BC3+HE   | LOG      | BC2+HE   | LOG      | BC3+HE   |          |
|                             |           | PURPOSE =BUSINESS | BUSINESS | PRIVATE  | PRIVATE  | VACATION | VACATION |          |
| =====                       |           |                   |          |          |          |          |          |          |
| ORIGIN CHARACTERISTICS      |           |                   |          |          |          |          |          |          |
| -----                       |           |                   |          |          |          |          |          |          |
| WORKING POP.                | wpopxpsi3 |                   | .32      | .33      |          |          |          |          |
| WEIGHTED AT ORIGIN          | -----     |                   | (14.13)  | (17.65)  |          |          |          |          |
|                             |           |                   | LAM 1    | LAM 1    |          |          |          |          |
| POPULATION                  | popxpsi3  |                   |          |          | .34      | .34      | .27      | .26      |
| WEIGHTED AT ORIGIN          |           |                   |          |          | (19.35)  | (21.32)  | (23.05)  | (24.09)  |
|                             |           |                   |          |          | LAM 1    | LAM 1    | LAM 1    | LAM 1    |
| GDP PER                     | o_gdppwc  |                   | .55      | .55      |          |          |          |          |
| WORKER AT ORIGIN            |           |                   | (8.11)   | (9.43)   |          |          |          |          |
|                             |           |                   | LAM 3    | LAM 3    |          |          |          |          |
| GDP PER                     | o_gdppc   |                   |          |          | -.01     | .05      | .06      | .10      |
| CAPITA AT ORIGIN            |           |                   |          |          | (-.21)   | (1.66)   | (2.32)   | (3.99)   |
| AREA OF ORIGIN              | o_area    |                   | -.04     | -.06     |          |          |          |          |
|                             |           |                   | (-2.06)  | (-3.23)  |          |          |          |          |
|                             |           |                   | LAM 1    | LAM 1    |          |          |          |          |
| -----                       |           |                   |          |          |          |          |          |          |
| DESTINATION CHARACTERISTICS |           |                   |          |          |          |          |          |          |
| -----                       |           |                   |          |          |          |          |          |          |
| WORKING POP.                | d_workpop |                   | .43      | .44      |          |          |          |          |
| AT DESTINATION              |           |                   | (18.29)  | (23.71)  |          |          |          |          |
|                             |           |                   | LAM 1    | LAM 1    |          |          |          |          |
| POPULATION                  | d_pop     |                   |          |          | .50      | .50      | .14      | .13      |
| AT DESTINATION              |           |                   |          |          | (24.90)  | (28.16)  | (8.65)   | (8.47)   |
|                             |           |                   |          |          | LAM 1    | LAM 1    | LAM 1    | LAM 1    |
| GDP PER WORKER              | d_gdppwc  |                   | .50      | .47      |          |          |          |          |
| AT DESTINATION              |           |                   | (8.02)   | (9.27)   |          |          |          |          |
|                             |           |                   | LAM 3    | LAM 3    |          |          |          |          |
| AREA OF DESTINATION         | d_area    |                   | -.08     | -.10     |          |          |          |          |
|                             |           |                   | (-4.15)  | (-5.69)  |          |          |          |          |
|                             |           |                   | LAM 1    | LAM 1    |          |          |          |          |
| SEASIDE AT DESTINATION      | seaside   |                   |          |          | .12      | .13      | .15      | .15      |
|                             | =====     |                   |          |          | (3.52)   | (4.06)   | (5.39)   | (5.93)   |
| MOUNTAINS                   | mountain  |                   |          |          |          |          | .30      | .32      |
| AT DESTINATION              | =====     |                   |          |          |          |          | (6.69)   | (7.02)   |
| -----                       |           |                   |          |          |          |          |          |          |
| DESTINATION/ORIGIN RATIO    |           |                   |          |          |          |          |          |          |
| -----                       |           |                   |          |          |          |          |          |          |
| JULY TEMPERATURE            | summer2   |                   |          |          |          |          | 1.07     | 1.27     |
|                             |           |                   |          |          |          |          | (16.24)  | (17.52)  |
|                             |           |                   |          |          |          |          | LAM      | LAM      |
| -----                       |           |                   |          |          |          |          |          |          |
| IMPEDANCES                  |           |                   |          |          |          |          |          |          |
| -----                       |           |                   |          |          |          |          |          |          |
| UTILITY                     | util_int3 |                   | .06      | .23      | .33      | .54      | .18      | .24      |
|                             |           |                   | (8.01)   | (12.50)  | (20.42)  | (27.21)  | (8.91)   | (13.29)  |
|                             |           |                   | LAM      | LAM      | LAM      | LAM      | LAM      | LAM      |
| BORDER IS CROSSED           | cross     |                   | -.82     | -.81     | -.46     | -.39     | -.33     | -.26     |
|                             | =====     |                   | (-7.21)  | (-6.46)  | (-4.13)  | (-3.68)  | (-5.27)  | (-4.18)  |
| COMMON                      | lang2     |                   |          |          | .30      | .13      | .57      | .50      |
| LANGUAGE ACROSS BORDER      | =====     |                   |          |          | (1.43)   | (.67)    | (3.13)   | (3.38)   |
| -----                       |           |                   |          |          |          |          |          |          |
| DATABASE                    |           |                   |          |          |          |          |          |          |
| -----                       |           |                   |          |          |          |          |          |          |
| CHANNEL SURVEY              | ips_caa   |                   | -2.61    | -2.01    | -2.47    | -1.99    | -1.79    | -1.75    |
|                             | =====     |                   | (-22.73) | (-15.24) | (-20.50) | (-17.04) | (-29.55) | (-28.98) |
| RECORD # 1642               | rec1642   |                   |          |          | 3.09     | 3.16     |          |          |
| OUTLIER                     | =====     |                   |          |          | (2.30)   | (.00)    |          |          |

Table 9. (continued)

|  |                   |          |          |          |          |          |          |
|--|-------------------|----------|----------|----------|----------|----------|----------|
| RECORD # 1912  | rec1912           |          |          |          |          | 2.70     | 2.61     |
| OUTLIER  | =====             |          |          |          |          | (2.86)   | (.00)    |
| -----  |                   |          |          |          |          |          |          |
| ASSOCIATED DUMMIES GROUP   |                   |          |          |          |          |          |          |
| -----  |                   |          |          |          |          |          |          |
| WORKING POP.   | wpopxpsi3         | -3.46    | -2.46    |          |          |          |          |
| WEIGHTED AT ORIGIN   | =====             | (-5.57)  | (-2.49)  |          |          |          |          |
| -----  |                   |          |          |          |          |          |          |
| REGRESSION CONSTANT  | CONSTANT          | -        | -        | -        | -        | -        | -        |
|  |                   | (12.21)  | (8.88)   | (2.00)   | (17.02)  | (18.97)  | (21.36)  |
| -----  |                   |          |          |          |          |          |          |
| HETEROSKEDASTICITY STRUCTURE                                       |                   |          |          |          |          |          |          |
| -----  |                   |          |          |          |          |          |          |
| DELTA COEFFICIENTS   |                   |          |          |          |          |          |          |
| -----  |                   |          |          |          |          |          |          |
| DISTANCE BY CAR  | dist              |          | -.17     |          | .02      |          | .01      |
|  |                   |          | (-10.39) |          | (4.57)   |          | (10.04)  |
|  |                   |          | LAM      |          | LAM      |          | LAM      |
| =====  |                   |          |          |          |          |          |          |
| II. PARAMETERS   | VARIANT =MAP 1.1  | MAP 1.2  | MAP 2.1  | MAP 2.2  | MAP 3.1  | MAP 3.2  |          |
| and  | FAMILY =LEVEL-1   | LEVEL-1  | LEVEL-1  | LEVEL-1  | LEVEL-1  | LEVEL-1  |          |
| (COND. T-STATISTIC)  | TYPE =LOG         | BC3+HE   | LOG      | BC2+HE   | LOG      | BC3+HE   |          |
|  | PURPOSE =BUSINESS | BUSINESS | PRIVATE  | PRIVATE  | VACATION | VACATION |          |
| =====  |                   |          |          |          |          |          |          |
| HETEROSKEDASTICITY STRUCTURE                                       |                   |          |          |          |          |          |          |
| -----  |                   |          |          |          |          |          |          |
| BOX-COX TRANSFORMATIONS: UNCOND: [T-STATISTIC=0] / [T-STATISTIC=1] |                   |          |          |          |          |          |          |
| LAMBDA(Z)  | dist              |          | .78      |          | 3.82     |          | 5.56     |
|  |                   |          | [2.47]   |          | [2.18]   |          | [7.42]   |
|  |                   |          | [-.68]   |          | [1.61]   |          | [6.08]   |
| -----  |                   |          |          |          |          |          |          |
| BOX-COX TRANSFORMATIONS: UNCOND: [T-STATISTIC=0] / [T-STATISTIC=1] |                   |          |          |          |          |          |          |
| -----  |                   |          |          |          |          |          |          |
| LAMBDA(Y) - GROUP 1  | LAM 1             | .00      | .05      | .00      | .03      | .00      | .01      |
|  |                   | FIXED    | [7.06]   | FIXED    | [5.82]   | FIXED    | [1.26]   |
|  |                   |          | [-129.3] |          | [-212.1] |          | [-156.8] |
| LAMBDA(X)  | util_int3         | .00      | .33      | .00      | .31      | .00      | 0...     |
|  |                   | FIXED    | [9.56]   | FIXED    | [14.61]  | FIXED    | [.06]    |
|  |                   |          | [-19.20] |          | [-33.35] |          | [-15.38] |
| LAMBDA(X)  | summer2           |          |          |          |          | .00      | 1.02     |
|  |                   |          |          |          |          | FIXED    | [1.67]   |
|  |                   |          |          |          |          |          | [.03]    |
| LAMBDA(X) - GROUP 1  | LAM 1             | .00      | .05      | .00      | .03      | .00      | .01      |
|  |                   | FIXED    | [7.06]   | FIXED    | [5.82]   | FIXED    | [1.26]   |
|  |                   |          | [-129.3] |          | [-212.1] |          | [-156.8] |
| LAMBDA(X) - GROUP 3  | LAM 3             | .00      | -.06     |          |          |          |          |
|  |                   | FIXED    | [-.33]   |          |          |          |          |
|  |                   |          | [-5.41]  |          |          |          |          |
| =====  |                   |          |          |          |          |          |          |
| III. GENERAL STATISTICS  | VARIANT =MAP 1.1  | MAP 1.2  | MAP 2.1  | MAP 2.2  | MAP 3.1  | MAP 3.2  |          |
|  | FAMILY =LEVEL-1   | LEVEL-1  | LEVEL-1  | LEVEL-1  | LEVEL-1  | LEVEL-1  |          |
|  | TYPE =LOG         | BC3+HE   | LOG      | BC2+HE   | LOG      | BC3+HE   |          |
|  | PURPOSE =BUSINESS | BUSINESS | PRIVATE  | PRIVATE  | VACATION | VACATION |          |
| =====  |                   |          |          |          |          |          |          |
| LOG-LIKELIHOOD   |                   | -50852.7 | -50737.6 | -80125.0 | -79986.1 | -65405.3 | -65327.1 |
| SAMPLE : - NUMBER OF OBSERVATIONS                                  |                   | 5711     | 5711     | 8334     | 8334     | 6540     | 6540     |
| - FIRST OBSERVATION  |                   | 1        | 1        | 1        | 1        | 1        | 1        |
| - LAST OBSERVATION   |                   | 5711     | 5711     | 8334     | 8334     | 6540     | 6540     |
| NUMBER OF ESTIMATED PARAMETERS :                                   |                   |          |          |          |          |          |          |
| - FIXED PART :   |                   |          |          |          |          |          |          |
| . BETAS  |                   | 11       | 11       | 10       | 10       | 12       | 12       |
| . BOX-COX  |                   | 0        | 3        | 0        | 2        | 0        | 3        |
| . ASSOCIATED DUMMIES   |                   | 1        | 1        | 0        | 0        | 0        | 0        |
| - AUTOCORRELATION  |                   | 0        | 0        | 0        | 0        | 0        | 0        |
| - HETEROSKEDASTICITY :   |                   |          |          |          |          |          |          |
| . DELTAS   |                   | 0        | 1        | 0        | 1        | 0        | 1        |
| . BOX-COX  |                   | 0        | 1        | 0        | 1        | 0        | 1        |
| . ASSOCIATED DUMMIES   |                   | 0        | 0        | 0        | 0        | 0        | 0        |
| =====  |                   |          |          |          |          |          |          |

### **3.2. Tests of algorithmic developments under STEMM**

Although these MAP-1 results constitute first instances of multi-country applications of the modal asymmetry and generalized gravity specifications, they are not strictly speaking tests of the most advanced program design improvements carried out under STEMM. In models of levels, these design improvements were concentrated on the addition of directed autocorrelation (notably spatial) options usable with large samples of an aggregate nature (see Section 2.2.B) ; in choice models, the design improvements featured generalizations of the Logit model to allow captivity/ignorance (thick tails) and overall asymmetry of the response curve (of the  $V_i$  representative utility function or of the  $U_i$  attraction function) with samples of a discrete nature (see Section 2.3.B).

To demonstrate the usefulness of the new designs, we performed additional tests, but only on the business trip models. To ease the comparison of results, we produced for the mode choice and generation-distribution models new tables where MAP-1 results already listed in Tables 8-9 are reproduced along with the more general results to be discussed presently.

#### **A. Demonstration of new dimensions : mode choice**

In Table 10, the first two Columns reproduce the MAP-1.1 and MAP-1.2 models of the form :

$$U_i = \exp(V_i) \quad , \quad V_i = \beta_{i0}^\nabla + \sum_n \beta_{in}^i X_n^{i(\lambda_n)} \quad (47)$$

and we note in passing that the optimal form for the  $X_n$  is  $1/X_n^{0,6}$ , almost one over square root of the network variable. The existence of a negative  $\lambda$  on a network variable often indicates that the expenditure specification of network variables [Fare, Time] might be changed to the rate specification [Price, Speed, Distance] in order to best capture the implicit money and time income effects that may occur in demand for long-distance trips: these specifications are only equivalent in logarithmic form.

We wish to test whether such estimates leave much to be still explained (captivity/ignorance) and properly account for the form of the response curve despite the clear presence of non-linearity on the variables. We therefore use the BT-IPT-Logit family with a representative utility function of S-BC type. We choose the BT-IPT instead of the LIN-IPT family because the latter tends to require more computing time than the former. We continue with the S-BC function from (47), without adding a third constant, to insure simple continuity with the Logit family results : the third constant would require an intermediate model and make the models non-nested because a formulation with M-1 identified alternative-specific constants is not nested in a formulation with M identified alternative-specific constants. Our demonstration model is therefore :

$$U_i = \exp \left\{ \frac{[\exp(V_i) + \tilde{\mu}_i]^{\tilde{\varphi}_i} - 1}{\tilde{\varphi}_i} \right\} \quad , \quad V_i = \beta_{i0}^\nabla + \sum_n \beta_{in}^i X_n^{i(\lambda_n)} \quad (48)$$

and we propose to analyze four different variants, called D-1.3 to D-1.6 in Table 10. Due to the fact that M-1 alternative-specific constants are used (and not M), the results shown would not be invariant to eventual changes in the units of measurement of the  $X_n$ , but this is immaterial for our purposes, as the reader can infer from the great stability of the results (elasticities, BC transformations), because units are not modified as we pass from Logit Columns (where they would be invariant) to the IPT Columns.

Captivity/ignorance. First, we start from the Logit case and introduce a common  $\tilde{\mu}$  on all three alternatives. The great increase of more than 13 points in log-likelihood from Column MAP 1.2 to

Column D 1.3 shows that captivity/ignorance is present. If one removes the equality constraint imposed on the individual  $\tilde{\mu}_i$ , further gains of 7 points are achieved (comparing Column D 1.3 and Column D 1.6). These gains suggest that the modeler's ignorance differs across the modes...

Overall asymmetry of response. Starting from Column D 1.3 where captivity/ignorance is established, the addition of a common  $\tilde{\varphi}$  on all three alternatives in Column D 1.4 causes the log-likelihood to increase by 17 points : this large increase demonstrates the presence of overall response asymmetry even if the optimal value of the  $\tilde{\varphi}$  — indicated in Table 10 as { 0...} but in fact more precisely stated as {0,003}— is close to zero (with a  $t$ -statistic of only 3.37 for the numerical reasons mentioned above). This means that, despite accounting for non-linearity on the  $X_n$ , there remains non-linearity in the response to the  $V_i$  function itself, as well as modeler's ignorance in the MAP- 1 business model

## **B. Demonstration of new dimensions : generation-distribution**

In Table 11, the first Column D 1.1 shows estimates obtained with the same specification as that found in Column MAP 1.1 of Table 9, but with a sample reduced randomly from 5711 to 544 observations in a way that preserves the shares of the 5 data sources identified in Appendix 4. Although reduction in sample size would not be necessary to search for additional non-linearity, it is practical in a search for spatial autocorrelation of the residuals because of the need to compute repeatedly throughout estimation the inverse of matrix  $\tilde{R}_i$  defined in (22), of size T by T determined by the number of observations (see Section 2.2.B). We then start again with the classical multiplicative gravity equation results of Column D 1.1 that differ slightly from those of the ancestor model MAP 1.1 (in particular, the « weighted population at origin » variable is now strictly positive, removing the need for a compensating associated dummy variable).

Generalized gravity with heteroskedasticity. In contrast with the case shown in Table 9, where three BC are used, we now use a different BC on all transformable variables (true dummy variables cannot be transformed), dependent and independent, extracting further non-linearity than if we had used only 3 BC (the test value is not shown). We then add in Column D 1.3 the generalized heteroskedasticity form with the distance variable previously used. The elasticity of the distance variable implies that the variance of the error term falls with distance, but at a decreasing rate (the BC of distance equals 0,86).

Spatial autocorrelation. In Column D 1.4, we test for spatial correlation of residuals under the NORIC rule that the typical element  $r_m$  of the R matrix for a first order process (20) be equal to one if either the flow considered has the same destination and is a near neighbour of the origin, or conversely [has the same origin and is a near neighbour of the destination], and otherwise be equal to zero. This rule, applied with a definition of « near » to mean « any point in a ring situated from 100 to 300 km from the point considered », states that one expects errors of explanation of flows with starting or destinating points « near » (within the rings) those considered to be correlated. We did not choose circles around each point, but rings, in order to exclude any remaining short distance trips from consideration. We chose 100-300 km, instead of the 100-180 km used for Germany in the baseline model because of the multicountry nature of the application. Results of Column D 1.4 show that positive spatial correlation, indicative of competition among markets, is present, but only for close neighbours, as the proximity parameter  $\pi$  that defines the tail remains almost equal to 1 in Column D 1.5.

Both non-linearity and spatial correlation are then still present in the MAP-1 business model.

**Table 10. MAP-1 Additional Captivity/Ignorance and Overall Response Asymmetry Demonstration  
 BOX-TUKEY INVERSE POWER TRANSFORMATION - LOGIT Family  
 Standard BOX-COX Type (PROBABILITY P-2 AND P-6 algorithms)  
 Choice Probability for Three Modes; Business Trips (CAA/IPS 1996 data)**

```

=====
I.  W.A. ELASTICITIES          VARIANT =MAP 1.1  MAP 1.2  D 1.3   D 1.4   D 1.5   D 1.6
    and                        FAMILY =LOGIT  LOGIT   BT-IPTL  BT-IPTL  BT-IPTL  BT-IPTL
    (COND. T-STATISTIC)        TYPE  =linlogit bcllogit bt_1L1M bt1L1M1P bt1L1M3P bt_1L3M
                                PURPOSE =BUSINESS BUSINESS BUSINESS BUSINESS BUSINESS BUSINESS
=====
ALTERNATIVE 1 : AIR
=====
NETWORK VARIABLES
-----
TOTAL GROUP          TXCostA          -.07   -.09   -.09   -.09   -.03   -.08
COST [AIR]           (-18.61) (-20.30) (-29.56) (-1.77) (-2.14) (-29.69)
(1)                  L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE)

TOTAL               TTTimeA          -.05   -.14   -.15   -.14   -.07   -.14
TRAVEL TIME [AIR]  (-14.25) (-23.03) (-24.91) (-1.76) (-2.16) (-23.75)
(1)                  L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE)

TOTAL               ToOVTimA         -.01   -.03   -.05   -.06   -.49   -.09
OUT-OF-VEHICLE [AIR] (-2.35) (-6.59) (-9.31) (-1.74) (-2.21) (-15.34)
(1)                  (GE)   (GE)   (GE)   (GE)   (GE)   (GE)
-----
REGRESSION CONSTANT CONSTANT          -       -       -       -       -       -
(1)                  (34.31) (31.05) (25.57) (1.75) (2.25) (18.52)

ALTERNATIVE 2 : RAIL
=====
NETWORK VARIABLES
-----
TOTAL GROUP          TXCostR          -.57   -1.40  -1.34  -1.32  -.66   -1.47
COST [RAIL]         (-18.61) (-20.30) (-29.56) (-1.77) (-2.14) (-29.69)
(2)                  L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE)

TOTAL               TTTimeR          -1.00  -1.32  -1.30  -1.27  -1.07  -1.58
TRAVEL TIME [RAIL] (-14.25) (-23.03) (-24.91) (-1.76) (-2.16) (-23.75)
(2)                  L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE)

TOTAL               ToOVTimR         -.09   -.21   -.30   -.32   -4.03  -.67
OUT-OF-VEHICLE [RAIL] (-2.35) (-6.59) (-9.31) (-1.74) (-2.21) (-15.34)
(2)                  (GE)   (GE)   (GE)   (GE)   (GE)   (GE)

TOTAL NUMBER OF     TUmstR          -1.11  -1.06  -1.26  -1.28  -.32   -.81
TRANSFERS [RAIL]   (-14.25) (-15.93) (-15.40) (-1.77) (-2.08) (-8.65)
(2)                  (SP)   (SP)   (SP)   (SP)   (SP)   (SP)
-----
REGRESSION CONSTANT CONSTANT          -       -       -       -       -       -
(2)                  (19.09) (18.43) (21.24) (1.76) (2.25) (14.99)

ALTERNATIVE 4 : CAR
=====
NETWORK VARIABLES
-----
TOTAL COST [CAR]     TCostC          -.76   -1.25  -1.17  -1.22  -1.00  -1.58
(-18.61) (-20.30) (-29.56) (-1.77) (-2.14) (-29.69)
(4)                  L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE)

TOTAL               TTTimeC          -1.12  -1.34  -1.27  -1.27  -1.62  -1.84
TRAVEL TIME [CAR]  (-14.25) (-23.03) (-24.91) (-1.76) (-2.16) (-23.75)
(4)                  L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE)

TOTAL               ToOVTimC         -0...  -0...  -0...  -0...  -.01   -.01
OUT-OF-VEHICLE [CAR] (-2.35) (-6.59) (-9.31) (-1.74) (-2.21) (-15.34)
(4)                  (GE)   (GE)   (GE)   (GE)   (GE)   (GE)
=====
Note: under each t-statistic of Section I, the symbols denote generic (GE) or specific (SP)
regression coefficient, as well as (L), the presence of a BCT and its group identification.
=====

```

Table 10 (continued)

```

=====
II. PARAMETERS          VARIANT =MAP 1.1  MAP 1.2  D 1.3   D 1.4   D 1.5   D 1.6
and                    FAMILY  =LOGIT   LOGIT   BT-IPT  BT-IPT  BT-IPT  BT-IPT
UNCOND.[T-STATISTIC=0] TYPE  =linlogit bcllogit bt_1L1M bt1L1M1P bt1L1M3P bt_1L3M
UNCOND.[T-STATISTIC=1] PURPOSE =BUSINESS BUSINESS BUSINESS BUSINESS BUSINESS BUSINESS
=====

-----
BOX-COX TRANSFORMATIONS
-----
LAMBDA(X) - GROUP  1  LAM  1          1.00   -.62   -.62   -.49   -.42   -.58
FIXED [-13.36] [-19.64] [-12.58] [-6.28] [-17.40]
      [-34.90] [-51.28] [-38.38] [-21.30] [-47.42]

-----
EXTRA PARAMETERS
-----
PHI      1  AIR          .00    0...    0...    .00
FIXED [3.37] [3.68] FIXED
      [-1211] [-880.8]
      GRP 1

PHI      2  RAIL        .00    0...    0...    .00
FIXED [3.37] [3.76] FIXED
      [-1211] [-934.5]
      GRP 1

PHI      4  CAR         .00    0...    0...    .00
FIXED [3.37] [3.78] FIXED
      [-1211] [-963.7]
      GRP 1

MU       1  AIR         0...    0...    0...    0...
      [.03] [.01] [.01] [.03]
      [-INF] [-INF] [-INF] [-INF]
      GRP 1 GRP 1 GRP 1

MU       2  RAIL        0...    0...    0...    0...
      [.03] [.01] [.01] [.03]
      [-INF] [-INF] [-INF] [-INF]
      GRP 1 GRP 1 GRP 1

MU       4  CAR         0...    0...    0...    0...
      [.03] [.01] [.01] [.03]
      [-INF] [-INF] [-INF] [-INF]
      GRP 1 GRP 1 GRP 1

=====
III. GENERAL STATISTICS  VARIANT =MAP 1.1  MAP 1.2  D 1.3   D 1.4   D 1.5   D 1.6
                        FAMILY  =LOGIT   LOGIT   BT-IPT  BT-IPT  BT-IPT  BT-IPT
                        TYPE  =linlogit bcllogit bt_1L1M bt1L1M1P bt1L1M3P bt_1L3M
                        PURPOSE =BUSINESS BUSINESS BUSINESS BUSINESS BUSINESS BUSINESS
=====
LOG-LIKELIHOOD -FINAL VALUE      -6731.15 -6246.86 -6233.19 -6216.05 -5481.88 -6025.21
                -WITH CONSTANTS ONLY -7286.77 -7286.77 -7286.77 -7286.77 -7286.77 -7286.77
RHO-SQUARED          .08      .14      .14      .15      .25      .17
RHO-SQUARED BAR -AKAIKE      .08      .14      .14      .15      .25      .17
                  -HOROWITZ    .08      .14      .14      .15      .25      .17
                  -HENSHER AND JOHNSON .08      .14      .14      .15      .25      .17
PER CENT RIGHT      92.07    92.19    92.16    92.12    92.87    91.70
SAMPLE -NUMBER OF ALTERNATIVES      3        3        3        3        3        3
        -NUMBER OF OBSERVATIONS (ALL MODES) 22579  22579  22579  22579  22579  22579

NUMBER OF ESTIMATED PARAMETERS
-BETAS .VARIABLES          4        4        4        4        4        4
        .CONSTANTS        2        2        2        2        2        2
        .ASSOCIATED DUMMIES 0        0        0        0        0        0
-BOX-COX TRANSFORMATIONS  0        1        1        1        1        1
-THETA                    0        0        0        0        0        0
-PHI                      0        0        0        1        3        0
-MU                       0        0        1        1        1        3
=====
Note: under each t-statistic of Section I, the symbols denote generic (GE) or specific (SP)
regression coefficient, as well as (L), the presence of a BCT and its group identification.
=====

```



**Table 11. MAP-1 Additional Non-Linearity and Spatial Competition Demonstration**  
**BC-DAUHESEQ Family (LEVEL 2.0 algorithm)**  
**Multiplicative, BOX-COX (8), Heteroskedasticity and Directed Autocorrelation Types**  
**Total Flow by all Modes; Business Trips (CAA/IPS 1991 and SES 1993-1994 data)**

| =====                        |                     |                    |                   |          |          |          |          |
|------------------------------|---------------------|--------------------|-------------------|----------|----------|----------|----------|
| I.                           | ELASTICITY          | E( $\gamma$ ) (EP) | VARIANT =D 1.1    | D 1.2    | D 1.3    | D 1.4    | D 1.5    |
|                              | and                 |                    | FAMILY =LEVEL-2   | LEVEL-2  | LEVEL-2  | LEVEL-2  | LEVEL-2  |
|                              | (COND. T-STATISTIC) |                    | TYPE =LOG         | BC8      | BC8+     | BC8+     | BC8+     |
|                              |                     |                    | PURPOSE =BUSINESS | BUSINESS | BUSINESS | BUSINESS | BUSINESS |
|                              |                     |                    |                   |          | HE       | HE+AU    | HE+AU+PR |
| =====                        |                     |                    |                   |          |          |          |          |
| -----                        |                     |                    |                   |          |          |          |          |
| ORIGIN CHARACTERISTICS       |                     |                    |                   |          |          |          |          |
| -----                        |                     |                    |                   |          |          |          |          |
|                              | WORKING POP.        | wpopxpsi3          | 0.42              | 0.31     | 0.30     | 0.32     | 0.32     |
|                              | WEIGHTED AT ORIGIN  |                    | (5.62)            | (8.39)   | (10.65)  | (10.05)  | (9.98)   |
|                              |                     |                    | LAM               | LAM      | LAM      | LAM      | LAM      |
|                              | GDP PER             | o_gdppwc           | 0.22              | 0.38     | 0.38     | 0.39     | 0.39     |
|                              | WORKER AT ORIGIN    |                    | (1.03)            | (1.74)   | (2.60)   | (2.24)   | (2.24)   |
|                              |                     |                    | LAM               | LAM      | LAM      | LAM      | LAM      |
|                              | AREA OF ORIGIN      | o_area             | 0...              | -0.11    | -0.07    | -0.06    | -0.06    |
|                              |                     |                    | (0.03)            | (-1.62)  | (-1.06)  | (-0.93)  | (-0.93)  |
|                              |                     |                    | LAM               | LAM      | LAM      | LAM      | LAM      |
| -----                        |                     |                    |                   |          |          |          |          |
| DESTINATION CHARACTERISTICS  |                     |                    |                   |          |          |          |          |
| -----                        |                     |                    |                   |          |          |          |          |
|                              | WORKING POP.        | d_workpop          | 0.42              | 0.42     | 0.41     | 0.44     | 0.44     |
|                              | AT DESTINATION      |                    | (5.52)            | (7.86)   | (8.13)   | (8.21)   | (8.15)   |
|                              |                     |                    | LAM               | LAM      | LAM      | LAM      | LAM      |
|                              | GDP PER WORKER      | d_gdppwc           | 0.42              | 0.34     | 0.33     | 0.29     | 0.29     |
|                              | AT DESTINATION      |                    | (1.93)            | (2.12)   | (2.28)   | (1.88)   | (1.85)   |
|                              |                     |                    | LAM               | LAM      | LAM      | LAM      | LAM      |
|                              | AREA OF DESTINATION | d_area             | -0.04             | -0.08    | -0.07    | -0.08    | -0.08    |
|                              |                     |                    | (-0.60)           | (-1.29)  | (-1.32)  | (-1.52)  | (-1.50)  |
|                              |                     |                    | LAM               | LAM      | LAM      | LAM      | LAM      |
| -----                        |                     |                    |                   |          |          |          |          |
| IMPEDANCES                   |                     |                    |                   |          |          |          |          |
| -----                        |                     |                    |                   |          |          |          |          |
|                              | UTILITY             | util_int3          | 0.11              | 0.16     | 0.15     | 0.16     | 0.16     |
|                              |                     |                    | (4.36)            | (5.95)   | (5.66)   | (5.62)   | (5.60)   |
|                              |                     |                    | LAM               | LAM      | LAM      | LAM      | LAM      |
|                              | BORDER IS CROSSED   | cross              | -0.63             | -0.61    | -0.50    | -0.55    | -0.55    |
|                              |                     | =====              | (-1.94)           | (-1.88)  | (-1.52)  | (-1.63)  | (-1.63)  |
| -----                        |                     |                    |                   |          |          |          |          |
| DATABASE                     |                     |                    |                   |          |          |          |          |
| -----                        |                     |                    |                   |          |          |          |          |
|                              | CHANNEL SURVEY      | ips_caa            | -2.49             | -1.92    | -2.04    | -1.95    | -1.95    |
|                              |                     | =====              | (-7.96)           | (-5.67)  | (-6.18)  | (-5.75)  | (-5.75)  |
| -----                        |                     |                    |                   |          |          |          |          |
|                              | REGRESSION CONSTANT | CONSTANT           | -                 | -        | -        | -        | -        |
|                              |                     |                    | (0.98)            | (5.48)   | (6.07)   | (4.84)   | (4.76)   |
| -----                        |                     |                    |                   |          |          |          |          |
| HETEROSKEDASTICITY STRUCTURE |                     |                    |                   |          |          |          |          |
| -----                        |                     |                    |                   |          |          |          |          |
| DELTA COEFFICIENTS           |                     |                    |                   |          |          |          |          |
| -----                        |                     |                    |                   |          |          |          |          |
|                              | DISTANCE BY CAR     | dist               |                   |          | -0.26    | -0.23    | -0.23    |
|                              |                     |                    |                   |          | (-5.03)  | (-4.40)  | (-4.39)  |
|                              |                     |                    |                   |          | LAM      | LAM      | LAM      |

Table 11. (continued)

```

=====
II. PARAMETERS
and
(COND. T-STATISTIC)
VARIANT =D 1.1 D 1.2 D 1.3 D 1.4 D 1.5
FAMILY =LEVEL-2 LEVEL-2 LEVEL-2 LEVEL-2 LEVEL-2
TYPE =LOG BC8 BC8+ BC8+ BC8+
PURPOSE =BUSINESS BUSINESS BUSINESS BUSINESS BUSINESS
=====
HETEROSKEDASTICITY STRUCTURE
-----
BOX-COX TRANSFORMATIONS: UNCOND: [T-STATISTIC=0] / [T-STATISTIC=1]
-----
LAMBDA(Z) dist 0.86 0.90 0.90
[1.25] [1.17] [1.17]
[-0.20] [-0.14] [-0.14]
-----
BOX-COX TRANSFORMATIONS: UNCOND: [T-STATISTIC=0] / [T-STATISTIC=1]
-----
LAMBDA(Y) flow 0.00 0.03 0.07 0.06 0.06
FIXED [1.56] [2.53] [2.33] [2.28]
[-47.77] [-35.13] [-35.56] [-34.90]
LAMBDA(X) wpopxpsi3 0.00 1.59 1.76 1.62 1.62
FIXED [3.32] [3.92] [3.87] [3.86]
[1.23] [1.70] [1.48] [1.48]
LAMBDA(X) o_gdppwc 0.00 -1.15 -0.43 -0.59 -0.60
FIXED [-0.54] [-0.28] [-0.34] [-0.34]
[-0.90] [-0.93] [-0.90] [-0.90]
LAMBDA(X) o_area 0.00 0.75 0.85 0.92 0.92
FIXED [0.62] [0.44] [0.42] [0.41]
[-0.21] [-0.08] [-0.03] [-0.03]
LAMBDA(X) d_workpop 0.00 0.42 0.45 0.51 0.51
FIXED [1.74] [1.80] [2.06] [2.06]
[-2.37] [-2.20] [-2.00] [-2.00]
LAMBDA(X) d_gdppwc 0.00 0.78 0.80 0.87 0.87
FIXED [0.51] [0.56] [0.49] [0.49]
[-0.15] [-0.14] [-0.07] [-0.07]
LAMBDA(X) d_area 0.00 0.09 -0.07 -0.07 -0.07
FIXED [0.10] [-0.08] [-0.09] [-0.09]
[-0.95] [-1.21] [-1.35] [-1.35]
LAMBDA(X) util_int3 0.00 0.25 0.25 0.25 0.25
FIXED [3.67] [3.76] [3.67] [3.66]
[-11.08] [-11.11] [-11.24] [-11.23]
-----
SPATIAL AUTOCORRELATION: COND: [T-STATISTIC=0] / [T-STATISTIC=1]
-----
O and D: dist (100-300km)
-----
RHO (dist) 0.18 0.18
(2.56) (1.97)
PI (dist) 1.00 0.98
FIXED [1.91]
[-0.04]
=====
III. GENERAL STATISTICS
VARIANT =D 1.1 D 1.2 D 1.3 D 1.4 D 1.5
FAMILY =LEVEL-2 LEVEL-2 LEVEL-2 LEVEL-2 LEVEL-2
TYPE =LOG BC8 BC8+ BC8+ BC8+
PURPOSE =BUSINESS BUSINESS BUSINESS BUSINESS BUSINESS
=====
LOG-LIKELIHOOD -4890.33 -4868.30 -4858.08 -4852.16 -4852.16
SAMPLE: NUMBER OF PAIRS 544 544 544 544 544
NUMBER OF ESTIMATED PARAMETERS :
- FIXED PART :
. BETAS 10 10 10 10 10
. BOX-COX 0 8 8 8 8
. ASSOCIATED DUMMIES 0 0 0 0 0
- AUTOCORRELATION
. RHO 0 0 0 1 1
. PI 0 0 0 0 1
- HETEROSKEDASTICITY :
. DELTAS 0 0 1 1 1
. BOX-COX 0 0 1 1 1
. ASSOCIATED DUMMIES 0 0 0 0 0
=====

```

## 4. Conclusion

In this paper, we perform four tasks.

- Firstly, we summarise the seminal fixed-form formulations of coupled two-stage models initiated 30 years ago in the context of Northeast Corridor Transportation Project of the U. S. Department of Transportation and show how the use of Box-Cox transformations made it possible a decade later both to unify the various model formulations and to challenge the credibility of model results obtained under fixed-form component assumptions, notably in gravity-type models of levels and in classical linear Logit-type choice models.
- Secondly, we note that, as soon as either component of two-stage models, the Level and the Split steps, are considered separately and can be effected either with aggregate or with disaggregate data, the four possible combinations define a structure, the Quasi-Direct Format, with four matching classes of algorithms.
- Thirdly, we summarise particular streams of improvement of three of these classes, all found in the TRIO program, Version 2.0, and concerned with the generalisation of so-called « root » models in different dimensions : in models of levels, ordinary least-squares procedures are generalised with respect to form of the fixed part and to heteroskedasticity and autocorrelation of the residuals ; in split models, the usual linear Logit model is generalised to non-linear forms that enrich the utility function and solve endemic parameter underidentification problems, and to the addition of choice captivity or modeler ignorance measures. We distinguish between background baseline pre-1996 developments and improvements under STEMM since 1996 : in models of levels, the algorithmic generalisations allow for tests of spatial autocorrelation of residuals with large samples ; in models of splits, numerous extensions of the Logit choice model are made possible with disaggregate data.
- Fourthly, we describe the first-ever multicountry application for passengers of the QDF format, obtained using the TRIO baseline algorithms : MAP-1 consists in a combination of disaggregate mode choice models and aggregate total demand models pertaining to three trip purposes. We also perform advanced tests of the algorithmic improvements effected under STEMM and demonstrate their usefulness on the business trip components of the MAP-1 multicountry application within the QDF structure.

Overall, the MAP-1 application and potentially improved estimates based on the demonstrated advanced tools establish that, with sufficient time and a more complete data base on passengers, networks and socio-economic variables, an EWAP (or Europe-Wide-Application for Passengers) extension of full geographic, modal and algorithmic coverage would successfully establish an operational reference model.

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Appendix 1. Detailed Results of Table 8.

Section I of this table on this and the next 2 pages contains, for each variable, the elements (iv) and (vi) already found in Table 8, but also, in turn:

- (i) the regression coefficient associated with this variable;
- (ii) the own elasticity evaluated at the means, according to Eq. (43) ;
- (iii) the marginal rate of substitution (value of time) calculated as ratio of the partial derivatives of this variable and the own modal cost variable —this ratio is equal to one for the cost variable itself;
- (iv) the weighted aggregate elasticity, according to Eq. (44) ;
- (v) the own weighted aggregate change in probability, i.e. Eq. (40) aggregated as in Eq. (44);
- (vi) the asymptotic t-statistics of the regression coefficient of this variable computed conditionally upon the estimated value of the BC transformations (in Eq. (17) and Eq. (18-B)) ;
- (vii) the own and cross change in probability, i.e. Eq. (40) aggregated as in Eq. (43)..

And we note that the three modes are designated as modes 1 (air), 2 (train) and 4 (car) when cross-values are listed for (viii).

MAP-1 Reference Asymmetric Response Mode Choice Models (F. Heinitz, July 1998)

LOGIT Family

Standard Linear and Standard BOX-COX Types (PROBABILITY P-2 Algorithm)

Choice Probability for Three Modes: Business, Private and Vacation Trips (CAA/IPS 1996 data)

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=====
I. BETA
ELASTICITIES AT MEAN
MRS AT MEAN: Cost
W.A. ELASTICITIES
W.A. CHANGE IN P(I)
(COND. T-STATISTIC)
CHANGE IN P(I) AT MEAN
=====
VARIANT = MAP 1.1 MAP 1.2 MAP 2.1 MAP 2.2 MAP 3.1 MAP 3.2
FAMILY = LOGIT LOGIT LOGIT LOGIT LOGIT LOGIT
TYPE = linlogit bcllogit linlogit bcllogit linlogit bcllogit
PURPOSE = BUSINESS BUSINESS PRIVATE PRIVATE VACATION VACATION
=====
ALTERNATIVE 1 : AIR
=====
NETWORK VARIABLES
=====
TOTAL GROUP COST [AIR] TXCostA
(1)
-1.0E-02 -.81E+02 -.53E-03 -.67E+01 -.68E-03 -.70E-03
-.051 -.077 -.038 -.080 -.083 -.078
.10E+01 .10E+01 .10E+01 .10E+01 .10E+01 .10E+01
-.067 -.089 -.048 -.088 -.094 -.095
-.058 -.077 -.040 -.073 -.059 -.061
(-18.61) (-20.30) (-10.01) (-12.74) (-23.78) (-24.32)
1 -.048 -.072 -.034 -.071 -.070 -.067
2 .027 .039 .012 .024 .032 .031
4 .020 .033 .022 .047 .038 .036
L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE) (GE)

TOTAL TRAVEL TIME [AIR] TTTimeA
(1)
-.20E-02 -.73E+02 -.97E-03 -.90E+01
-.037 -.126 -.043 -.126
.19E+01 .43E+01 .18E+01 .26E+01
-.050 -.144 -.051 -.141
-.044 -.126 -.044 -.118
(-14.25) (-23.03) (-9.47) (-17.77)
1 -.035 -.118 -.039 -.112
2 .020 .065 .013 .038
4 .015 .054 .025 .074
L 1(GE) L 1(GE) L 1(GE) L 1(GE)

TOTAL OUT-OF-VEHICLE [AIR] ToovTimA
(1)
-.29E-02 -.68E-02 -.14E-02 -.28E-02
-.012 -.030 -.010 -.024
.29E+01 .48E+01 .27E+01 .30E+01
-.015 -.033 -.013 -.025
-.013 -.029 -.011 -.021
(-2.35) (-6.59) (-1.44) (-2.98)
1 -.011 -.028 -.009 -.021
2 .006 .015 .003 .007
4 .005 .013 .006 .014
(GE) (GE) (GE) (GE)

=====
REGRESSION CONSTANT CONSTANT
(1)
.32E+01 .29E+01 .26E+01 .26E+01 -.59E+00 -.25E+01
- - - - - -
- - - - - -
(34.31) (31.05) (35.53) (35.38) (-16.03) (-41.14)
- - - - - -
=====

```

**Appendix 1. Detailed Results of Table 8. (continued)**

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=====
I.  BETA          VARIANT = MAP 1.1  MAP 1.2  MAP 2.1  MAP 2.2  MAP 3.1  MAP 3.2
    ELASTICITIES AT MEAN      FAMILY = LOGIT  LOGIT  LOGIT  LOGIT  LOGIT  LOGIT
    MRS AT MEAN: Cost        TYPE = linlogit bcllogit linlogit bcllogit linlogit bcllogit
    W.A. ELASTICITIES        PURPOSE = BUSINESS BUSINESS PRIVATE PRIVATE VACATION VACATION
    W.A. CHANGE IN P(I)
    (COND. T-STATISTIC)
    CHANGE IN P(I) AT MEAN
=====
ALTERNATIVE 2 : RAIL
=====
NETWORK VARIABLES
-----

TOTAL GROUP          TXCostR          -.10E-02  -.81E+02  -.53E-03  -.67E+01  -.68E-03  -.70E-03
COST [RAIL]          (2)           -.662     -1.378     -.193     -.890     -.285     -.292
                   .10E+01  .10E+01  .10E+01  .10E+01  .10E+01  .10E+01
                   -.568     -1.396     -.151     -.877     -.200     -.203
                   -.043     -.182     -.017     -.130     -.040     -.040
                   (-18.61) (-20.30) (-10.01) (-12.74) (-23.78) (-24.32)
                   1      .022      .046      .006      .030      .019      .018
                   2     -.022     -.047     -.006     -.033     -.021     -.020
                   4      .001      .001      .000      .002      .002      .002
                   L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE)

TOTAL                TTTimeR          -.20E-02  -.73E+02  -.97E-03  -.90E+01  -.31E-02  -.70E-01
TRAVEL TIME [RAIL] (2)           -1.331   -1.212     -.821     -.897     -3.048   -2.663
                   .19E+01  .85E+00  .18E+01  .44E+00  .45E+01  .38E+01
                   -.995     -1.316     -.542     -.910     -1.552   -1.634
                   -.069     -.156     -.053     -.137     -.260     -.313
                   (-14.25) (-23.03) (-9.47) (-17.77) (-68.32) (-70.66)
                   1      .043      .040      .025      .031      .201      .167
                   2     -.045     -.041     -.027     -.033     -.222     -.182
                   4      .001      .001      .002      .002      .021      .015
                   L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE)

TOTAL                TOoVTimR         -.29E-02  -.68E-02  -.14E-02  -.28E-02
OUT-OF-VEHICLE [RAIL] ----- (2)           -.102     -.238     -.052     -.104
                   .29E+01  .32E+01  .27E+01  .12E+01
                   -.091     -.206     -.043     -.087
                   -.007     -.027     -.005     -.012
                   (-2.35) (-6.59) (-1.44) (-2.98)
                   1      .003      .008      .002      .004
                   2     -.003     -.008     -.002     -.004
                   4      .000      .000      .000      .000
                   (GE) (GE) (GE) (GE)

TOTAL NUMBER OF      TUmstR          -.36E+00  -.37E+00  -.69E+00  -.59E+00  -.61E-01  -.62E-01
TRANSFERS [RAIL]    (2)           -1.555   -1.584   -3.269   -2.798   -.295   -.304
                   .36E+03  .18E+03  .13E+04  .24E+03  .89E+02  .89E+02
                   -1.105   -1.063   -2.043   -1.731   -.173   -.178
                   -.074     -.096     -.201     -.182     -.032   -.032
                   (-14.25) (-15.93) (-24.68) (-22.00) (-5.10) (-5.29)
                   1      .051      .053      .101      .096      .020      .019
                   2     -.052     -.054     -.108     -.103     -.022     -.021
                   4      .001      .002      .007      .008      .002      .002
                   (SP) (SP) (SP) (SP) (SP) (SP)

-----
REGRESSION CONSTANT  CONSTANT         .19E+01  .19E+01  .28E+01  .23E+01  .35E+00  .36E+00
                   (2)           -         -         -         -         -         -
                   -         -         -         -         -         -
                   -         -         -         -         -         -
                   (19.09) (18.43) (26.97) (19.45) (7.17) (7.55)
                   -         -         -         -         -         -

```

**Appendix 1. Detailed Results of Table 8. (continued)**

```

=====
I.  BETA          VARIANT = MAP 1.1  MAP 1.2  MAP 2.1  MAP 2.2  MAP 3.1  MAP 3.2
    ELASTICITIES AT MEAN      FAMILY = LOGIT  LOGIT  LOGIT  LOGIT  LOGIT  LOGIT
    MRS AT MEAN: Cost        TYPE = linlogit bcllogit linlogit bcllogit linlogit bcllogit
    W.A. ELASTICITIES        PURPOSE = BUSINESS BUSINESS PRIVATE PRIVATE VACATION VACATION
    W.A. CHANGE IN P(I)
    (COND. T-STATISTIC)
    CHANGE IN P(I) AT MEAN
=====
ALTERNATIVE   4 : CAR
=====
-----
NETWORK VARIABLES
-----
TOTAL COST [CAR]      TCostC          -.10E-02  -.81E+02  -.53E-03  -.67E+01  -.68E-03  -.70E-03
                     -.837   -1.205   -.223   -.809   -.317   -.327
    (4)              .10E+01  .10E+01  .10E+01  .10E+01  .10E+01  .10E+01
                     -.758   -1.250   -.221   -.810   -.220   -.223
                     -.039   -.084   -.015   -.064   -.041   -.041
                     (-18.61) (-20.30) (-10.01) (-12.74) (-23.78) (-24.32)
    1                 .020   .033   .013   .056   .025   .024
    2                 .001   .001   .000   .002   .002   .002
    4                 -.021   -.034   -.014   -.058   -.027   -.025
                     L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE) (GE)

TOTAL TRAVEL TIME [CAR] TTTimeC          -.20E-02  -.73E+02  -.97E-03  -.90E+01  -.31E-02  -.70E-01
                     -1.246  -1.277   -.725   -.892   -2.795  -2.536
    (4)              .19E+01  .14E+01  .18E+01  .62E+00  .45E+01  .39E+01
                     -1.120  -1.339   -.719   -.910  -1.595  -1.660
                     -.058   -.088   -.049   -.071   -.258   -.304
                     (-14.25) (-23.03) (-9.47) (-17.77) (-68.32) (-70.66)
    1                 .030   .035   .043   .062   .221   .183
    2                 .001   .001   .002   .003   .019   .015
    4                 -.031   -.036   -.045   -.064   -.240   -.197
                     L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE) L 1(GE)

TOTAL OUT-OF-VEHICLE [CAR] TCoVTimC          -.29E-02  -.68E-02  -.14E-02  -.28E-02
                     -.028   -.066   -.013   -.027
    (4)              .29E+01  .46E+01  .27E+01  .15E+01
                     -.028   -.061   -.013   -.023
                     -.001   -.004   -.001   -.002
                     (-2.35) (-6.59) (-1.44) (-2.98)
    1                 .001   .002   .001   .002
    2                 .000   .000   .000   .000
    4                 -.001   -.002   -.001   -.002
                     (GE) (GE) (GE) (GE)

```

**Appendix 1. Detailed Results of Table 8. (continued)**

```

=====
II.  PARAMETERS          VARIANT = MAP 1.1  MAP 1.2  MAP 2.1  MAP 2.2  MAP 3.1  MAP 3.2
      UNCOND. [T-STATISTIC=0]    FAMILY = LOGIT  LOGIT  LOGIT  LOGIT  LOGIT  LOGIT
      UNCOND. [T-STATISTIC=1]    TYPE = linlogit bcllogit linlogit bcllogit linlogit bcllogit
                                PURPOSE = BUSINESS BUSINESS PRIVATE PRIVATE VACATION VACATION
=====

-----
BOX-COX TRANSFORMATIONS
-----

LAMBDA(X) - GROUP 1  LAM 1          1.000      -.620  1.000      -.334  1.000      .531
                                FIXED  [-13.39]  FIXED  [-7.47]  FIXED  [10.79]
                                [-34.99]          [-29.84]          [-9.51]

=====
III.  GENERAL STATISTICS          VARIANT = MAP 1.1  MAP 1.2  MAP 2.1  MAP 2.2  MAP 3.1  MAP 3.2
      FAMILY = LOGIT  LOGIT  LOGIT  LOGIT  LOGIT  LOGIT
      TYPE = linlogit bcllogit linlogit bcllogit linlogit bcllogit
      PURPOSE = BUSINESS BUSINESS PRIVATE PRIVATE VACATION VACATION
=====
LOG-LIKELIHOOD -FINAL VALUE          -6731.15 -6246.86 -7288.48 -7117.35 -20343.0 -20299.7
                -INITIAL VALUE          -7286.77 -24563.9 -7926.74 -7926.74 -25422.2 -25422.2
                -WITH CONSTANTS ONLY      -7286.77 -7286.77 -7926.74 -7926.74 -25422.2 -25422.2
                -RATIO TEST              1111.242 2079.823 1276.522 1618.773 10158.46 10245.05

RHO-SQUARED          .076      .143      .081      .102      .200      .201
RHO-SQUARED BAR -AKAIKE          .075      .142      .080      .101      .200      .201
                -HOROWITZ            .076      .142      .080      .102      .200      .201
                -HENSHER AND JOHNSON .076      .143      .080      .102      .200      .201

PER CENT RIGHT          92.066  92.187  87.665  87.607  76.237  77.500

SAMPLE -NUMBER OF ALTERNATIVES          3          3          3          3          3          3
        -NUMBER OF OBSERVATIONS        22579  22579  17477  17477  37512  37512
        -FIRST OBSERVATION              1          1          1          1          1          1
        -LAST OBSERVATION              22579  22579  17477  17477  37512  37512
        -AVAILABLE OBSERVATIONS IN VT  22359  22359  17308  17308  35004  35004
        -AVAIL OBS IN 1 AIR            22579  22579  17477  17477  37512  37512
        -AVAIL OBS IN 2 RAIL          22579  22579  17477  17477  37512  37512
        -AVAIL OBS IN 4 CAR            22579  22579  17477  17477  37512  37512

NUMBER OF ESTIMATED PARAMETERS
        -BETAS .VARIABLES              4          4          4          4          3          3
        .CONSTANTS                      2          2          2          2          2          2
        .ASSOCIATED DUMMIES              0          0          0          0          0          0
        -BOX-COX TRANSFORMATIONS        0          1          0          1          0          1
=====

```

**Appendix 2. Background Business Generation-Distribution Models (J. Last, July 1998)**

**BC-GAUHESEQ Family (LEVEL 1.4 algorithm)**

**Total Flow by all Modes; Business Trips (CAA/IPS 1991 and SES 1993-1994 data)**

| I. BETA  |           | TYPE =                   | LEVEL-1                  | LEVEL-1                  | LEVEL-1                  | LEVEL-1                  | LEVEL-1 |
|--|-----------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|---------|
| ELASTICITY   | E(y) (EP) | VARIANT =                | busM                     | busM                     | busM                     | busM                     | busM    |
| PARTIAL DER.   | E(y) (EP) | VERSION =                | 1                        | 2                        | 3                        | 4                        | 5       |
| (COND. T-STATISTIC)  |           |                          |                          |                          |                          |                          |         |
| -----  |           |                          |                          |                          |                          |                          |         |
| Origin characteristics   |           |                          |                          |                          |                          |                          |         |
| -----  |           |                          |                          |                          |                          |                          |         |
| Working population weighted by a Psi index based on delta values | wpopxpsi3 | .311836E+00<br>.312      | .305286E+00<br>.305      | .262024E+00<br>.308      | .246983E+00<br>.323      | .255095E+00<br>.325      |         |
| Area Orig  | o_area    | -.520104E-01<br>-.052    | -.555140E-01<br>-.056    | -.602697E-01<br>-.059    | -.672937E-01<br>-.065    | -.633931E-01<br>-.060    |         |
| GDP per (working) capita Orig                                    | o_gdppwc  | .552748E+00<br>.553      | .598353E+00<br>.598      | .502023E+00<br>.577      | .665664E+00<br>.568      | .698473E+00<br>.550      |         |
|  |           | .754532E+05<br>(8.12)    | .774841E+05<br>(8.46)    | .741510E+05<br>(8.46)    | .713228E+05<br>(9.50)    | .110318E+06<br>(9.43)    |         |
|  |           | LAM 1                    | LAM 1                    | LAM 1                    | LAM 1                    | LAM 1                    |         |
|  |           | LAM 3                    | LAM 3                    | LAM 3                    | LAM 3                    | LAM 3                    |         |
| -----  |           |                          |                          |                          |                          |                          |         |
| Destination characteristics                                      |           |                          |                          |                          |                          |                          |         |
| -----  |           |                          |                          |                          |                          |                          |         |
| Area Dest  | d_area    | -.887041E-01<br>-.089    | -.900633E-01<br>-.090    | -.971156E-01<br>-.095    | -.106079E+00<br>-.103    | -.101651E+00<br>-.097    |         |
| GDP per (working) capita Dest                                    | d_gdppwc  | .484279E+00<br>.484      | .536491E+00<br>.536      | .448975E+00<br>.516      | .548976E+00<br>.468      | .592593E+00<br>.466      |         |
| Working population Dest  | d_workpop | .428184E+00<br>.428      | .422373E+00<br>.422      | .356128E+00<br>.420      | .333828E+00<br>.439      | .345506E+00<br>.443      |         |
|  |           | .135729E-02<br>(18.30)   | .127011E-02<br>(19.69)   | .125299E-02<br>(20.78)   | .128023E-02<br>(22.98)   | .206559E-02<br>(23.71)   |         |
|  |           | LAM 1                    | LAM 1                    | LAM 1                    | LAM 1                    | LAM 1                    |         |
| -----  |           |                          |                          |                          |                          |                          |         |
| Impedances   |           |                          |                          |                          |                          |                          |         |
| -----  |           |                          |                          |                          |                          |                          |         |
| Cross-border journey (Dummy)                                     | cross     | -.637238E+00<br>-.637    | -.555903E+00<br>-.556    | -.749669E+00<br>-.567    | -.860753E+00<br>-.547    | -.130062E+01<br>-.811    |         |
| Travel time (car)  | time      | -.231000E+04<br>(-5.49)  | -.191167E+04<br>(-3.75)  | -.193416E+04<br>(-4.28)  | -.182433E+04<br>(-4.07)  | -.431926E+04<br>(-6.46)  |         |
|  |           | -.335671E+00<br>-.336    | -.677057E+02<br>-.239    | -.108753E+03<br>-.234    | -.235702E+03<br>-.207    |                          |         |
|  |           | -.191636E+01<br>(-8.78)  | -.129490E+01<br>(-9.92)  | -.125620E+01<br>(-11.09) | -.108553E+01<br>(-10.02) |                          |         |
|  |           | LAM                      | LAM                      | LAM                      | LAM                      |                          |         |
| Utility index [exp(util_int)]                                    | util_int3 |                          |                          |                          |                          | .109742E+01<br>.226      |         |
|  |           |                          |                          |                          |                          | .337982E+05<br>(12.50)   |         |
|  |           |                          |                          |                          |                          | LAM                      |         |
| -----  |           |                          |                          |                          |                          |                          |         |
| Database and associated dummy                                    |           |                          |                          |                          |                          |                          |         |
| -----  |           |                          |                          |                          |                          |                          |         |
| Screenline survey (Cross-channel)                                | ips_caa   | -.275841E+01<br>-2.758   | -.270247E+01<br>-2.702   | -.346732E+01<br>-2.622   | -.418035E+01<br>-2.658   | -.322404E+01<br>-2.010   |         |
| Working population weighted by a Psi index based on delta values | wpopxpsi3 | -.999926E+04<br>(-25.23) | -.929343E+04<br>(-19.39) | -.894573E+04<br>(-21.04) | -.886009E+04<br>(-21.52) | -.107068E+05<br>(-15.24) |         |
|  |           | -.340235E+01<br>-3.402   | -.332037E+01<br>-3.320   | -.330025E+01<br>-2.495   | -.361556E+01<br>-2.299   | -.395352E+01<br>-2.464   |         |
|  |           | -.123336E+05<br>(-5.48)  | -.114183E+05<br>(-3.35)  | -.851469E+04<br>(-2.84)  | -.766303E+04<br>(-2.31)  | -.131293E+05<br>(-2.49)  |         |

Appendix 2. (Continued)

```

REGRESSION CONSTANT    CONSTANT    .103503E+02  .856256E+02  .129391E+03  .242481E+03  .144098E+02
                        -              -              -              -              -
                        (15.19)    (11.13)    (12.14)    (10.62)    (8.88)
  
```

HETEROSKEDASTICITY STRUCTURE

DELTA COEFFICIENTS

```

Travel distance (car)  dist                -.325565E-02  -.155296E-02
                        - .192                - .173
                        -.728983E+00  -.104852E+01
                        (-11.01)    (-10.39)
                        LAM                LAM
  
```

II. PARAMETERS

```

                        TYPE = LEVEL-1    LEVEL-1    LEVEL-1    LEVEL-1    LEVEL-1
and                    VARIANT = busM     busM     busM     busM     busM
(COND. T-STATISTIC)   VERSION = 1       2       3       4       5
  
```

HETEROSKEDASTICITY STRUCTURE

BOX-COX TRANSFORMATIONS: UNCOND: [T-STATISTIC=0] / [T-STATISTIC=1]

```

LAMBDA(Z)              dist                .683                .783
                        [2.39]                [2.47]
                        [-1.11]               [-.68]
  
```

BOX-COX TRANSFORMATIONS: UNCOND: [T-STATISTIC=0] / [T-STATISTIC=1]

```

LAMBDA(Y) - GROUP 1   LAM 1                .000                .000                .032                .052                .052
                        FIXED                FIXED                [5.24]                [7.03]                [7.06]
                        [-159.19]            [-127.76]            [-129.29]

LAMBDA(X)              time                .000                -.875                -.908                -1.020
                        FIXED                [-5.25]            [-5.67]            [-5.81]
                        [-11.26]            [-11.90]            [-11.50]

LAMBDA(X)              util_int3                .333
                        [9.56]
                        [-19.20]

LAMBDA(X) - GROUP 1   LAM 1                .000                .000                .032                .052                .052
                        FIXED                FIXED                [5.24]                [7.03]                [7.06]
                        [-159.19]            [-127.76]            [-129.29]

LAMBDA(X) - GROUP 3   LAM 3                .000                .000                -.115                -.081                -.064
                        FIXED                FIXED                [-.66]                [-.41]                [-.33]
                        [-6.36]                [-5.44]                [-5.41]
  
```

III. GENERAL STATISTICS

```

                        TYPE = LEVEL-1    LEVEL-1    LEVEL-1    LEVEL-1    LEVEL-1
                        VARIANT = busM     busM     busM     busM     busM
                        VERSION = 1       2       3       4       5
  
```

```

LOG-LIKELIHOOD                -50846.203    -50826.210    -50809.285    -50762.429    -50737.562
SAMPLE : - NUMBER OF OBSERVATIONS                5711                5711                5711                5711                5711
          - FIRST OBSERVATION                      1                    1                    1                    1                    1
          - LAST OBSERVATION                      5711                 5711                 5711                 5711                 5711
NUMBER OF ESTIMATED PARAMETERS :
- FIXED PART :
. BETAS                        11                    11                    11                    11                    11
. BOX-COX                       0                    1                    3                    3                    3
. ASSOCIATED DUMMIES            1                    1                    1                    1                    1
- HETEROSKEDASTICITY :
. DELTAS                        0                    0                    0                    1                    1
. BOX-COX                       0                    0                    0                    1                    1
. ASSOCIATED DUMMIES            0                    0                    0                    0                    0
  
```

**Appendix 3. Background Private Generation-Distribution Models (J. Last, July 1998)**

**BC-GAUHESEQ Family (LEVEL 1.4 algorithm)**

**Total Flow by all Modes; Private Trips (CAA/IPS 1991 and SES 1993-1994 data)**

```

=====
I.  BETA              TYPE = LEVEL-1   LEVEL-1   LEVEL-1   LEVEL-1   LEVEL-1
    ELASTICITY        E(y) (EP)  VARIANT =  prvd    prvd    prvd    prvd    prvd
    PARTIAL DER.      E(y) (EP)  VERSION =   1      2      3      4      5
    (COND. T-STATISTIC)
=====
-----
Origin characteristics
-----
Population weighted by a      popxpsi3   .322915E+00 .309875E+00 .281771E+00 .287757E+00 .302248E+00
Psi index based on delta values      .323      .310      .319      .323      .336
                                .204749E-02 .174459E-02 .176023E-02 .171876E-02 .413083E-02
                                (18.73)    (18.13)    (19.52)    (19.83)    (21.04)
                                LAM 1      LAM 1      LAM 1      LAM 1      LAM 1

GDP per capita Orig      o_gdppc   -.878360E-01 .222751E+01 .260755E+01 .224628E+01 .429734E+01
                                -.001      .038      .034      .030      .054
                                -.649793E+03 .146317E+05 .128639E+05 .109161E+05 .459892E+05
                                (-.05)    (1.14)    (1.07)    (.96)    (1.76)
-----
Destination characteristics
-----
Population Dest      d_pop     .487552E+00 .485813E+00 .418477E+00 .417997E+00 .446403E+00
                                .488      .486      .475      .471      .497
                                .274819E-02 .243146E-02 .233165E-02 .222625E-02 .544191E-02
                                (24.59)    (25.67)    (26.34)    (26.35)    (28.10)
                                LAM 1      LAM 1      LAM 1      LAM 1      LAM 1

Seaside at Dest but not in Orig      seaside   .124512E+00 .126632E+00 .166872E+00 .172727E+00 .168569E+00
                                .125      .127      .128      .135      .126
                                .921114E+03 .831797E+03 .823233E+03 .839392E+03 .180399E+04
                                (3.57)    (3.69)    (3.89)    (4.07)    (3.92)
-----
Impedances
-----
Cross-border journey      cross     -.509541E+00 -.497821E+00 -.685547E+00 -.661675E+00 -.522007E+00
                                .510      .498      .525      .518      .389
                                -.376948E+04 -.327001E+04 -.338203E+04 -.321550E+04 -.558640E+04
                                (-4.57)    (-4.05)    (-4.70)    (-4.78)    (-3.63)

Common language in Dest and Orig and Cross-border      lang2    .287151E+00 .197315E+00 .246007E+00 .230577E+00 .174848E+00
                                .287      .197      .188      .181      .130
                                .212428E+04 .129609E+04 .121364E+04 .112052E+04 .187118E+04
                                (1.39)    (.91)    (.96)    (.94)    (.68)

Travel time (car)      time     -.722896E+00 -.221918E+02 -.327290E+02 -.255252E+02
                                .723      -.600    -.594    -.633
                                -.806174E+01 -.594344E+01 -.576205E+01 -.592327E+01
                                (-22.40)    (-27.32)    (-30.00)    (-30.18)
                                LAM 2      LAM 2      LAM 2      LAM 2

Utility index [exp(util_int)]      util_int3
                                .325406E+01
                                .529
                                .930952E+06
                                (26.99)
                                LAM
-----
Database
-----
Screenline survey      ips_caa  -.262970E+01 -.246057E+01 -.304047E+01 -.296898E+01 -.268034E+01
                                2.630      2.461      2.329      2.324      1.997
                                -.194540E+05 -.161626E+05 -.149997E+05 -.144282E+05 -.286844E+05
                                (-22.64)    (-18.98)    (-19.67)    (-20.17)    (-16.74)

Outlier record # 1642      rec1642 .320280E+01 .332305E+01 .438194E+01 .430741E+01 .421692E+01
                                3.203      3.323      3.357      3.372      3.142
                                .236937E+05 .218279E+05 .216176E+05 .209325E+05 .451286E+05
                                (2.40)    (.00)    (.00)    (.00)    (.00)

```

Appendix 3. (Continued)

```

-----
REGRESSION CONSTANT   CONSTANT   .356559E+01  .376616E+02  .549400E+02  .459324E+02  .730371E+01
                    -             -             -             -             -
                    (9.41)      (26.55)      (30.03)      (29.96)      (17.53)
-----

```

HETEROSKEDASTICITY STRUCTURE

DELTA COEFFICIENTS

```

-----
Travel distance (car) dist   .105182E-12
                              .022
                              .145728E+00
                              (5.75)
                              LAM
-----

```

II. PARAMETERS

```

=====
TYPE = LEVEL-1      LEVEL-1      LEVEL-1      LEVEL-1      LEVEL-1
and    VARIANT =   prvd      prvd      prvd      prvd      prvd
(COND. T-STATISTIC) VERSION =   1        2        3        4        5
=====

```

HETEROSKEDASTICITY STRUCTURE

BOX-COX TRANSFORMATIONS: UNCOND: [T-STATISTIC=0] / [T-STATISTIC=1]

```

-----
LAMBDA(Z)          dist          3.858
                              [2.74]
                              [2.03]
-----

```

BOX-COX TRANSFORMATIONS: UNCOND: [T-STATISTIC=0] / [T-STATISTIC=1]

```

-----
LAMBDA(Y) - GROUP 1  LAM 1          .000          .000          .028          .026          .029
                    FIXED          FIXED          [6.14]        [5.69]        [6.24]
                              [-213.59]      [-214.70]      [-212.32]
-----

```

```

-----
LAMBDA(X)          util_int3          .317
                              [16.17]
                              [-34.90]
-----

```

```

-----
LAMBDA(X) - GROUP 1  LAM 1          .000          .000          .028          .026          .029
                    FIXED          FIXED          [6.14]        [5.69]        [6.24]
                              [-213.59]      [-214.70]      [-212.32]
-----

```

```

-----
LAMBDA(X) - GROUP 2  LAM 2          .000          -.556         -.576         -.531
                    FIXED          [-13.21]      [-14.90]      [-12.56]
                              [-36.99]      [-40.77]      [-36.21]
-----

```

III. GENERAL STATISTICS

```

=====
TYPE = LEVEL-1      LEVEL-1      LEVEL-1      LEVEL-1      LEVEL-1
VARIANT =   prvd      prvd      prvd      prvd      prvd
VERSION =   1        2        3        4        5
=====

```

```

-----
LOG-LIKELIHOOD          -80084.828   -80014.835   -79991.273   -79976.945   -79995.617
SAMPLE : - NUMBER OF OBSERVATIONS      8334      8334      8334      8334      8334
          - FIRST OBSERVATION           1         1         1         1         1
          - LAST OBSERVATION           8334      8334      8334      8334      8334
NUMBER OF ESTIMATED PARAMETERS :
- FIXED PART :
. BETAS                   10         10         10         10         10
. BOX-COX                  0          1          2          2          2
. ASSOCIATED DUMMIES      0          0          0          0          0
- HETEROSKEDASTICITY :
. DELTAS                   0          0          0          1          0
. BOX-COX                  0          0          0          1          0
. ASSOCIATED DUMMIES      0          0          0          0          0
-----

```



**Appendix 4. Background Vacation Generation-Distribution Models (J. Last, July 1998)**

**BC-GAUHESEQ Family (LEVEL 1.4 algorithm)**

**Total Flow by all Modes; Vacation Trips (CAA/IPS 1991 and SES 1993-1994 data)**

| I. BETA   |                   | TYPE =    | LEVEL-1                                 | LEVEL-1                                  | LEVEL-1                                  | LEVEL-1                                  | LEVEL-1  |
|---|-------------------|-----------|---|--|--|--|--|
| ELASTICITY  | E(y) (EP)         | VARIANT = | vacE                                    | vacE                                     | vacE                                     | vacE                                     | vacE   |
| PARTIAL DER.  | E(y) (EP)         | VERSION = | 1                                       | 2  | 3  | 4  | 5  |
| (COND. T-STATISTIC)                                       |                   |           |   |  |  |  |  |
| -----   |                   |           |   |  |  |  |  |
| Origin characteristics                                    |                   |           |   |  |  |  |  |
| -----   |                   |           |   |  |  |  |  |
| Population weighted by aPsi index based on delta values   | popxpsi3          |           | .268185E+00<br>.268<br>(22.95)<br>LAM 1 | .267557E+00<br>.268<br>(24.19)<br>LAM 1  | .253895E+00<br>.270<br>(24.47)<br>LAM 1  | .249195E+00<br>.260<br>(24.12)<br>LAM 1  | .257382E+00<br>.271<br>(24.40)<br>LAM 1              |
| GDP per capita Orig                                       | o_gdppc           |           | .421698E+01<br>.073<br>(2.82)           | .439684E+01<br>.076<br>(2.93)            | .553640E+01<br>.083<br>(3.27)            | .757142E+01<br>.118<br>(4.69)            | .459273E+01<br>.070<br>(2.72)                        |
| -----   |                   |           |   |  |  |  |  |
| Destination characteristics                               |                   |           |   |  |  |  |  |
| -----   |                   |           |   |  |  |  |  |
| Population in Dest  | d_pop             |           | .130845E+00<br>.131<br>(8.31)<br>LAM 1  | .128807E+00<br>.129<br>(8.17)<br>LAM 1   | .117276E+00<br>.125<br>(8.02)<br>LAM 1   | .116978E+00<br>.122<br>(7.98)<br>LAM 1   | .125045E+00<br>.132<br>(8.42)<br>LAM 1               |
| Seaside at Dest but not in Orig                           | seaside<br>=====  |           | .140826E+00<br>.141<br>(5.23)           | .149710E+00<br>.150<br>(5.75)            | .173657E+00<br>.151<br>(5.90)            | .166952E+00<br>.152<br>(5.99)            | .167157E+00<br>.148<br>(5.75)                        |
| Mountains in Dest but not in Orig                         | mountain<br>===== |           | .266888E+00<br>.267<br>(6.08)           | .269472E+00<br>.269<br>(5.50)            | .302186E+00<br>.263<br>(5.50)            | .309841E+00<br>.281<br>(6.17)            | .333824E+00<br>.295<br>(6.20)                        |
| -----   |                   |           |   |  |  |  |  |
| Destination/Origin ratio                                  |                   |           |   |  |  |  |  |
| -----   |                   |           |   |  |  |  |  |
| July temperature Dest vs. Orig                            | summer2           |           | .107736E+01<br>1.077<br>(16.39)<br>LAM  | .110877E+01<br>1.109<br>(17.74)<br>LAM   | .123541E+01<br>1.105<br>(16.74)<br>LAM   | .140984E+01<br>1.296<br>(17.96)<br>LAM   | .117537E+01<br>1.075<br>(16.22)<br>LAM               |
| -----   |                   |           |   |  |  |  |  |
| Impedances  |                   |           |   |  |  |  |  |
| -----   |                   |           |   |  |  |  |  |
| Cross-border journey                                      | cross<br>=====    |           | -.356595E+00<br>-.357<br>(-5.70)        | -.334748E+00<br>-.335<br>(-5.25)         | -.369357E+00<br>-.321<br>(-5.18)         | -.311452E+00<br>-.283<br>(-4.65)         | -.345169E+00<br>-.305<br>(-4.84)                     |
| Common language in Orig and Dest and Cross-border (Dummy) | lang2<br>=====    |           | .593108E+00<br>.593<br>(3.23)           | .558812E+00<br>.559<br>(3.53)            | .601275E+00<br>.523<br>(3.40)            | .568066E+00<br>.516<br>(3.54)            | .583605E+00<br>.516<br>(3.31)                        |
| Travel time (car)   | time              |           | -.230890E+00<br>-.231<br>(-8.71)<br>LAM | -.386235E+02<br>-.172<br>(-11.82)<br>LAM | -.279061E+02<br>-.201<br>(-12.95)<br>LAM | -.764006E+01<br>-.265<br>(-13.99)<br>LAM |  |
| Utility index [exp(util_int)]                             | util_int3         |           |   |  |  |  | .316536E+00<br>.207<br>.272647E+05<br>(12.00)<br>LAM |
| -----   |                   |           |   |  |  |  |  |
| Database  |                   |           |   |  |  |  |  |
| -----   |                   |           |   |  |  |  |  |
| Dummy for record # 1912                                   | rec1912<br>=====  |           | .268868E+01<br>2.689<br>(2.85)          | .263383E+01<br>2.634<br>(.00)            | .297105E+01<br>2.585<br>(.00)            | .281349E+01<br>2.555<br>(.00)            | .298565E+01<br>2.640<br>(.00)                        |

Appendix 4. (Continued)

```
Screenline survey      ips_caa      -.187459E+01  -.186702E+01  -.212301E+01  -.204392E+01  -.199472E+01
=====
                        -1.875          -1.867          -1.847          -1.856          -1.763
                        -.194208E+05  -.187252E+05  -.179680E+05  -.174568E+05  -.210265E+05
                        (-31.60)      (-30.21)      (-30.70)      (-31.46)      (-28.77)
```

```
-----
REGRESSION CONSTANT   CONSTANT   .597266E+01  .500113E+02  .420032E+02  .193384E+02  .561288E+01
                        -                -                -                -                -
                        (19.86)      (12.98)      (14.69)      (18.33)      (21.07)
```

HETEROSKEDASTICITY STRUCTURE

DELTA COEFFICIENTS

```
-----
Travel distance (car) dist      .107481E-17
                                .006
                                .667496E-01
                                (10.07)
                                LAM
```

```
=====
II. PARAMETERS          TYPE = LEVEL-1    LEVEL-1    LEVEL-1    LEVEL-1    LEVEL-1
and                     VARIANT = vacE    vacE       vacE       vacE       vacE
(COND. T-STATISTIC)    VERSION = 1      2          3          4          5
=====
```

HETEROSKEDASTICITY STRUCTURE

BOX-COX TRANSFORMATIONS: UNCOND: [T-STATISTIC=0] / [T-STATISTIC=1]

```
-----
LAMBDA(Z)              dist      5.514
                                [7.34]
                                [6.01]
```

BOX-COX TRANSFORMATIONS: UNCOND: [T-STATISTIC=0] / [T-STATISTIC=1]

```
-----
LAMBDA(Y) - GROUP 1   LAM 1      .000      .000      .014      .010      .013
                    FIXED      FIXED
                    [2.22]      [2.22]      [-150.72]      [1.58]      [1.94]
                    [-150.72]      [-155.21]      [-152.40]

LAMBDA(X)             time      .000      -.844      -.748      -.509
                    FIXED      [-5.86]      [-5.01]      [-3.46]
                    [-12.80]      [-11.70]      [-10.24]

LAMBDA(X)             summer2   .000      .000      1.314      .599      1.607
                    FIXED      FIXED      [2.30]      [1.06]      [2.49]
                    [2.30]      [1.06]      [-.71]      [.94]

LAMBDA(X)             util_int3      .000
                    [1.81]
                    [-12.67]

LAMBDA(X) - GROUP 1   LAM 1      .000      .000      .014      .010      .013
                    FIXED      FIXED
                    [2.22]      [1.58]      [1.94]
                    [-150.72]      [-155.21]      [-152.40]
```

```
=====
III. GENERAL STATISTICS  TYPE = LEVEL-1    LEVEL-1    LEVEL-1    LEVEL-1    LEVEL-1
                        VARIANT = vacE    vacE       vacE       vacE       vacE
                        VERSION = 1      2          3          4          5
=====
```

```
LOG-LIKELIHOOD      -65407.101  -65383.550  -65374.566  -65313.214  -65390.296
SAMPLE : - NUMBER OF OBSERVATIONS      6540      6540      6540      6540      6540
        - FIRST OBSERVATION              1          1          1          1          1
        - LAST OBSERVATION               6540      6540      6540      6540      6540
NUMBER OF ESTIMATED PARAMETERS :
- FIXED PART :
. BETAS              12          12          12          12          12
. BOX-COX            0          1          3          3          3
. ASSOCIATED DUMMIES 0          0          0          0          0
- HETEROSKEDASTICITY :
. DELTAS              0          0          0          1          0
. BOX-COX            0          0          0          1          0
. ASSOCIATED DUMMIES 0          0          0          0          0
=====
```

## Appendix 5. O-D Flows : NUTS-3 Samples Used in Generation-Distribution Model Regressions

### Business trips : NUTS-3 observations by source and NUTS-0 totals

|           |   |
|-----------|---|
| 0001-1054 | SES Enquête transports 1993-1994 (domestic)   |
| 1055-1190 | SES Enquête transports 1993-1994 (abroad)     |
| 1191-1761 | IPS/CAA 1991 French residents (cross-channel) |
| 1762-4220 | IPS/CAA 1991 UK residents (cross-channel)     |
| 4221-5711 | IPS/CAA 1991 other residents (cross-channel)  |

| O/D | BE  | CH | DE  | DK | ES  | FR   | IR | IT  | LU | NL  | PT | UK   | SUM    |
|-----|-----|----|-----|----|-----|------|----|-----|----|-----|----|------|--------|
| AT  |     |    |     |    |     |      |    |     |    |     |    | 1    | - 1    |
| BE  |     |    |     |    |     |      |    |     |    |     |    | 168  | - 168  |
| CH  |     |    |     |    |     |      |    |     |    |     |    | 20   | - 20   |
| DE  |     |    |     |    |     |      |    |     |    |     |    | 426  | - 426  |
| DK  |     |    |     |    |     |      |    |     |    |     |    | 14   | - 14   |
| ES  |     |    |     |    |     |      |    |     |    |     |    | 172  | - 172  |
| FR  | 18  | 15 | 45  | 1  | 11  | 1054 | 2  | 13  |    | 11  | 5  | 821  | - 1996 |
| IT  |     |    |     |    |     |      |    |     |    |     |    | 193  | - 193  |
| LU  |     |    |     |    |     |      |    |     |    |     |    | 23   | - 23   |
| NL  |     |    |     |    |     |      |    |     |    |     |    | 195  | - 195  |
| PT  |     |    |     |    |     |      |    |     |    |     |    | 42   | - 42   |
| SE  |     |    |     |    |     |      |    |     |    |     |    | 2    | - 2    |
| UK  | 194 | 1  | 467 | 2  | 300 | 829  |    | 347 | 42 | 201 | 76 | 0    | - 2459 |
| SUM | 212 | 16 | 512 | 3  | 311 | 1883 | 2  | 360 | 42 | 212 | 81 | 2077 | - 5711 |

### Private trips : NUTS-3 observations by source and NUTS-0 totals

|           |   |
|-----------|---|
| 0001-2165 | SES Enquête transports 1993-1994 (domestic)   |
| 2166-2377 | SES Enquête transports 1993-1994 (abroad)     |
| 2378-3071 | IPS/CAA 1991 French residents (cross-channel) |
| 3072-6492 | IPS/CAA 1991 UK residents (cross-channel)     |
| 6493-8334 | IPS/CAA 1991 other residents (cross-channel)  |

| O/D | AT | BE  | CH | DE  | ES  | FR   | IR | IT  | NL  | PT  | UK   | SUM    |
|-----|----|-----|----|-----|-----|------|----|-----|-----|-----|------|--------|
| AT  |    |     |    |     |     |      |    |     |     |     | 4    | - 4    |
| BE  |    |     |    |     |     |      |    |     |     |     | 129  | - 129  |
| CH  |    |     |    |     |     |      |    |     |     |     | 8    | - 8    |
| DE  |    |     |    |     |     |      |    |     |     |     | 549  | - 549  |
| ES  |    |     |    |     |     |      |    |     |     |     | 329  | - 329  |
| FR  |    | 63  | 31 | 39  | 28  | 2165 | 1  | 18  | 14  | 3   | 972  | - 3334 |
| IT  |    |     |    |     |     |      |    |     |     |     | 312  | - 312  |
| NL  |    |     |    |     |     |      |    |     |     |     | 189  | - 189  |
| PT  |    |     |    |     |     |      |    |     |     |     | 59   | - 59   |
| UK  | 3  | 182 | 4  | 565 | 476 | 1235 |    | 624 | 226 | 106 |      | - 3421 |
| SUM | 3  | 245 | 35 | 604 | 504 | 3400 | 1  | 642 | 240 | 109 | 2551 | - 8334 |

### Vacation trips : NUTS-3 observations by source and NUTS-0 totals

|           |   |
|-----------|---|
| 0001-2195 | SES Enquête transports 1993-1994 (domestic)   |
| 2196-2517 | SES Enquête transports 1993-1994 (abroad)     |
| 2518-3190 | IPS/CAA 1991 French residents (cross-channel) |
| 3191-5206 | IPS/CAA 1991 UK residents (cross-channel)     |
| 5207-6540 | IPS/CAA 1991 other residents (cross-channel)  |

| O/D | AT | BE  | CH | DE  | ES  | FR   | IR | IT  | NL  | PT | UK   | SUM    |
|-----|----|-----|----|-----|-----|------|----|-----|-----|----|------|--------|
| AT  |    |     |    |     |     |      |    |     |     |    | 40   | - 40   |
| BE  |    |     |    |     |     |      |    |     |     |    | 104  | - 104  |
| CH  |    |     |    |     |     |      |    |     |     |    | 43   | - 43   |
| DE  |    |     |    |     |     |      |    |     |     |    | 448  | - 448  |
| ES  |    |     |    |     |     |      |    |     |     |    | 120  | - 120  |
| FR  |    | 14  | 21 | 42  | 87  | 2195 | 3  | 69  | 7   | 38 | 914  | - 3390 |
| IT  |    |     |    |     |     |      |    |     |     |    | 136  | - 136  |
| NL  |    |     |    |     |     |      |    |     |     |    | 204  | - 204  |
| PT  |    |     |    |     |     |      |    |     |     |    | 39   | - 39   |
| UK  | 83 | 121 | 55 | 298 | 107 | 1019 |    | 133 | 189 | 11 | 0    | - 2016 |
| SUM | 83 | 135 | 76 | 340 | 194 | 3214 | 3  | 202 | 196 | 49 | 2048 | - 6540 |